



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

StateStat

Reporting Period:

January, 2010



**Christian Johansson**  
Secretary

Appointed January 2009

**Management Team**

Deputy Secretary: Dominick Murray

Chief Operating Officer: Ovetta Moore

**Administration:**

Business and Enterprise Development: Bob Walker

Tourism, Film, and the Arts: Hannah Byron

Marketing and Communications: Andrea Vernot

Business Development: Jayson Knott (Acting)

International Investment and Trade: Signe Pringle

Business Services: Jorge Austrich

Policy and Government Affairs: Rhonda Ray

Military and Federal Affairs: Mike Hayes

Administration and Technology: David Ryer

Maryland Biotechnology Center: Larry Mahan (Acting)

**MBE CONTRACT ACTIVITY**

Goal Achieved: **10.83%** # Waivers requested: 0 # Waivers granted: 0 Goal Achieved: **59.61%** # Waivers requested: 0 # Waivers granted: 0

PROCUREMENT/CONTRACT AWARDS	CURRENTLY AVAILABLE PERIOD: January 2010						YEAR-TO-DATE					
	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%
<b>Payment Totals</b>	\$582,426.40	\$375,373.54 64.45%	\$2,671.46 0.46%	\$0.00 0.00%	\$378,045.00	64.91%	\$3,807,075.72	\$1,262,099.80 33.15%	\$35,541.25 0.93%	\$717.06 0.02%	\$1,298,358.11	34.10%
<b>Awards Totals</b>	\$233,369.44	\$0.00 0.00%	\$25,272.00 10.83%	\$0.00 0.00%	\$25,272.00	10.83%	\$2,870,720.92	\$1,678,316.00 58.46%	\$32,965.00 1.15%	\$0.00 0.00%	\$1,711,281.00	59.61%
Architectural and Engineering	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction Related	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Services	\$214,229.00	\$0.00	\$17,819.00	\$0.00	\$17,819.00	8.32%	\$2,590,687.00	\$1,677,466.00	\$30,413.00	\$0.00	\$1,707,879.00	65.92%
Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$1,252.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$3,627.00	\$0.00	\$2,552.00	\$0.00	\$2,552.00	70.36%
IT Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$3,878.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Human, Cultural, Social & Educational	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Corporate Credit Card	\$10,997.90	\$0.00	\$7,453.00	\$0.00	\$7,453.00	67.77%	\$124,924.44	\$850.00	\$0.00	\$0.00	\$850.00	0.68%
Direct Vouchers	\$8,142.54	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$146,352.48	\$0.00	\$0.00	\$0.00	\$0.00	0.00%

SBR INDICATORS	Agency Total	Total SBR	# Designated Procurements	%	Agency Total	Total SBR	# Designated Procurements	%
<b>Payment Totals</b>	\$669,267.62	\$104,616.01	4	15.63%	\$3,064,980	\$819,413	55	26.73%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
PERSONNEL DATA

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>NUMBER OF EMPLOYEES PER DIVISION</b>										
Office of the Secretary	80	79	80	80	0%	81	79	84	565	7
Business and Enterprise Development	81	78	78	77	-1%	79	77	81	556	7
Marketing and Communications	23	23	23	23	0%	23	22	23	160	7
Tourism and Culture	50	49	49	49	0%	50	49	50	347	7
<b>OVERTIME (HOURS)</b>										
Office of the Secretary	12	15	13	0	-100%	12	0	19	86	7
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	7
Marketing and Communications	3	0	0	0	N/A	0	0	3	3	7
Tourism and Culture	0	0	2	0	-100%	1	0	2	6	7
<b>SICK LEAVE (HOURS)</b>										
Office of the Secretary	624	474	340	421	24%	491	340	624	3,434	7
Business and Enterprise Development	115	238	92	52	-43%	127	52	238	892	7
Marketing and Communications	283	342	367	383	4%	306	203	383	2,141	7
Tourism and Culture	289	416	193	255	32%	289	183	416	2,021	7
<b>ACCIDENT LEAVE (HOURS)</b>										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	7
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	7
Marketing and Communications	0	0	11	0	-100%	2	0	11	11	7
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	7
<b>UNSCHEDULED LEAVE (HOURS)</b>										
Office of the Secretary	0	24	9	18	100%	12	0	24	81	7
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	7
Marketing and Communications	17	22	6	14	133%	16	6	25	111	7
Tourism and Culture	0	8	0	26	N/A	7	0	26	50	7
<b>FROI TO IWIF</b>										
Office of the Secretary	0	0	1	0	-100%	0	0	1	1	7
Business and Enterprise Development	1	0	0	0	N/A	0	0	1	1	7
Marketing and Communications	0	0	1	0	-100%	0	0	1	1	7
Tourism and Culture	0	0	0	0	N/A	0	0	1	1	7
<b>FROI LAG &gt; 3 DAYS</b>										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	7
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	7
Marketing and Communications	0	0	1	0	-100%	0	0	1	1	7
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	7



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
FACILITY LOCATION PROJECTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>ALL PIPELINE PROJECTS</b>										
Total Pipeline Projects	205	205	233	178	-24%	196	174	233	N/A	8
<b>SHORT LIST PROJECTS</b>										
<b>PROJECTS, JOBS AND CAPEX</b>										
Number of Projects	20	22	20	17	-15%	18	14	22	N/A	8
Potential New Jobs	2,296	2,009	2,899	2,815	-3%	2,301	1,239	3,140	N/A	8
At Risk Jobs	2,051	2,231	1,450	1,820	26%	1,511	512	2,231	N/A	6
Projected Capex	58,450,000	138,150,000	151,450,000	224,750,000	48%	106,015,625	45,775,000	224,750,000	N/A	8
<b>PROJECTS BY INDUSTRY</b>										
#Sustainable/Green	3	3	1	1	0%	2	1	3	N/A	8
#IT and Intelligence	10	9	11	9	-18%	8	5	11	N/A	8
#Science	4	4	4	4	0%	3	2	4	N/A	8
#Traditional/Other	3	6	4	3	-25%	5	3	6	N/A	8
<b>PROJECTS BY TARGET LOCATION</b>										
Eastern	1	2	2	2	0%	1	0	2	N/A	8
Western	0	0	0	0	N/A	0	0	0	N/A	8
Southern	0	0	0	0	N/A	0	0	0	N/A	8
Corridor	14	15	16	14	-13%	13	8	16	N/A	8
<b>DECISIONS- FACILITY LOCATIONS AND EXPANSIONS</b>										
<b>DECISIONS, JOBS AND CAPEX</b>										
Number of Projects	3	2	9	5	-44%	5	2	10	42	8
Potential New Jobs	318	525	139	71	-49%	218	4	525	1,743	8
Retained Jobs	150	0	46	0	-100%	85	0	480	676	8
Projected Capex	7,125,000	500,000,000	14,414,000	1,550,000	-89%	68,377,125	0	500,000,000	547,017,000	8
<b>DECISIONS BY INDUSTRY</b>										
#Sustainable/Green	0	0	1	1	0%	0	0	1	3	8
#IT and Intelligence	1	0	1	1	0%	1	0	3	7	8
#Science	0	0	2	1	-50%	1	0	4	7	8
#Traditional/Other	2	2	5	2	-60%	3	1	6	25	8
<b>DECISIONS BY LOCATION</b>										
Eastern	0	0	1	1	0%	1	0	2	5	8
Western	0	0	0	0	N/A	0	0	2	3	8
Southern	0	0	0	0	N/A	0	0	0	0	8
Corridor	3	2	3	1	-67%	3	1	6	20	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
FACILITY LOCATION PROJECTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>ECONOMIC IMPACT OF NON-FACILITY PROJECTS</b>										
<b>PROJECTS, JOBS AND CAPEX</b>										
Number of Projects	1	2	1	1	0%	4	1	12	29	8
Potential Jobs	18	38	1	1	0%	63	1	224	501	8
Retained Jobs	0	0	0	0	N/A	19	0	154	154	8
Projected Capex	0	0	0	0	N/A	84,375	0	675,000	675,000	8
<b>PROJECTS BY INDUSTRY</b>										
#Sustainable/Green	0	0	0	0	N/A	0	0	2	3	8
#IT and Intelligence	0	0	0	1	N/A	1	0	3	4	8
#Science	0	0	0	1	N/A	0	0	2	3	8
#Traditional/Other	1	2	1	1	0%	3	1	11	21	8
<b>PROJECTS BY LOCATION</b>										
Eastern	0	0	0	0	N/A	1	0	5	7	8
Western	0	0	0	0	N/A	0	0	2	2	8
Southern	0	0	0	1	N/A	1	0	3	6	8
Corridor	1	1	0	0	N/A	1	0	6	11	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
ISSUE RESOLUTION

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>ISSUES PIPELINE</b>										
Number of Pipeline Issues	169	170	189	178	-6%	165	141	189	N/A	8
<b>AGENCY PARTNERSHIP ISSUES PIPELINE</b>										
DHCD- Housing	1	1	1	1	0%	1	0	1	N/A	8
DHMH- Health	0	1	1	1	0%	0	0	1	N/A	8
DLLR- Licensing	3	2	2	2	0%	3	2	5	N/A	8
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	N/A	8
GOMA- Minority Affairs	0	0	1	1	0%	0	0	1	N/A	8
MDE- Environment	3	2	2	2	0%	3	2	3	N/A	8
MDOT- Transportation	1	1	1	1	0%	1	1	3	N/A	8
MGA- General Assembly	0	0	0	0	N/A	0	0	1	N/A	8
MTES- Technology Service	6	7	5	5	0%	7	5	9	N/A	8
SBDC- Small Business	4	8	8	10	25%	7	4	10	N/A	8
TEDCO- Tech. Dev. Corp.	8	10	11	11	0%	10	8	11	N/A	8
WIB- Workforce	12	12	12	13	8%	10	7	13	N/A	8
<b>ISSUES PIPELINE BY TYPE OF ISSUE</b>										
Environmental	4	3	3	3	0%	3	2	4	N/A	8
Financing	28	32	38	32	-16%	32	28	38	N/A	8
Legislative	1	1	1	1	0%	1	0	1	N/A	8
Marketing Assistance	23	21	23	21	-9%	19	8	24	N/A	8
Permits	6	6	4	4	0%	6	4	8	N/A	8
Technical	37	41	44	45	2%	37	28	45	N/A	8
Workforce	38	38	42	41	-2%	40	26	50	N/A	8
Other	32	28	34	31	-9%	29	20	34	N/A	8
<b>COMPLETED ISSUES- UNSUCCESSFUL OR UNDETERMINED OUTCOME</b>										
<b>AGENCY PARTNERSHIP COMPLETED ISSUES</b>										
DHCD- Housing	0	0	0	0	N/A	0	0	0	0	8
DHMH- Health	0	0	0	0	N/A	0	0	0	0	8
DLLR- Licensing	2	1	0	0	N/A	1	0	3	6	8
DNR- Natural Resources	0	0	0	0	N/A	0	0	1	1	8
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	1	1	8
MDE- Environment	0	0	0	0	N/A	0	0	0	0	8
MDOT- Transportation	1	0	0	0	N/A	1	0	2	4	8
MGA- General Assembly	0	0	0	0	N/A	0	0	1	1	8
MTES- Technology Service	3	1	2	0	-100%	1	0	3	8	8
SBDC- Small Business	0	3	0	0	N/A	1	0	3	9	8
TEDCO- Tech. Dev. Corp.	1	5	0	0	N/A	2	0	5	15	8
WIB- Workforce	4	0	0	0	N/A	2	0	7	15	8
<b>COMPLETED ISSUES- SUCCESSFULLY RESOLVED</b>										
<b>ECONOMIC IMPACT OF SUCCESSFULLY RESOLVED ISSUES</b>										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
ISSUE RESOLUTION

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
#Issues-Total	11	10	10	3	-70%	16	3	37	124	8
New Jobs	18	37	1	1	0%	63	1	224	500	8
Retained Jobs	0	52	1,600	0	-100%	263	0	1,600	2,100	8
Capex	0	0	0	0	N/A	84,375	0	675,000	675,000	8
<b>AGENCY PARTNERSHIP COMPLETED ISSUES</b>										
DHCD- Housing	0	1	1	0	-100%	0	0	1	2	8
DHMH- Health	0	0	0	0	N/A	0	0	1	1	8
DLLR- Licensing	0	1	1	0	-100%	1	0	2	5	8
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	0	8
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	0	0	8
MDE- Environment	0	1	2	0	-100%	1	0	2	5	8
MDOT- Transportation	0	0	0	0	N/A	0	0	2	3	8
MGA- General Assembly	0	0	0	0	N/A	0	0	0	0	8
MTES- Technology Service	0	0	1	0	-100%	1	0	2	5	8
SBDC- Small Business	0	2	0	1	N/A	1	0	3	8	8
TEDCO- Tech. Dev. Corp.	0	1	1	1	0%	1	0	2	8	8
WIB- Workforce	0	2	5	0	-100%	2	0	5	15	8
<b>COMPLETED ISSUES BY TYPE OF ISSUE</b>										
Environmental	0	1	0	0	N/A	0	0	1	1	8
Financing	0	0	0	1	N/A	1	0	4	11	8
Legislative	0	0	0	0	N/A	0	0	0	0	8
Marketing Assistance	0	2	3	0	-100%	2	0	5	16	8
Permits	0	2	2	0	-100%	1	0	2	9	8
Technical	0	1	1	1	0%	1	0	4	10	8
Workforce	0	2	3	1	-67%	6	0	27	49	8
Other	0	2	1	0	-100%	2	0	6	17	8
<b>GRANTS PROGRAMS</b>										
<b>PWQ</b>										
#grants	0	0	1	1	0%	3	0	20	22	8
value	0	0	2,478	6,000	142%	27,576	0	212,131	220,609	8
<b>SACF</b>										
#grants	0	0	0	0	N/A	1	0	2	4	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY					GOALS	
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
<b>PROGRESS TOWARD GOALS</b>												
FDI Engagements	106	54	7	10	43%	54	7	106	429	8	300	143%
FDI Prospect Visits	1	3	4	0	-100%	2	0	6	19	8	30	63%
Trade Shows and Marketing Events	4	5	1	4	300%	4	1	7	30	8	30	100%
ExportMD Grants Approved (Quarterly)	0	0	0	0	N/A	1	0	4	5	8	20	25%
Export Actions and Foreign Office Work Orders	7	3	10	1	-90%	11	1	35	86	8	120	72%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY					GOALS	
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
<b>MAJOR TRADE SHOWS, MARKETING EVENTS AND FOREIGN OFFICE LEADS</b>												
Trade Shows and Marketing Events	4	5	1	4	300%	4	1	7	30	8	N/A	N/A
New Leads from Trade Shows and Mktg Evt*	0	0	0	0	N/A	1	0	5	5	8	N/A	N/A
New Leads from Foreign Offices*	0	0	0	0	N/A	1	0	5	10	8	N/A	N/A
<b>NEW LEADS BY INDIVIDUAL FOREIGN OFFICE</b>												
Brazil	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
Canada	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
China	0	0	0	0	N/A	0	0	1	1	8	N/A	N/A
Columbia	0	0	0	0	N/A	0	0	1	1			
France	0	0	0	0	N/A	0	0	3	3	8	N/A	N/A
Israel	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
Japan	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
Korea	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
Montenegro	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
South Africa	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
Sweden	0	0	0	0	N/A	1	0	5	5	8	N/A	N/A
Taiwan	0	0	0	0	N/A	0	0	0	0	8	N/A	N/A
<b>EXPORT ASSISTANCE (COMPLETED)</b>												
ExportMD Grants Approved (Quarterly)	0	0	0	0	N/A	1	0	4	5	8	N/A	N/A
Export Actions	5	2	3	1	-67%	6	1	13	46	8	N/A	N/A
Foreign Office Work Orders	2	1	7	0	-100%	5	0	25	40	8	N/A	N/A

\*It is possible for a lead to be generated from a marketing event that also involves foreign office participation. This means that a single lead may show up in both categories.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>GENERAL FINANCE PROGRAMS INFORMATION APPROVED</b>										
<b>MEDAAF</b>										
# of Approved Transactions	2	1	0	2	N/A	1	0	2	9	8
Value (\$)	\$145,000	\$80,000	\$0	\$700,000	N/A	236,938	0	750,000	1,895,500	8
Jobs (New & At Risk Jobs) Total	600	100	0	393	N/A	137	0	600	1,098	8
CAPEX	\$82,900,000	\$2,000,000	\$0	\$5,025,000	N/A	16,119,750	0	82,900,000	128,958,000	8
<b>Sunny Day</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
<b>MEAF</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
<b>CDBG</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	2	2	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	10,625	0	85,000	85,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	15,625	0	125,000	125,000	8
<b>MIDFA</b>										
# of Approved Transactions	0	1	2	2	0%	1	0	2	10	8
Value (\$)	\$0	\$87,500	\$461,500	\$95,000	-79%	9,204,750	0	69,495,000	73,638,000	8
Jobs (New & At Risk Jobs) Total	0	19	50	43	-14%	68	0	250	547	8
CAPEX	\$0	\$350,000	\$2,975,000	\$200,000	-93%	11,753,125	0	76,500,000	94,025,000	8
<b>MD Venture Capital (Challenge &amp; Enterprise)</b>										
# of Approved Transactions	1	0	2	1	-50%	1	0	2	8	8
Value (\$)	\$100,000	\$0	\$119,612	\$100,000	-16%	102,452	0	200,000	819,612	8
Jobs (New & At Risk Jobs) Total	23	0	30	70	133%	22	0	70	176	8
CAPEX	\$400,000	\$0	\$1,300,000	\$400,000	-69%	400,000	0	1,300,000	3,200,000	8
<b>MSBDFA EPIP</b>										
# of Approved Transactions	1	2	1	0	-100%	1	0	2	5	8
Value (\$)	\$125,000	\$325,000	\$150,000	\$0	-100%	81,250	0	325,000	650,000	8
Jobs (New & At Risk Jobs) Total	0	9	0	0	N/A	3	0	16	25	8
CAPEX	\$0	\$597,000	\$1,200,000	\$0	-100%	230,875	0	1,200,000	1,847,000	8
<b>MSBDFA Contract Finance</b>										
# of Approved Transactions	3	0	0	1	N/A	1	0	3	9	8
Value (\$)	\$375,000	\$0	\$0	\$750,000	N/A	250,250	0	750,000	2,002,000	8
Jobs (New & At Risk Jobs) Total	22	0	0	32	N/A	23	0	84	181	8
CAPEX	\$375,000	\$0	\$0	\$200,000	N/A	219,000	0	740,000	1,752,000	8
<b>MSBDFA Guarantee &amp; Surety</b>										
# of Approved Transactions	3	3	2	1	-50%	2	0	3	14	8
Value (\$)	\$1,704,050	\$3,815,000	\$1,150,000	\$120,000	-90%	1,535,506	0	3,950,000	12,284,050	8
Jobs (New & At Risk Jobs) Total	11	31	46	3	-93%	34	0	148	272	8
CAPEX	\$5,340,000	\$4,015,000	\$2,000,000	\$200,000	-90%	2,159,375	0	5,340,000	17,275,000	8
<b>Military Reservist Loan Fund</b>										
# of Approved Transactions	0	0	0	0	N/A	1	0	3	4	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	25,000	0	150,000	200,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	168,750	0	1,300,000	1,350,000	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

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	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>FINANCE ASSISTANCE APPROVED BY LOCAL JURISDICTION</b>										
All Finance Assistance Approved (\$)	\$2,492,120	\$4,570,000	\$1,881,112	\$1,765,000	-6%	11,484,967	785,500	71,415,000	<b>91,879,732</b>	8
Allegany	N/A	\$100,000	N/A	N/A	N/A	50,000	0	100,000	<b>100,000</b>	2
Anne Arundel	\$20,000	N/A	N/A	N/A	N/A	110,833	12,500	300,000	<b>332,500</b>	3
Baltimore City	\$268,070	\$3,000,000	\$1,261,500	\$150,000	-88%	10,539,939	100,000	68,000,000	<b>73,779,570</b>	7
Baltimore County	N/A	\$87,500	N/A	\$120,000	N/A	88,875	50,000	120,000	<b>355,500</b>	4
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Carroll	N/A	N/A	\$350,000	N/A	N/A	350,000	350,000	350,000	<b>350,000</b>	1
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Dorchester	N/A	N/A	N/A	N/A	N/A	40,000	40,000	40,000	<b>40,000</b>	1
Frederick	N/A	N/A	N/A	N/A	N/A	1,499,500	1,499,500	1,499,500	<b>1,499,500</b>	1
Garrett	N/A	N/A	N/A	N/A	N/A	45,000	45,000	45,000	<b>45,000</b>	1
Harford	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Howard	N/A	N/A	\$269,612	\$250,000	-7%	189,871	50,000	269,612	<b>569,612</b>	3
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Montgomery	\$225,000	\$815,000	N/A	\$450,000	N/A	758,000	100,000	2,200,000	<b>3,790,000</b>	5
Prince George's	\$1,979,050	\$80,000	N/A	\$45,000	N/A	554,013	45,000	1,979,050	<b>2,216,050</b>	4
Queen Anne's	N/A	\$225,000	N/A	N/A	N/A	225,000	225,000	225,000	<b>225,000</b>	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	<b>1,495,000</b>	1
Washington	N/A	N/A	N/A	\$750,000	N/A	750,000	750,000	750,000	<b>750,000</b>	1
Wicomico	N/A	N/A	N/A	N/A	N/A	1,506,500	500,500	2,499,000	<b>4,519,500</b>	3
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>GENERAL FINANCE RPOGRAMS INFORMATION SETTLED</b>										
<b>MEDAAF</b>										
# of Settled Transactions	0	2	3	0	-100%	2	0	5	17	8
Value (\$)	\$0	\$1,250,000	\$440,501	\$0	-100%	806,702	0	3,012,500	6,453,616	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	157	0	1,092	1,257	8
CAPEX	\$0	\$2,200,000	\$540,000	\$0	-100%	71,203,827	0	548,025,000	569,630,615	8
<b>Sunny Day</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	1	1	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	500,000	0	4,000,000	4,000,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	12,187,500	0	97,500,000	97,500,000	8
<b>MEAF</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	1	1	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	18,750	0	150,000	150,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	33,600	0	268,800	268,800	8
<b>CDBG</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
<b>MIDFA</b>										
# of Settled Transactions	1	0	1	1	0%	1	0	2	8	8
Value (\$)	\$7,500,000	\$0	\$87,500	\$249,000	185%	1,884,654	0	7,500,000	15,077,228	8
Jobs (New & At Risk Jobs) Total	0	0	19	50	163%	36	0	185	286	8
CAPEX	\$7,500,000	\$0	\$350,000	\$2,125,000	507%	4,185,125	0	8,500,000	33,481,000	8
<b>MD Venture Capital (Challenge &amp; Enterprise)</b>										
# of Settled Transactions	1	0	0	1	N/A	1	0	1	4	8
Value (\$)	\$100,000	\$0	\$0	\$100,000	N/A	43,750	0	100,000	350,000	8
Jobs (New & At Risk Jobs) Total	6	0	0	23	N/A	9	0	27	68	8
CAPEX	\$200,000	\$0	\$0	\$400,000	N/A	125,000	0	400,000	1,000,000	8
<b>MSBDFA EPIP</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	1	1	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	6,250	0	50,000	50,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	2	0	16	16	8
CAPEX	\$0	\$0	\$0	\$0	N/A	6,250	0	50,000	50,000	8
<b>MSBDFA Contract Finance</b>										
# of Settled Transactions	2	0	0	0	N/A	0	0	2	2	8
Value (\$)	\$512,000	\$0	\$0	\$0	N/A	64,000	0	512,000	512,000	8
Jobs (New & At Risk Jobs) Total	60	0	0	0	N/A	8	0	60	60	8
CAPEX	\$512,000	\$0	\$0	\$0	N/A	64,000	0	512,000	512,000	8
<b>MSBDFA Guarantee &amp; Surety</b>										
# of Settled Transactions	1	1	2	2	0%	1	0	2	7	8
Value (\$)	\$1,100,000	\$2,200,000	\$1,550,000	\$1,315,000	-15%	960,625	0	2,200,000	7,685,000	8
Jobs (New & At Risk Jobs) Total	113	55	39	0	-100%	29	0	113	233	8
CAPEX	\$1,100,000	\$2,200,000	\$1,550,000	\$815,000	-47%	898,125	0	2,200,000	7,185,000	8
<b>Military Reservist Loan Fund</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	2	2	8
Value (\$)	\$0	\$0	\$0	\$0	N/A	12,500	0	100,000	100,000	8
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	8
CAPEX	\$0	\$0	\$0	\$0	N/A	156,250	0	1,250,000	1,250,000	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>FINANCE ASSISTANCE SETTLED BY LOCAL JURISDICTION</b>										
All Finance Assistance Settled (\$)	\$9,212,000	\$3,450,000	\$2,078,002	\$16,640,000	701%	6,169,231	2,078,002	16,640,000	<b>49,353,845</b>	8
Allegany	N/A	N/A	\$170,502	N/A	N/A	110,251	50,000	170,502	<b>220,502</b>	2
Anne Arundel	N/A	N/A	\$20,000	N/A	N/A	16,250	12,500	20,000	<b>32,500</b>	2
Baltimore City	\$7,600,000	N/A	\$800,000	\$249,000	-69%	2,641,500	50,000	7,600,000	<b>15,849,000</b>	6
Baltimore County	N/A	N/A	\$87,500	N/A	N/A	97,750	87,500	108,000	<b>195,500</b>	2
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Carroll	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Frederick	N/A	N/A	N/A	N/A	N/A	374,750	250,000	499,500	<b>749,500</b>	2
Garrett	N/A	\$1,000,000	N/A	N/A	N/A	1,908,808	1,000,000	2,817,615	<b>3,817,615</b>	2
Harford	N/A	N/A	N/A	N/A	N/A	75,000	75,000	75,000	<b>75,000</b>	1
Howard	N/A	\$250,000	N/A	N/A	N/A	250,000	250,000	250,000	<b>250,000</b>	1
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Montgomery	\$1,100,000	N/A	\$250,000	\$815,000	226%	612,446	250,000	1,100,000	<b>3,062,228</b>	5
Prince George's	\$512,000	\$2,200,000	\$750,000	\$600,000	-20%	832,400	100,000	2,200,000	<b>4,162,000</b>	5
Queen Anne's	N/A	N/A	N/A	N/A	N/A	150,000	150,000	150,000	<b>150,000</b>	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	<b>1,495,000</b>	1
Washington	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Wicomico	N/A	N/A	N/A	N/A	N/A	2,134,500	250,000	4,019,000	<b>4,269,000</b>	2
Worcester	N/A	N/A	N/A	N/A	N/A	50,000	50,000	50,000	<b>50,000</b>	1
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>DIVISION-WIDE</b>										
<b>STAFF ACTIVITY</b>										
Outreach Activities	36	24	23	15	-35%	31	15	50	248	8
Technical Assistance	13	6	11	14	27%	19	6	34	150	8
<b>PUBLICITY</b>										
Travel Media Exposure (ad value \$)	N/A	N/A	N/A	N/A	N/A	1,866,588	939,302	3,605,372	7,466,350	4
Media Placements	N/A	N/A	N/A	N/A	N/A	89	63	121	354	4
Placement Circulation	N/A	N/A	N/A	N/A	N/A	25,333,470	11,493,705	40,650,086	101,333,881	4

<b>OFFICE OF TOURISM DEVELOPMENT</b>										
<b>WEB STATS</b>										
Unique Web Users- OTD Web Site	86,726	86,021	100,850	86,761	-14%	131,257	86,021	185,356	1,050,057	8
Consumer e-newsletter distribution	37,588	37,348	37,239	37,301	0%	37,726	36,401	39,969	301,808	8
Industry partner e-newsletter distribution	7,738	7,663	7,691	7,669	0%	7,811	7,643	8,431	62,485	8
Internet Requests	1,010	1,079	2,727	2,548	-7%	2,116	1,010	3,179	16,924	8
Internet Clicks- OTD web site ads	9,252	10,972	12,029	11,984	0%	22,185	9,252	52,708	177,481	8
<b>ADVERTISING GENERATED INQUIRIES</b>										
Print Advertising Calls	173	408	392	273	-30%	349	173	488	2,790	8
Consumer Labels	7,915	1,623	1,809	1,662	-8%	3,935	1,623	7,915	31,477	8
TV and Radio Advertising Calls	113	247	232	217	-6%	234	113	333	1,868	8
OTD 800 Number	22	109	64	66	3%	81	22	134	646	8
<b>VISITATION</b>										
Welcome Center Visitation	74,389	20,659	22,068	16,904	-23%	75,672	16,904	152,353	605,376	8
Lodging-Room Demand-Maryland*	3.1%	6.0%	1.9%	N/A	N/A	N/A	-2	6	N/A	7
Lodging-Room Demand-US*	-1.3%	1.1%	2.6%	N/A	N/A	N/A	-7	3	N/A	7
Lodging-Room Revenue-Maryland*	-5.1%	-4.7%	-14.8%	N/A	N/A	N/A	-15	-4	N/A	7
Lodging-Room Revenue-US*	-9.5%	-5.0%	-4.7%	N/A	N/A	N/A	-16	-5	N/A	7
Amtrak: Non-commuter arrivals	76,300	69,900	60,600	N/A	N/A	70,386	60,600	76,300	492,700	7
BWI Domestic Passenger Arrivals	833,311	781,288	730,943	N/A	N/A	866,187	730,943	1,006,401	6,063,307	7
International Arrivals	18,501	19,829	22,826	N/A	N/A	21,067	18,501	23,844	147,472	7
Total Passengers to BWI	851,812	801,117	753,769	N/A	N/A	887,254	753,769	1,030,245	6,210,779	7
* Percent change (year-over-year)										



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	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>Tourism-related Sales Taxes Total Receipts</b>										
Restaurants, Lunchrooms, Deli (w/o BWL*)	\$ 22,070,045	\$ 23,548,176	N/A	N/A	N/A	23,620,277	22,070,045	25,003,348	141,721,660	6
Hotels, Motels Selling Food (w/ BWL*)	\$ 2,892,444	\$ 2,143,191	N/A	N/A	N/A	3,252,662	2,143,191	3,839,587	19,515,970	6
Restaurants and Nite Clubs (w/ BWL*)	\$ 14,988,665	\$ 15,937,290	N/A	N/A	N/A	16,464,780	14,988,665	17,683,138	98,788,683	6
General Merchandise	\$ 12,496,033	\$ 19,413,045	N/A	N/A	N/A	12,087,593	9,197,217	19,413,045	72,525,556	6
Automobile, Bus and Truck Rentals	\$ 3,268,438	\$ 3,338,142	N/A	N/A	N/A	3,881,240	3,268,438	5,538,384	23,287,440	6
Airlines-Commercial	\$ 9,939	\$ 23,399	N/A	N/A	N/A	16,982	9,900	23,399	101,893	6
Hotels, Motels, Apartments, Cottages	\$ 5,540,737	\$ 4,379,302	N/A	N/A	N/A	6,923,661	4,379,302	9,085,280	41,541,963	6
Recreation and Amusement Places	\$ 309,020	\$ 349,921	N/A	N/A	N/A	470,667	309,020	633,241	2,824,000	6

\*Beer, wine and liquor license

<b>Tourism Tax Increments</b>										
Restaurants, Lunchrooms, Deli (w/o BWL*)	7,356,682	7,849,392	N/A	N/A	N/A	7,873,426	7,356,682	8,334,449	47,240,553	6
Hotels, Motels Selling Food (w/ BWL*)	2,892,444	2,143,191	N/A	N/A	N/A	3,252,662	2,143,191	3,839,587	19,515,970	6
Restaurants and Nite Clubs (w/ BWL*)	4,996,222	5,312,430	N/A	N/A	N/A	5,488,260	4,996,222	5,894,379	32,929,561	6
General Merchandise	624,802	970,652	N/A	N/A	N/A	604,380	459,861	970,652	3,626,278	6
Automobile, Bus and Truck Rentals	2,941,594	3,004,328	N/A	N/A	N/A	3,493,116	2,941,594	4,984,546	20,958,696	6
Airlines-Commercial	4,970	11,700	N/A	N/A	N/A	8,491	4,950	11,700	50,946	6
Hotels, Motels, Apartments, Cottages	5,540,737	4,379,302	N/A	N/A	N/A	6,923,661	4,379,302	9,085,280	41,541,963	6
Recreation and Amusement Places	154,510	174,961	N/A	N/A	N/A	235,333	154,510	316,621	1,412,000	6

\*Beer, wine and liquor license



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DIVISION OF TOURISM, FILM AND THE ARTS

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	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>Total Jobs (not seasonally adjusted, last two months preliminary)</b>										
<b>Arts, entertainment, and recreation</b>										
Maryland	33,200	31,600	N/A	N/A	N/A	37,017	31,600	43,300	N/A	6
United States	1,755,800	1,739,000	1,673,400	1,698,800	2%	1,886,163	1,673,400	2,207,500	N/A	8
<b>Accommodation</b>										
Maryland	23,200	22,800	N/A	N/A	N/A	25,067	22,800	27,300	N/A	6
United States	1,691,100	1,683,400	1,642,500	1,649,600	0%	1,744,938	1,642,500	1,884,600	N/A	8
<b>Food Services and Drinking Places</b>										
Maryland	168,800	166,900	N/A	N/A	N/A	175,867	166,900	185,000	N/A	6
United States	9,341,200	9,268,100	9,062,100	9,080,400	0%	9,375,438	9,062,100	9,680,700	N/A	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>MARYLAND FILM OFFICE</b>										
Unique Web Users- MFO Web Site	7,145	7,147	7,588	7,509	-1%	7,952	7,145	9,161	63,616	8
<b>PRODUCTION ACTIVITY</b>										
<b>Feature Films</b>										
Number of Productions	0	0	1	0	-100%	0	0	1	N/A (Note)	8
Estimated Direct Expenditures (\$)	\$0	\$0	\$710,737	\$0	-100%	88,842	0	710,737	710,737	8
Film Days (Film)	0	0	19	0	-100%	2	0	19	19	8
<b>Television</b>										
Number of Productions (Television)	0	0	0	0	N/A	0	0	0	N/A (Note)	8
Estimated Direct Expenditures (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	8
Film Days (Television)	0	0	0	0	N/A	0	0	0	0	8
<b>Other</b>										
Number of Productions (Other)	4	8	4	4	0%	6	3	8	44	8
Estimated Direct Expenditures (\$)	\$195,000	\$3,294,000	\$868,960	\$285,000	-67%	1,876,990	195,000	4,495,434	15,015,919	8

Note: The MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

<b>MARYLAND STATE ARTS COUNCIL</b>										
Unique Web Users- MSAC Web Site	10,524	9,515	14,418	N/A	N/A	11,413	9,515	14,418	79,892	7

	FY06	FY07	FY08	FY09	FY10 (to date)
<b>GRANTS to Organizations</b>					
Number	313	323	354	330	278
Total Value (\$)	\$7,401,406	\$9,945,616	\$10,637,893	\$9,713,937	\$6,829,883
<b>GRANTS - Community Arts Development</b>					
Number	29	28	28	31	24
Total Value (\$)	\$1,888,831	\$2,344,857	\$2,439,843	\$2,392,098	\$1,603,601
<b>GRANTS to Individuals</b>					
Number	N/A	N/A	N/A	106	
Total Value (\$)	N/A	N/A	N/A	\$251,000	



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY			
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total
<b>LEADING MARKET INDICATORS</b>									
<b>LABOR FORCE (thousands)</b>									
Maryland	2,960	2,956	2,957	NA	N/A	2,968	2,956	2,987	N/A
United States	153,720	153,059	153,170	153,512	0%	153,752	153,059	154,426	N/A
<b>EMPLOYMENT (thousands)</b>									
Maryland	2,743	2,738	2,735	NA	N/A	2,751	2,735	2,772	N/A
United States	138,381	137,792	138,333	138,641	0%	138,676	137,792	139,817	N/A
<b>UNEMPLOYMENT RATE (%)</b>									
Maryland	7.3%	7.4%	7.5%	NA	N/A	7.3%	7.2%	7.5%	N/A
United States	10.0%	10.0%	9.7%	9.7%	0%	9.8%	9.4%	10.1%	N/A
<b>INITIAL CLAIMS FOR UNEMPLOYMENT (thousands)</b>									
Maryland	31,592	35,920	28,948	NA	N/A	33,757	28,948	36,706	N/A
United States	2,047,482	2,135,395	1,829,127	NA	N/A	2,179,760	1,829,127	2,383,375	N/A
<b>BUSINESS AND CONSUMER MARKETS</b>									
<b>BWI TRAFFIC</b>									
BWI Cargo (Metric Tons)	7,799	9,345	8,011	NA	N/A	8,537	7,799	9,345	59,759
BWI Commercial Passengers (Millions)	1,704,256	1,624,412	1,502,912	NA	N/A	1,779,226	1,502,912	2,076,650	12,454,579
<b>ELECTRICITY (# units)</b>									
Electric Meters Installed, Commercial Maryland	113	114	NA	NA	N/A	138	113	177	828
Electric Meters Installed, Residential Maryland	331	309	NA	NA	N/A	437	309	637	2,619
Electricity Sales, Commercial (Millions of MWh) Maryland	1,435,698	1,620,323	NA	NA	N/A	1,578,136	1,401,888	1,786,163	9,468,814
Electricity Sales, Residential (Millions of MWh) Maryland	887,005	1,282,319	NA	NA	N/A	1,089,895	887,005	1,357,480	6,539,373
<b>HOME SALES (# units)</b>									
Maryland	4,853	3,955	2,897	NA	N/A	4,474	2,897	5,172	31,318
United States	471	413	275	NA	N/A	451	275	532	3,156
<b>RESIDENTIAL BUILDING PERMITS (# units)</b>									
Maryland	684	1,667	763	NA	N/A	878	623	1,667	6,149
United States	40,747	47,379	39,479	NA	N/A	47,510	39,479	54,687	332,567
<b>AUTOMOBILE SALES (# units)</b>									
Maryland	18,590	18,761	20,419	NA	N/A	21,938	18,590	26,992	153,566
United States (in Thousands)	926	953	917	880	-4%	935	781	1,188	7,483



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY			
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total
<b>JOBS BY INDUSTRY SECTOR (in thousands)</b>									
<b>TOTAL NON-AGRICULTURAL EMPLOYMENT</b>									
Maryland	2,500	2,495	2,492	NA	N/A	2,503	2,492	2,515	N/A
United States	129,697	129,588	129,562	129,526	0%	129,780	129,526	130,294	N/A
<b>CONSTRUCTION NATURAL RESOURCES &amp; MINING</b>									
Maryland	146	145	147	NA	N/A	148	145	153	N/A
United States	6,408	6,372	6,299	6,238	-1%	6,428	6,238	6,636	N/A
<b>MANUFACTURING</b>									
Maryland	118	117	117	NA	N/A	117	116	118	N/A
United States	11,552	11,534	11,554	11,555	0%	11,603	11,534	11,739	N/A
<b>TRADE, TRANSPORTATION AND UTILITIES</b>									
Maryland	435	435	434	NA	N/A	436	434	438	N/A
United States	24,678	24,653	24,637	24,623	0%	24,710	24,623	24,845	N/A
<b>INFORMATION</b>									
Maryland	45	45	45	NA	N/A	45	45	46	N/A
United States	2,762	2,748	2,744	2,726	-1%	2,762	2,726	2,785	N/A
<b>FINANCIAL ACTIVITIES</b>									
Maryland	141	139	138	NA	N/A	142	138	144	N/A
United States	7,666	7,657	7,644	7,634	0%	7,670	7,634	7,719	N/A
<b>PROFESSIONAL AND BUSINESS SERVICES</b>									
Maryland	385	385	389	NA	N/A	384	381	389	N/A
United States	16,466	16,488	16,518	16,569	0%	16,441	16,349	16,569	N/A
<b>EDUCATION AND HEALTH SERVICES</b>									
Maryland	397	397	392	NA	N/A	395	392	397	N/A
United States	19,313	19,350	19,373	19,405	0%	19,297	19,186	19,405	N/A
<b>LEISURE AND HOSPITALITY</b>									
Maryland	226	226	231	NA	N/A	229	226	231	N/A
United States	13,024	12,991	12,991	12,998	0%	13,042	12,991	13,101	N/A
<b>OTHER SERVICES</b>									
Maryland	116	116	117	NA	N/A	116	115	117	N/A
United States	5,321	5,314	5,314	5,308	0%	5,330	5,308	5,362	N/A
<b>GOVERNMENT</b>									
Maryland	492	491	482	NA	N/A	491	482	494	N/A
United States	22,507	22,481	22,488	22,470	0%	22,497	22,470	22,519	N/A
<b>AVERAGE WEEKLY HOURS- MANUFACTURING</b>									
Maryland	40	40	40	NA	N/A	40	40	41	N/A
United States	41	41	41	40	-2%	40	40	41	N/A
<b>AVERAGE WEEKLY EARNINGS- MANUFACTURING (\$)</b>									
Maryland	778	784	782	NA	N/A	775	741	797	N/A
United States	750	759	750	738	-2%	741	721	759	N/A



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>NEW AND EXPANDING BUSINESSES</b>										
<b>Location Announcements-TOTAL</b>	33	27	16	19	19%	21	15	33	165	8
New Locations	5	3	4	3	-25%	4	0	6	29	8
Expansions	28	24	12	16	33%	17	10	28	136	8
Total Capital Investment (Millions)	186	89	293	259	-12%	154	38	293	1,228	8
Total New Jobs	4,784	670	2,080	261	-87%	1,306	144	4,784	10,450	8
<b>NEW JOBS BY COUNTY</b>										
Allegany	0	90	0	0	N/A	11	0	90	90	8
Anne Arundel	25	170	0	95	N/A	108	0	430	866	8
Baltimore City	2,740	150	50	0	-100%	404	0	2,740	3,235	8
Baltimore County	1,000	50	1,580	0	-100%	333	0	1,580	2,660	8
Calvert	0	0	0	0	N/A	0	0	0	0	8
Caroline	0	0	0	0	N/A	0	0	0	0	8
Carroll	0	0	0	0	N/A	0	0	0	0	8
Cecil	0	0	0	0	N/A	55	0	400	436	8
Charles	0	0	0	0	N/A	0	0	0	0	8
Dorchester	0	3	0	0	N/A	0	0	3	3	8
Frederick	0	0	0	0	N/A	0	0	0	0	8
Garrett	0	77	0	0	N/A	10	0	77	77	8
Harford	400	0	200	0	-100%	75	0	400	600	8
Howard	11	100	0	45	N/A	62	0	180	496	8
Kent	0	0	0	0	N/A	0	0	0	0	8
Montgomery	198	30	0	6	N/A	86	0	370	684	8
Prince George's	200	0	250	115	-54%	71	0	250	565	8
Queen Anne's	45	0	0	0	N/A	11	0	45	89	8
Somerset	20	0	0	0	N/A	3	0	20	20	8
St. Mary's	0	0	0	0	N/A	0	0	0	0	8
Talbot	0	0	0	0	N/A	2	0	14	14	8
Washington	20	0	0	0	N/A	28	0	120	225	8
Wicomico	125	0	0	0	N/A	16	0	125	125	8
Worcester	0	0	0	0	N/A	33	0	265	265	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>NEW JOBS BY INDUSTRY</b>										
Agriculture	0	3	0	0	N/A	0	0	3	3	8
Mining	0	0	0	0	N/A	0	0	0	0	8
Utilities	0	0	0	0	N/A	0	0	0	0	8
Construction	0	9	150	0	-100%	20	0	150	159	8
Manufacturing	315	178	180	21	-88%	119	0	315	954	8
Wholesale trade	11	39	0	0	N/A	19	0	60	152	8
Retail trade	100	0	200	0	-100%	38	0	200	300	8
Transportation and warehousing	2,700	0	0	0	N/A	341	0	2,700	2,725	8
Information	15	0	50	0	-100%	8	0	50	65	8
Finance and insurance	97	30	0	0	N/A	48	0	251	386	8
Real estate	0	0	0	0	N/A	0	0	0	0	8
Professional services	546	111	0	145	N/A	237	0	546	1,892	8
Management of companies	0	0	0	0	N/A	0	0	0	0	8
Administrative services	0	250	0	0	N/A	48	0	250	380	8
Educational services	0	0	0	0	N/A	0	0	0	0	8
Health care	0	50	0	0	N/A	20	0	75	160	8
Arts, entertainment and recreation	0	0	0	95	N/A	95	0	665	760	8
Accommodation and food services	0	0	100	0	-100%	14	0	100	114	8
Other services	0	0	0	0	N/A	0	0	0	0	8
Federal government	1,000	0	1,400	0	-100%	300	0	1,400	2,400	8
<b>BRAC-RELATED JOBS</b>										
BRAC-Related Jobs	400	0	0	45	N/A	110	0	400	880	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10		Average	Minimum	Maximum	Total	Periods
<b>CLOSING AND DOWNSIZING BUSINESSES</b>										
<b>Layoff Announcements-TOTAL</b>	1	7	6	1	-83%	3	1	7	27	8
Closings	1	5	6	1	-83%	2	0	6	18	8
Downsizings	0	2	0	0	N/A	1	0	5	9	8
<b>IMPACTED JOBS</b>										
<b>Total Impacted Jobs</b>	130	752	746	350	-53%	431	130	752	3,450	8
<b>BY COUNTY</b>										
Allegany	0	0	0	0	N/A	0	0	0	0	8
Anne Arundel	0	69	0	0	N/A	18	0	78	147	8
Baltimore City	0	115	454	0	-100%	154	0	661	1,230	8
Baltimore County	0	0	0	0	N/A	22	0	74	175	8
Calvert	0	0	0	0	N/A	0	0	0	0	8
Caroline	0	0	0	0	N/A	0	0	0	0	8
Carroll	0	25	117	0	-100%	18	0	117	142	8
Cecil	0	0	0	0	N/A	0	0	0	0	8
Charles	0	0	0	0	N/A	0	0	0	0	8
Dorchester	0	0	0	0	N/A	0	0	0	0	8
Frederick	0	217	0	0	N/A	27	0	217	217	8
Garrett	0	0	0	0	N/A	0	0	0	0	8
Harford	0	0	0	0	N/A	6	0	50	50	8
Howard	0	0	0	0	N/A	0	0	0	0	8
Kent	0	0	0	0	N/A	0	0	0	0	8
Montgomery	130	326	130	350	169%	166	0	350	1,329	8
Prince George's	0	0	45	0	-100%	6	0	45	45	8
Queen Anne's	0	0	0	0	N/A	4	0	30	30	8
Somerset	0	0	0	0	N/A	0	0	0	0	8
St. Mary's	0	0	0	0	N/A	5	0	41	41	8
Talbot	0	0	0	0	N/A	0	0	0	0	8
Washington	0	0	0	0	N/A	0	0	0	0	8
Wicomico	0	0	0	0	N/A	0	0	0	0	8
Worcester	0	0	0	0	N/A	0	0	0	0	8
Multi-jurisdictional	0	0	0	0	N/A	6	0	44	44	8



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: February, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Nov-09	Dec-09	Jan-10	Feb-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>BY INDUSTRY</b>										
Agriculture	0	0	0	0	N/A	0	0	0	0	8
Mining	0	0	0	0	N/A	0	0	0	0	8
Utilities	0	0	0	0	N/A	0	0	0	0	8
Construction	0	270	0	0	N/A	34	0	270	270	8
Manufacturing	0	165	117	0	-100%	39	0	165	312	8
Wholesale trade	0	0	0	0	N/A	0	0	0	0	8
Retail trade	0	0	0	0	N/A	10	0	78	78	8
Transportation and warehousing	0	0	45	0	-100%	12	0	50	95	8
Information	0	0	0	350	N/A	53	0	350	424	8
Finance and insurance	130	0	0	0	N/A	21	0	130	171	8
Real estate	0	0	0	0	N/A	0	0	0	0	8
Professional services	0	0	0	0	N/A	60	0	281	478	8
Management of companies	0	0	0	0	N/A	0	0	0	0	8
Administrative services	0	317	336	0	-100%	82	0	336	653	8
Educational services	0	0	0	0	N/A	0	0	0	0	8
Health care	0	0	130	0	-100%	23	0	130	182	8
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	0	8
Accommodation and food services	0	0	118	0	-100%	91	0	609	727	8
Other services	0	0	0	0	N/A	0	0	0	0	8
Federal government	0	0	0	0	N/A	0	0	0	0	4