



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
StateStat

Reporting Period:  
April 2010



**Christian Johansson**  
Secretary  
Appointed January 2009

**Management Team**

Deputy Secretary: Dominick Murray  
Chief Operating Officer: Ovetta Moore

**Administration:**

Business and Enterprise Development: Bob Walker  
Tourism, Film, and the Arts: Hannah Byron  
Marketing and Communications: Andrea Vernot  
Business Development: Ursula Powidzki  
International Investment and Trade: Signe Pringle  
Business Services: Jorge Austrich  
Policy and Government Affairs: Rhonda Ray  
Military and Federal Affairs: Mike Hayes  
Administration and Technology: David Ryer  
Maryland Biotechnology Center: Judy Britz

**MBE CONTRACT ACTIVITY**

Goal Achieved: **0.00%** # Waivers requested: 0 # Waivers granted: 0 Goal Achieved: **54.37%** # Waivers requested: 0 # Waivers granted: 0

PROCUREMENT/CONTRACT AWARDS	CURRENTLY AVAILABLE PERIOD: March 2010						YEAR-TO-DATE					
	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%
<b>Payment Totals</b>	\$840,148.16	\$358,022.13 42.61%	\$3,252.28 0.39%	\$0.00 0.00%	\$361,274.41	43.00%	\$4,873,449.20	\$1,641,397.29 33.68%	\$38,793.53 0.80%	\$717.06 0.01%	\$1,680,907.88	34.49%
<b>Awards Totals</b>	\$196,361.90	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00	0.00%	\$3,161,098.70	\$1,684,889.00 53.30%	\$33,762.00 1.07%	\$0.00 0.00%	\$1,718,651.00	54.37%
Architectural and Engineering	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction Related	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Services	\$121,775.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$2,737,724.00	\$1,684,039.00	\$31,210.00	\$0.00	\$1,715,249.00	62.65%
Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$1,851.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Services	\$599.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$3,627.00	\$0.00	\$2,552.00	\$0.00	\$2,552.00	70.36%
IT Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$42,753.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Human, Cultural, Social & Educational	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Corporate Credit Card	\$17,661.90	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$166,667.22	\$850.00	\$0.00	\$0.00	\$850.00	0.51%
Direct Vouchers	\$56,326.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$208,476.48	\$0.00	\$0.00	\$0.00	\$0.00	0.00%

SBR INDICATORS	Agency Total	Total SBR	# Designated Procurements	%	Agency Total	Total SBR	# Designated Procurements	%
<b>Payment Totals</b>	\$995,515.30	\$155,487.62	1	15.62%	\$4,386,154	\$1,026,914	61	23.41%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
PERSONNEL DATA

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>NUMBER OF EMPLOYEES PER DIVISION</b>										
Office of the Secretary	80	80	80	80	0%	81	79	84	725	9
Business and Enterprise Development	78	77	79	79	0%	79	77	81	714	9
Marketing and Communications	23	23	23	24	4%	23	22	24	207	9
Tourism and Culture	49	49	48	47	-2%	49	47	50	442	9
<b>OVERTIME (HOURS)</b>										
Office of the Secretary	13	0	2	0	-100%	10	0	19	88	9
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	9
Marketing and Communications	0	0	0	0	N/A	0	0	3	3	9
Tourism and Culture	2	0	0	0	N/A	1	0	2	6	9
<b>SICK LEAVE (HOURS)</b>										
Office of the Secretary	340	421	543	501	-8%	498	340	624	4,478	9
Business and Enterprise Development	92	52	109	166	52%	130	52	238	1,167	9
Marketing and Communications	367	383	721	428	-41%	366	203	721	3,290	9
Tourism and Culture	193	255	263	174	-34%	273	174	416	2,458	9
<b>ACCIDENT LEAVE (HOURS)</b>										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	9
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	9
Marketing and Communications	11	0	3	0	-100%	2	0	11	14	9
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	9
<b>UNSCHEDULED LEAVE (HOURS)</b>										
Office of the Secretary	9	18	1	0	-100%	9	0	24	82	9
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	9
Marketing and Communications	6	14	1	7	600%	13	1	25	119	9
Tourism and Culture	0	26	20	8	-60%	9	0	26	78	9
<b>FROI TO IWIF</b>										
Office of the Secretary	1	0	0	0	N/A	0	0	1	1	9
Business and Enterprise Development	0	0	1	0	-100%	0	0	1	2	9
Marketing and Communications	1	0	0	0	N/A	0	0	1	1	9
Tourism and Culture	0	0	0	0	N/A	0	0	1	1	9
<b>FROI LAG &gt; 3 DAYS</b>										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	9
Business and Enterprise Development	0	0	1	0	-100%	0	0	1	1	9
Marketing and Communications	1	0	0	0	N/A	0	0	1	1	9
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	9



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
FACILITY LOCATION PROJECTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>ALL PIPELINE PROJECTS</b>										
Total Pipeline Projects	233	178	218	239	10%	202	174	239	N/A	10
<b>SHORT LIST PROJECTS</b>										
<b>PROJECTS, JOBS AND CAPEX</b>										
Number of Projects	20	17	16	20	25%	18	14	22	N/A	10
Potential New Jobs	2,899	2,815	2,525	2,679	6%	2,361	1,239	3,140	N/A	10
At Risk Jobs	1,450	1,820	1,445	2,292	59%	1,600	512	2,292	N/A	8
Projected Capex	151,450,000	224,750,000	181,750,000	83,950,000	-54%	111,382,500	45,775,000	224,750,000	N/A	10
<b>PROJECTS BY INDUSTRY</b>										
#Sustainable/Green	1	1	1	1	0%	2	1	3	N/A	10
#IT and Intelligence	11	9	7	8	14%	8	5	11	N/A	10
#Science	4	4	4	4	0%	4	2	4	N/A	10
#Traditional/Other	4	3	4	7	75%	5	3	7	N/A	10
<b>PROJECTS BY TARGET LOCATION</b>										
Eastern	2	2	2	2	0%	1	0	2	N/A	10
Western	0	0	0	0	N/A	0	0	0	N/A	10
Southern	0	0	0	0	N/A	0	0	0	N/A	10
Corridor	16	14	13	15	15%	13	8	16	N/A	10
<b>DECISIONS- FACILITY LOCATIONS AND EXPANSIONS</b>										
<b>DECISIONS, JOBS AND CAPEX</b>										
Number of Projects	9	5	3	3	0%	5	2	10	48	10
Potential New Jobs	139	71	215	379	76%	234	4	525	2,337	10
Retained Jobs	46	0	0	470	N/A	115	0	480	1,146	10
Projected Capex	14,414,000	1,550,000	8,000,000	168,500,000	2006%	72,351,700	0	500,000,000	723,517,000	10
<b>DECISIONS BY INDUSTRY</b>										
#Sustainable/Green	1	1	0	0	N/A	0	0	1	3	10
#IT and Intelligence	1	1	2	1	-50%	1	0	3	10	10
#Science	2	1	1	1	0%	1	0	4	9	10
#Traditional/Other	5	2	0	1	N/A	3	0	6	26	10
<b>DECISIONS BY LOCATION</b>										
Eastern	1	1	0	0	N/A	1	0	2	5	10
Western	0	0	0	0	N/A	0	0	2	3	10
Southern	0	0	0	0	N/A	0	0	0	0	10
Corridor	3	1	3	3	0%	3	1	6	26	10
<b>ECONOMIC IMPACT OF NON-FACILITY PROJECTS</b>										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
FACILITY LOCATION PROJECTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>PROJECTS, JOBS AND CAPEX</b>										
Number of Projects	1	1	1	2	100%	3	1	12	<b>32</b>	10
Potential Jobs	1	1	3	6	100%	51	1	224	<b>510</b>	10
Retained Jobs	0	0	0	0	N/A	15	0	154	<b>154</b>	10
Projected Capex	0	0	0	0	N/A	67,500	0	675,000	<b>675,000</b>	10
<b>PROJECTS BY INDUSTRY</b>										
#Sustainable/Green	0	0	0	0	N/A	0	0	2	<b>3</b>	10
#IT and Intelligence	0	1	1	0	-100%	1	0	3	<b>5</b>	10
#Science	0	1	0	0	N/A	0	0	2	<b>3</b>	10
#Traditional/Other	1	1	0	2	N/A	2	0	11	<b>23</b>	10
<b>PROJECTS BY LOCATION</b>										
Eastern	0	0	0	0	N/A	1	0	5	<b>7</b>	10
Western	0	0	0	0	N/A	0	0	2	<b>2</b>	10
Southern	0	1	0	0	N/A	1	0	3	<b>6</b>	10
Corridor	0	0	1	2	100%	1	0	6	<b>14</b>	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
ISSUE RESOLUTION

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>ISSUES PIPELINE</b>										
Number of Pipeline Issues	189	178	180	188	4%	169	141	189	N/A	10
<b>AGENCY PARTNERSHIP ISSUES PIPELINE</b>										
DHCD- Housing	1	1	0	1	N/A	1	0	1	N/A	10
DHMH- Health	1	1	1	1	0%	1	0	1	N/A	10
DLLR- Licensing	2	2	3	4	33%	3	2	5	N/A	10
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	N/A	10
GOMA- Minority Affairs	1	1	1	1	0%	1	0	1	N/A	10
MDE- Environment	2	2	2	2	0%	2	2	3	N/A	10
MDOT- Transportation	1	1	2	2	0%	1	1	3	N/A	10
MGA- General Assembly	0	0	0	0	N/A	0	0	1	N/A	10
MTES- Technology Service	5	5	3	3	0%	6	3	9	N/A	10
SBDC- Small Business	8	10	11	10	-9%	8	4	11	N/A	10
TEDCO- Tech. Dev. Corp.	11	11	9	8	-11%	10	8	11	N/A	10
WIB- Workforce	12	13	12	11	-8%	11	7	13	N/A	10
<b>ISSUES PIPELINE BY TYPE OF ISSUE</b>										
Environmental	3	3	2	2	0%	3	2	4	N/A	10
Financing	38	32	34	34	0%	32	28	38	N/A	10
Legislative	1	1	0	0	N/A	1	0	1	N/A	10
Marketing Assistance	23	21	19	21	11%	19	8	24	N/A	10
Permits	4	4	4	4	0%	5	4	8	N/A	10
Technical	44	45	43	41	-5%	38	28	45	N/A	10
Workforce	42	41	47	52	11%	42	26	52	N/A	10
Other	34	31	31	34	10%	29	20	34	N/A	10
<b>COMPLETED ISSUES- UNSUCCESSFUL OR UNDETERMINED OUTCOME</b>										
<b>AGENCY PARTNERSHIP COMPLETED ISSUES</b>										
DHCD- Housing	0	0	0	0	N/A	0	0	0	0	10
DHMH- Health	0	0	0	0	N/A	0	0	0	0	10
DLLR- Licensing	0	0	0	0	N/A	1	0	3	6	10
DNR- Natural Resources	0	0	0	0	N/A	0	0	1	1	10
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	1	1	10
MDE- Environment	0	0	0	0	N/A	0	0	0	0	10
MDOT- Transportation	0	0	0	0	N/A	0	0	2	4	10
MGA- General Assembly	0	0	0	0	N/A	0	0	1	1	10
MTES- Technology Service	2	0	1	3	200%	1	0	3	12	10
SBDC- Small Business	0	0	1	0	-100%	1	0	3	10	10
TEDCO- Tech. Dev. Corp.	0	0	0	0	N/A	2	0	5	15	10
WIB- Workforce	0	0	0	1	N/A	2	0	7	16	10
<b>COMPLETED ISSUES- SUCCESSFULLY RESOLVED</b>										
<b>ECONOMIC IMPACT OF SUCCESSFULLY RESOLVED ISSUES</b>										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
ISSUE RESOLUTION

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
#Issues-Total	10	3	30	17	-43%	17	3	37	171	10
New Jobs	1	1	3	6	100%	51	1	224	509	10
Retained Jobs	1,600	0	8	0	-100%	211	0	1,600	2,108	10
Capex	0	0	0	0	N/A	67,500	0	675,000	675,000	10
<b>AGENCY PARTNERSHIP COMPLETED ISSUES</b>										
DHCD- Housing	1	0	1	0	-100%	0	0	1	3	10
DHMH- Health	0	0	0	0	N/A	0	0	1	1	10
DLLR- Licensing	1	0	1	1	0%	1	0	2	7	10
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	0	10
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	0	0	10
MDE- Environment	2	0	0	0	N/A	1	0	2	5	10
MDOT- Transportation	0	0	1	0	-100%	0	0	2	4	10
MGA- General Assembly	0	0	0	0	N/A	0	0	0	0	10
MTES- Technology Service	1	0	0	1	N/A	1	0	2	6	10
SBDC- Small Business	0	1	1	1	0%	1	0	3	10	10
TEDCO- Tech. Dev. Corp.	1	1	1	2	100%	1	0	2	11	10
WIB- Workforce	5	0	1	2	100%	2	0	5	18	10
<b>COMPLETED ISSUES BY TYPE OF ISSUE</b>										
Environmental	0	0	1	0	-100%	0	0	1	2	10
Financing	0	1	6	1	-83%	2	0	6	18	10
Legislative	0	0	0	0	N/A	0	0	0	0	10
Marketing Assistance	3	0	7	4	-43%	3	0	7	27	10
Permits	2	0	1	1	0%	1	0	2	11	10
Technical	1	1	1	4	300%	2	0	4	15	10
Workforce	3	1	6	3	-50%	6	0	27	58	10
Other	1	0	8	4	-50%	3	0	8	29	10
<b>GRANTS PROGRAMS</b>										
<b>PWQ</b>										
#grants	1	1	3	1	-67%	3	0	20	26	10
value	2,478	6,000	11,987	6,760	-44%	23,936	0	212,131	239,356	10
<b>SACF</b>										
#grants	0	0	0	0	N/A	0	0	2	4	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY					GOALS	
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
<b>PROGRESS TOWARD GOALS</b>												
FDI Engagements	7	10	26	9	-65%	46	7	106	464	10	300	155%
FDI Prospect Visits	4	0	1	2	100%	2	0	6	22	10	30	73%
Trade Shows and Marketing Events	1	4	1	9	800%	4	1	9	40	10	30	133%
ExportMD Grants Approved (Quarterly)	0	0	0	7	N/A	1	0	7	12	10	20	60%
Export Actions and Foreign Office Work Orders	10	1	8	10	25%	10	1	35	104	10	120	87%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY					GOALS	
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
<b>MAJOR TRADE SHOWS, MARKETING EVENTS AND FOREIGN OFFICE LEADS</b>												
Trade Shows and Marketing Events	1	4	1	9	800%	4	1	9	40	10	N/A	N/A
New Leads from Trade Shows and Mktg Evt*	0	0	0	0	N/A	1	0	5	5	10	N/A	N/A
New Leads from Foreign Offices*	0	0	0	4	N/A	1	0	5	14	10	N/A	N/A
<b>NEW LEADS BY INDIVIDUAL FOREIGN OFFICE</b>												
Brazil	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
Canada	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
China	0	0	0	2	N/A	0	0	2	3	10	N/A	N/A
Columbia	0	0	0	0	N/A	0	0	1	1	7	N/A	N/A
France	0	0	0	0	N/A	0	0	3	3	10	N/A	N/A
India	0	0	0	2	N/A	1	0	2	2	4	N/A	N/A
Israel	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
Japan	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
Korea	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
Montenegro	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
South Africa	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
Sweden	0	0	0	0	N/A	1	0	5	5	10	N/A	N/A
Taiwan	0	0	0	0	N/A	0	0	0	0	10	N/A	N/A
<b>EXPORT ASSISTANCE (COMPLETED)</b>												
ExportMD Grants Approved (Quarterly)	0	0	0	7	N/A	1	0	7	12	10	N/A	N/A
Export Actions	3	1	5	10	100%	6	1	13	61	10	N/A	N/A
Foreign Office Work Orders	7	0	3	0	-100%	4	0	25	43	10	N/A	N/A

\*It is possible for a lead to be generated from a marketing event that also involves foreign office participation. This means that a single lead may show up in both categories.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>GENERAL FINANCE PROGRAMS INFORMATION APPROVED</b>										
<b>MEDAAF</b>										
# of Approved Transactions	0	2	4	0	-100%	1	0	4	13	10
Value (\$)	\$0	\$700,000	\$4,275,000	\$0	-100%	617,050	0	4,275,000	6,170,500	10
Jobs (New & At Risk Jobs) Total	0	393	869	0	-100%	197	0	869	1,967	10
CAPEX	\$0	\$5,025,000	\$295,300,000	\$0	-100%	42,425,800	0	295,300,000	424,258,000	10
<b>Sunny Day</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
<b>MEAF</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
<b>CDBG</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	2	2	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	8,500	0	85,000	85,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	12,500	0	125,000	125,000	10
<b>MIDFA</b>										
# of Approved Transactions	2	2	2	1	-50%	1	0	2	13	10
Value (\$)	\$461,500	\$95,000	\$275,500	\$25,000	-91%	7,393,850	0	69,495,000	73,938,500	10
Jobs (New & At Risk Jobs) Total	50	43	4	0	-100%	55	0	250	551	10
CAPEX	\$2,975,000	\$200,000	\$1,427,000	\$100,000	-93%	9,555,200	0	76,500,000	95,552,000	10
<b>MD Venture Capital (Challenge &amp; Enterprise)</b>										
# of Approved Transactions	2	1	0	4	N/A	1	0	4	12	10
Value (\$)	\$119,612	\$100,000	\$0	\$400,000	N/A	121,961	0	400,000	1,219,612	10
Jobs (New & At Risk Jobs) Total	30	70	0	128	N/A	30	0	128	304	10
CAPEX	\$1,300,000	\$400,000	\$0	\$5,550,000	N/A	875,000	0	5,550,000	8,750,000	10
<b>MSBDFA EPIP</b>										
# of Approved Transactions	1	0	0	4	N/A	1	0	4	9	10
Value (\$)	\$150,000	\$0	\$0	\$595,000	N/A	124,500	0	595,000	1,245,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	3	N/A	3	0	16	28	10
CAPEX	\$1,200,000	\$0	\$0	\$345,000	N/A	219,200	0	1,200,000	2,192,000	10
<b>MSBDFA Contract Finance</b>										
# of Approved Transactions	0	1	0	1	N/A	1	0	3	10	10
Value (\$)	\$0	\$750,000	\$0	\$1,000,000	N/A	300,200	0	1,000,000	3,002,000	10
Jobs (New & At Risk Jobs) Total	0	32	0	25	N/A	21	0	84	206	10
CAPEX	\$0	\$200,000	\$0	\$1,000,000	N/A	275,200	0	1,000,000	2,752,000	10
<b>MSBDFA Guarantee &amp; Surety</b>										
# of Approved Transactions	2	1	1	2	100%	2	0	3	17	10
Value (\$)	\$1,150,000	\$120,000	\$750,000	\$2,000,000	167%	1,503,405	0	3,950,000	15,034,050	10
Jobs (New & At Risk Jobs) Total	46	3	9	18	100%	30	0	148	299	10
CAPEX	\$2,000,000	\$200,000	\$750,000	\$1,000,000	33%	1,902,500	0	5,340,000	19,025,000	10
<b>Military Reservist Loan Fund</b>										
# of Approved Transactions	0	0	0	0	N/A	0	0	3	4	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	20,000	0	150,000	200,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	135,000	0	1,300,000	1,350,000	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>FINANCE ASSISTANCE APPROVED BY LOCAL JURISDICTION</b>										
All Finance Assistance Approved (\$)	\$1,881,112	\$1,765,000	\$5,300,500	\$3,995,000	-25%	10,117,523	785,500	71,415,000	<b>101,175,232</b>	10
Allegany	N/A	N/A	N/A	N/A	N/A	50,000	0	100,000	<b>100,000</b>	2
Anne Arundel	N/A	N/A	N/A	N/A	N/A	110,833	12,500	300,000	<b>332,500</b>	3
Baltimore City	\$1,261,500	\$150,000	\$109,250	\$1,000,000	815%	8,320,980	100,000	68,000,000	<b>74,888,820</b>	9
Baltimore County	N/A	\$120,000	\$3,000,000	\$125,000	-96%	580,083	50,000	3,000,000	<b>3,480,500</b>	6
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Carroll	\$350,000	N/A	N/A	N/A	N/A	350,000	350,000	350,000	<b>350,000</b>	1
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Dorchester	N/A	N/A	N/A	N/A	N/A	40,000	40,000	40,000	<b>40,000</b>	1
Frederick	N/A	N/A	N/A	\$100,000	N/A	799,750	100,000	1,499,500	<b>1,599,500</b>	2
Garrett	N/A	N/A	N/A	N/A	N/A	45,000	45,000	45,000	<b>45,000</b>	1
Harford	N/A	N/A	N/A	\$1,000,000	N/A	1,000,000	1,000,000	1,000,000	<b>1,000,000</b>	1
Howard	\$269,612	\$250,000	N/A	N/A	N/A	189,871	50,000	269,612	<b>569,612</b>	3
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Montgomery	N/A	\$450,000	\$1,750,000	\$420,000	-76%	851,429	100,000	2,200,000	<b>5,960,000</b>	7
Prince George's	N/A	\$45,000	\$275,000	\$1,350,000	391%	640,175	45,000	1,979,050	<b>3,841,050</b>	6
Queen Anne's	N/A	N/A	N/A	N/A	N/A	225,000	225,000	225,000	<b>225,000</b>	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	<b>1,495,000</b>	1
Washington	N/A	\$750,000	\$166,250	N/A	N/A	458,125	166,250	750,000	<b>916,250</b>	2
Wicomico	N/A	N/A	N/A	N/A	N/A	1,506,500	500,500	2,499,000	<b>4,519,500</b>	3
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>GENERAL FINANCE PROGRAMS INFORMATION SETTLED</b>										
<b>MEDAAF</b>										
# of Settled Transactions	3	0	1	2	100%	2	0	5	20	10
Value (\$)	\$440,501	\$0	\$1,000,000	\$243,070	-76%	769,669	0	3,012,500	7,696,686	10
Jobs (New & At Risk Jobs) Total	0	0	20	167	735%	144	0	1,092	1,444	10
CAPEX	\$540,000	\$0	\$51,000,000	\$8,086,000	-84%	62,871,662	0	548,025,000	628,716,615	10
<b>Sunny Day</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	1	1	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	400,000	0	4,000,000	4,000,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	9,750,000	0	97,500,000	97,500,000	10
<b>MEAF</b>										
# of Settled Transactions	0	0	2	0	-100%	0	0	2	3	10
Value (\$)	\$0	\$0	\$315,000	\$0	-100%	46,500	0	315,000	465,000	10
Jobs (New & At Risk Jobs) Total	0	0	9	0	-100%	1	0	9	9	10
CAPEX	\$0	\$0	\$470,000	\$0	-100%	73,880	0	470,000	738,800	10
<b>CDBG</b>										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	10
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
<b>MIDFA</b>										
# of Settled Transactions	1	1	1	0	-100%	1	0	2	9	10
Value (\$)	\$87,500	\$249,000	\$68,000,000	\$0	-100%	8,307,723	0	68,000,000	83,077,228	10
Jobs (New & At Risk Jobs) Total	19	50	0	0	N/A	29	0	185	286	10
CAPEX	\$350,000	\$2,125,000	\$68,000,000	\$0	-100%	10,148,100	0	68,000,000	101,481,000	10
<b>MD Venture Capital (Challenge &amp; Enterprise)</b>										
# of Settled Transactions	0	1	2	0	-100%	1	0	2	6	10
Value (\$)	\$0	\$100,000	\$200,000	\$0	-100%	55,000	0	200,000	550,000	10
Jobs (New & At Risk Jobs) Total	0	23	39	0	-100%	11	0	39	107	10
CAPEX	\$0	\$400,000	\$600,000	\$0	-100%	160,000	0	600,000	1,600,000	10
<b>MSBDFE EPIP</b>										
# of Settled Transactions	0	0	0	1	N/A	0	0	1	2	10
Value (\$)	\$0	\$0	\$0	\$150,000	N/A	20,000	0	150,000	200,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	2	0	16	16	10
CAPEX	\$0	\$0	\$0	\$1,200,000	N/A	125,000	0	1,200,000	1,250,000	10
<b>MSBDFE Contract Finance</b>										
# of Settled Transactions	0	0	0	1	N/A	0	0	2	3	10
Value (\$)	\$0	\$0	\$0	\$225,000	N/A	73,700	0	512,000	737,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	11	N/A	7	0	60	71	10
CAPEX	\$0	\$0	\$0	\$225,000	N/A	73,700	0	512,000	737,000	10
<b>MSBDFE Guarantee &amp; Surety</b>										
# of Settled Transactions	2	2	0	1	N/A	1	0	2	8	10
Value (\$)	\$1,550,000	\$1,315,000	\$0	\$1,000,000	N/A	868,500	0	2,200,000	8,685,000	10
Jobs (New & At Risk Jobs) Total	39	0	0	16	N/A	25	0	113	249	10
CAPEX	\$1,550,000	\$815,000	\$0	\$1,200,000	N/A	838,500	0	2,200,000	8,385,000	10
<b>Military Reservist Loan Fund</b>										
# of Settled Transactions	0	0	0	1	N/A	0	0	2	3	10
Value (\$)	\$0	\$0	\$0	\$50,000	N/A	15,000	0	100,000	150,000	10
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	10
CAPEX	\$0	\$0	\$0	\$50,000	N/A	130,000	0	1,250,000	1,300,000	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>FINANCE ASSISTANCE SETTLED BY LOCAL JURISDICTION</b>										
All Finance Assistance Settled (\$)	\$2,078,002	\$16,640,000	\$69,515,000	\$1,668,070	-98%	12,053,692	1,668,070	69,515,000	<b>120,536,915</b>	10
Allegany	\$170,502	N/A	N/A	N/A	N/A	110,251	50,000	170,502	<b>220,502</b>	2
Anne Arundel	\$20,000	N/A	N/A	N/A	N/A	16,250	12,500	20,000	<b>32,500</b>	2
Baltimore City	\$800,000	\$249,000	\$68,165,000	\$1,318,070	-98%	10,666,509	50,000	68,165,000	<b>85,332,070</b>	8
Baltimore County	\$87,500	N/A	N/A	N/A	N/A	97,750	87,500	108,000	<b>195,500</b>	2
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Caroline	N/A	N/A	\$150,000	N/A	N/A	150,000	150,000	150,000	<b>150,000</b>	1
Carroll	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Frederick	N/A	N/A	N/A	N/A	N/A	374,750	250,000	499,500	<b>749,500</b>	2
Garrett	N/A	N/A	N/A	N/A	N/A	1,908,808	1,000,000	2,817,615	<b>3,817,615</b>	2
Harford	N/A	N/A	N/A	N/A	N/A	75,000	75,000	75,000	<b>75,000</b>	1
Howard	N/A	N/A	\$100,000	\$150,000	50%	166,667	100,000	250,000	<b>500,000</b>	3
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Montgomery	\$250,000	\$815,000	\$1,100,000	N/A	N/A	693,705	250,000	1,100,000	<b>4,162,228</b>	6
Prince George's	\$750,000	\$600,000	N/A	\$200,000	N/A	727,000	100,000	2,200,000	<b>4,362,000</b>	6
Queen Anne's	N/A	N/A	N/A	N/A	N/A	150,000	150,000	150,000	<b>150,000</b>	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	<b>1,495,000</b>	1
Washington	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0
Wicomico	N/A	N/A	N/A	N/A	N/A	2,134,500	250,000	4,019,000	<b>4,269,000</b>	2
Worcester	N/A	N/A	N/A	N/A	N/A	50,000	50,000	50,000	<b>50,000</b>	1
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	<b>0</b>	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>DIVISION-WIDE</b>										
<b>STAFF ACTIVITY</b>										
Outreach Activities	23	15	19	26	37%	29	15	50	293	10
Technical Assistance	11	14	19	14	-26%	18	6	34	183	10
<b>PUBLICITY</b>										
Travel Media Exposure (ad value \$)	N/A	N/A	N/A	N/A	N/A	1,675,602	130,087	3,605,670	10,053,614	6
Media Placements	N/A	N/A	N/A	N/A	N/A	90	27	139	539	6
Placement Circulation	N/A	N/A	N/A	N/A	N/A	21,426,236	2,338,731	40,650,086	128,557,418	6

<b>OFFICE OF TOURISM DEVELOPMENT</b>										
<b>WEB STATS</b>										
Unique Web Users- OTD Web Site	100,850	86,761	115,377	132,502	15%	129,794	86,021	185,356	1,297,936	10
Consumer e-newsletter distribution	37,239	37,301	37,651	38,101	1%	37,756	36,401	39,969	377,560	10
Industry partner e-newsletter distribution	7,691	7,669	7,776	7,904	2%	7,817	7,643	8,431	78,165	10
Internet Requests	2,727	2,548	3,494	3,409	-2%	2,383	1,010	3,494	23,827	10
Internet Clicks- OTD web site ads	12,029	11,984	16,172	30,047	86%	22,370	9,252	52,708	223,700	10
<b>ADVERTISING GENERATED INQUIRIES</b>										
Print Advertising Calls	392	273	593	354	-40%	374	173	593	3,737	10
Consumer Labels	1,809	1,662	2,874	5,837	103%	4,019	1,623	7,915	40,188	10
TV and Radio Advertising Calls	232	217	186	178	-4%	223	113	333	2,232	10
OTD 800 Number	64	66	69	69	0%	78	22	134	784	10
<b>VISITATION</b>										
Welcome Center Visitation	22,068	16,904	26,910	N/A	N/A	70,254	16,904	152,353	632,286	9
Lodging-Room Demand-Maryland*	1.9%	5.9%	12.3%	10.3%	-16%	N/A	-2	12	N/A	10
Lodging-Room Demand-US*	2.6%	3.9%	8.8%	7.3%	-17%	N/A	-7	9	N/A	10
Lodging-Room Revenue-Maryland*	-14.8%	-4.0%	6.8%	9.9%	46%	N/A	-15	10	N/A	10
Lodging-Room Revenue-US*	-4.7%	-0.8%	6.6%	6.1%	-9%	N/A	-16	7	N/A	10
Amtrak: Non-commuter arrivals	60,600	54,700	73,700	74,200	1%	69,530	54,700	76,300	695,300	10
BWI Domestic Passenger Arrivals	730,943	559,674	875,777	N/A	N/A	833,195	559,674	1,006,401	7,498,758	9
International Arrivals	22,826	16,184	22,748	N/A	N/A	20,712	16,184	23,844	186,404	9
Total Passengers to BWI	753,769	575,858	898,525	N/A	N/A	853,907	575,858	1,030,245	7,685,162	9
* Percent change (year-over-year)										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

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	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>Tourism-related Sales Taxes Total Receipts</b>										
Restaurants, Lunchrooms, Deli (w/o BWL*)	\$ 20,202,839	\$ 19,311,656	N/A	N/A	N/A	22,654,519	19,311,656	25,003,348	<b>181,236,155</b>	8
Hotels, Motels Selling Food (w/ BWL*)	\$ 1,971,143	\$ 2,064,907	N/A	N/A	N/A	2,944,002	1,971,143	3,839,587	<b>23,552,020</b>	8
Restaurants and Nite Clubs (w/ BWL*)	\$ 13,891,450	\$ 13,877,173	N/A	N/A	N/A	15,819,663	13,877,173	17,683,138	<b>126,557,306</b>	8
General Merchandise	\$ 8,884,513	\$ 9,665,026	N/A	N/A	N/A	11,384,387	8,884,513	19,413,045	<b>91,075,095</b>	8
Automobile, Bus and Truck Rentals	\$ 3,062,984	\$ 2,786,228	N/A	N/A	N/A	3,642,082	2,786,228	5,538,384	<b>29,136,652</b>	8
Airlines-Commercial	\$ 9,931	\$ 24,966	N/A	N/A	N/A	17,099	9,900	24,966	<b>136,789</b>	8
Hotels, Motels, Apartments, Cottages	\$ 4,241,393	\$ 4,539,692	N/A	N/A	N/A	6,290,381	4,241,393	9,085,280	<b>50,323,048</b>	8
Recreation and Amusement Places	\$ 290,889	\$ 312,957	N/A	N/A	N/A	428,481	290,889	633,241	<b>3,427,846</b>	8

\*Beer, wine and liquor license

<b>Tourism Tax Increments</b>										
Restaurants, Lunchrooms, Deli (w/o BWL*)	6,734,280	6,437,219	N/A	N/A	N/A	7,551,506	6,437,219	8,334,449	<b>60,412,052</b>	8
Hotels, Motels Selling Food (w/ BWL*)	1,971,143	2,064,907	N/A	N/A	N/A	2,944,002	1,971,143	3,839,587	<b>23,552,020</b>	8
Restaurants and Nite Clubs (w/ BWL*)	4,630,483	4,625,724	N/A	N/A	N/A	5,273,221	4,625,724	5,894,379	<b>42,185,769</b>	8
General Merchandise	444,226	483,251	N/A	N/A	N/A	569,219	444,226	970,652	<b>4,553,755</b>	8
Automobile, Bus and Truck Rentals	2,756,686	2,507,605	N/A	N/A	N/A	3,277,873	2,507,605	4,984,546	<b>26,222,987</b>	8
Airlines-Commercial	4,965	12,483	N/A	N/A	N/A	8,549	4,950	12,483	<b>68,395</b>	8
Hotels, Motels, Apartments, Cottages	4,241,393	4,539,692	N/A	N/A	N/A	6,290,381	4,241,393	9,085,280	<b>50,323,048</b>	8
Recreation and Amusement Places	145,445	156,479	N/A	N/A	N/A	214,240	145,445	316,621	<b>1,713,923</b>	8

\*Beer, wine and liquor license



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
<b>Total Jobs (not seasonally adjusted, last two months preliminary)</b>										
<b>Arts, entertainment, and recreation</b>										
Maryland	28,700	27,400	30,300	N/A	N/A	34,378	27,400	43,700	N/A	9
United States	1,672,100	1,692,500	1,738,600	1,869,700	8%	1,869,000	1,672,100	2,207,500	N/A	10
<b>Accommodation</b>										
Maryland	20,800	20,600	21,200	N/A	N/A	22,867	20,600	25,900	N/A	9
United States	1,643,500	1,650,600	1,669,800	1,702,000	2%	1,733,330	1,643,500	1,884,600	N/A	10
<b>Food Services and Drinking Places</b>										
Maryland	163,100	162,400	168,200	N/A	N/A	170,367	162,400	179,600	N/A	9
United States	9,065,100	908,200	9,255,800	9,440,300	2%	8,553,040	908,200	9,680,700	N/A	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>MARYLAND FILM OFFICE</b>										
Unique Web Users- MFO Web Site	7,588	7,509	8,008	7,484	-7%	7,911	7,145	9,161	79,108	10
<b>PRODUCTION ACTIVITY</b>										
<b>Feature Films</b>										
Number of Productions	1	0	1	0	-100%	0	0	1	N/A (Note)	10
Estimated Direct Expenditures (\$)	\$710,737	\$0	\$204,185	\$0	-100%	91,492	0	710,737	914,922	10
Film Days (Film)	19	0	2	0	-100%	2	0	19	21	10
<b>Television</b>										
Number of Productions (Television)	0	0	0	0	N/A	0	0	0	N/A (Note)	10
Estimated Direct Expenditures (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	10
Film Days (Television)	0	0	0	0	N/A	0	0	0	0	10
<b>Other</b>										
Number of Productions (Other)	4	4	4	3	-25%	5	3	8	51	10
Estimated Direct Expenditures (\$)	\$868,960	\$285,000	\$137,237	\$866,414	531%	1,601,957	137,237	4,495,434	16,019,570	10

Note: The MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

<b>MARYLAND STATE ARTS COUNCIL</b>										
Unique Web Users- MSAC Web Site	14,418	11,516	12,047	8,410	-30%	11,187	8,410	14,418	111,865	10

	FY06	FY07	FY08	FY09	FY10 (to date)
<b>GRANTS to Organizations</b>					
Number	313	323	354	330	278
Total Value (\$)	\$7,401,406	\$9,945,616	\$10,637,893	\$9,713,937	\$9,059,416
<b>GRANTS - Community Arts Development</b>					
Number	29	28	28	31	24
Total Value (\$)	\$1,888,831	\$2,344,857	\$2,439,843	\$2,392,098	\$2,138,133
<b>GRANTS to Individuals</b>					
Number	N/A	N/A	N/A	106	98
Total Value (\$)	N/A	N/A	N/A	\$251,000	\$250,000



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>PUBLIC RELATIONS</b>										
\$ value of media coverage in-state (Proactive)	113,525	32,574	55,000	47,250	-14%	50,686	23,206	113,525	456,177	9
\$ value of media coverage national/trade	77,680	48,121	33,000	22,375	-32%	33,654	4,000	77,680	302,890	9
# of publication DBED mentioned-positive	188	57	25	28	12%	44	15	188	398	9
# of media assists (Inclusion) DBED (Reactive)	30	20	24	17	-29%	21	11	30	188	9
# of proactive stories	158	7	11	24	118%	36	7	158	324	9
<b>INTERACTIVE / WEB</b>										
<b>CHOOSEMARYLAND</b>										
Total visits	79,291	57,508	74,907	67,559	-10%	76,874	57,508	91,262	768,739	10
Unique website visitors	32,225	18,855	24,575	23,107	-6%	29,558	18,855	35,834	295,582	10
Time spent on site	N/A	4	5	3	-40%	4	3	5	12	3
Page views per month	4.7	3.1	3.0	6.5	118%	3.5	2.6	6.5	N/A	10
Total database contacts	6,299.0	70.0	694.0	8,052.0	1060%	4,848.9	70.0	8,052.0	N/A	10
<b>TWITTER</b>										
Number of tweets	0	71	183	154	-16%	108	0	259	1,077	10
Number of new followers	50	100	118	102	-14%	104	50	150	1,042	10
<b>FACEBOOK</b>										
Number of new fans	150	50	62	60	-3%	71	0	221	713	10
<b>YOUTUBE</b>										
Number of videos watched	0	251	296	474	60%	102	0	474	1,021	10
<b>BLOG VISITORS</b>										
CyberMaryland Blog	0	162	443	462	4%	107	0	462	1,067	10
<b>Call To Action - website feedback</b>										
Number of comments	0	55	53	20	-62%	13	0	55	128	10
Number of sign-ups for Pulses	0	57	25	48	92%	13	0	57	130	10
Number of joins	0	57	32	32	0%	12	0	57	121	10
<b>OUTREACH- OFFICE OF THE SECRETARY</b>										
# of Events	9	7	5	7	40%	10	5	18	97	10
# of People Reached/Attendees	1,506	769	184	358	95%	1,798	184	6,231	17,975	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>CREATIVE SERVICES AND EVENTS</b>										
<b>TRADESHOWS / EXHIBITIONS</b>										
# of Events	0	2	3	3	0%	2	0	4	19	10
# of Attendees	0	8,000	605	1,290	113%	15,786	0	138,360	157,855	10
<b>ADVERTISING</b>										
# of advertising impressions	15,000	417,336	1,953,298	1,074,109	-45%	491,509	0	1,953,298	4,915,093	10
# of placements	1	10	21	45	114%	10	1	45	100	10
<b>GRAPHICS</b>										
# of Business Information Projects	16	11	29	23	-21%	18	8	29	175	10
\$ value of Creative Projects	57,650	40,950	21,325	29,800	40%	43,575	21,325	68,900	435,750	10
<b>RESEARCH / INFORMATION RESOURCES</b>										
Internal Research Requests	34	12	20	28	40%	21	10	34	205	10
External Communications Requests	4	17	14	12	-14%	10	4	17	104	10
Economic Impact Analyses*	0	1	1	2	100%	1	0	2	10	10
Partnerships*	1	4	1	3	200%	4	1	7	38	10
<i>*EIA are projects we do; and partnerships are interaction w/partners not providing a product.</i>										
<b>LEVERAGE DOLLARS</b>										
\$ value of partner contributions	100,000	29,000	10,000	0	-100%	15,600	0	100,000	156,000	10
<b>MEDIA VALUE</b>										
- Cost	\$ 33,000	\$ -	N/A	\$ -	N/A	\$ 7,122	\$ -	\$ 33,000	\$ 64,100	9
- Leveraged Dollars	\$ 91,500	\$ -	N/A	\$ -	N/A	\$ 20,948	\$ -	\$ 91,500	\$ 188,535	9
- Total Value	\$ 138,500	\$ -	N/A	\$ -	N/A	\$ 29,626	\$ -	\$ 138,500	\$ 266,635	9



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>LEADING MARKET INDICATORS</b>										
<b>LABOR FORCE (thousands)</b>										
Maryland	2,957	2,957	2,962	2,968	0%	2,966	2,956	2,987	N/A	10
United States	153,170	153,512	153,910	154,715	1%	153,864	153,059	154,715	N/A	10
<b>EMPLOYMENT (thousands)</b>										
Maryland	2,735	2,730	2,734	2,747	0%	2,747	2,730	2,772	N/A	10
United States	138,333	138,641	138,905	139,455	0%	138,777	137,792	139,817	N/A	10
<b>UNEMPLOYMENT RATE (%)</b>										
Maryland	7.5%	7.7%	7.7%	7.7%	0%	7.4%	7.2%	7.7%	N/A	10.0%
United States	9.7%	9.7%	9.7%	9.9%	2%	9.8%	9.4%	10.1%	N/A	10.0%
<b>INITIAL CLAIMS FOR UNEMPLOYMENT (thousands)</b>										
Maryland	28,948	36,537	34,574	NA	N/A	34,157	28,948	36,706	N/A	9
United States	1,829,127	1,950,240	2,117,844	NA	N/A	2,147,378	1,829,127	2,383,375	N/A	9
<b>BUSINESS AND CONSUMER MARKETS</b>										
<b>BWI TRAFFIC</b>										
BWI Cargo (Metric Tons)	8,011	7,139	8,951	NA	N/A	8,428	7,139	9,345	75,849	9
BWI Commercial Passengers (Millions)	1,502,912	1,161,802	1,822,254	NA	N/A	1,715,404	1,161,802	2,076,650	15,438,635	9
<b>ELECTRICITY (# units)</b>										
Electric Meters Installed, Commercial Maryland	NA	128	134	NA	N/A	136	113	177	1,090	8
Electric Meters Installed, Residential Maryland	NA	350	634	NA	N/A	450	309	637	3,603	8
Electricity Sales, Commercial (Millions of MWh) Maryland	NA	1,463,834	1,483,783	NA	N/A	1,552,054	1,401,888	1,786,163	12,416,431	8
Electricity Sales, Residential (Millions of MWh) Maryland	NA	1,264,388	999,591	NA	N/A	1,100,419	887,005	1,357,480	8,803,352	8
<b>HOME SALES (# units)</b>										
Maryland	2,897	2,809	4,330	5,073	17%	4,353	2,809	5,172	43,530	10
United States	275	300	427	NA	N/A	431	275	532	3,883	9
<b>RESIDENTIAL BUILDING PERMITS (# units)</b>										
Maryland	763	622	1,600	NA	N/A	930	622	1,667	8,371	9
United States	39,479	44,057	62,068	NA	N/A	48,744	39,479	62,068	438,692	9
<b>AUTOMOBILE SALES (# units)</b>										
Maryland	20,419	14,809	21,920	25,844	18%	21,614	14,809	26,992	216,139	10
United States (in Thousands)	917	879	998	950	-5%	943	781	1,188	9,429	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>JOBS BY INDUSTRY SECTOR (in thousands)</b>										
<b>TOTAL NON-AGRICULTURAL EMPLOYMENT</b>										
Maryland	2,492	2,478	2,507	2,515	0%	2,502	2,478	2,515	N/A	10
United States	129,562	129,641	129,871	130,161	0%	129,839	129,562	130,294	N/A	10
<b>CONSTRUCTION NATURAL RESOURCES &amp; MINING</b>										
Maryland	147	140	146	147	1%	147	140	153	N/A	10
United States	6,299	6,276	6,312	6,333	0%	6,411	6,276	6,636	N/A	10
<b>MANUFACTURING</b>										
Maryland	117	115	115	115	0%	116	115	118	N/A	10
United States	11,554	11,572	11,591	11,635	0%	11,607	11,534	11,739	N/A	10
<b>TRADE, TRANSPORTATION AND UTILITIES</b>										
Maryland	434	431	437	437	0%	436	431	438	N/A	10
United States	24,637	24,667	24,700	24,697	0%	24,712	24,637	24,845	N/A	10
<b>INFORMATION</b>										
Maryland	45	45	45	45	0%	45	45	46	N/A	10
United States	2,744	2,739	2,727	2,724	0%	2,756	2,724	2,785	N/A	10
<b>FINANCIAL ACTIVITIES</b>										
Maryland	138	138	138	136	-1%	140	136	144	N/A	10
United States	7,644	7,628	7,608	7,611	0%	7,658	7,608	7,719	N/A	10
<b>PROFESSIONAL AND BUSINESS SERVICES</b>										
Maryland	389	386	391	387	-1%	385	381	391	N/A	10
United States	16,518	16,567	16,580	16,660	0%	16,476	16,349	16,660	N/A	10
<b>EDUCATION AND HEALTH SERVICES</b>										
Maryland	392	394	398	402	1%	396	392	402	N/A	10
United States	19,373	19,400	19,454	19,489	0%	19,332	19,186	19,489	N/A	10
<b>LEISURE AND HOSPITALITY</b>										
Maryland	231	227	232	239	3%	230	226	239	N/A	10
United States	12,991	13,026	13,067	13,112	0%	13,054	12,991	13,112	N/A	10
<b>OTHER SERVICES</b>										
Maryland	117	114	114	113	-1%	115	113	117	N/A	10
United States	5,314	5,310	5,320	5,329	0%	5,329	5,310	5,362	N/A	10
<b>GOVERNMENT</b>										
Maryland	482	489	490	494	1%	491	482	494	N/A	10
United States	22,488	22,456	22,512	22,571	0%	22,505	22,456	22,571	N/A	10
<b>AVERAGE WEEKLY HOURS- MANUFACTURING</b>										
Maryland	40	39	41	40	0%	40	39	41	N/A	10
United States	41	40	41	41	1%	40	40	41	N/A	10
<b>AVERAGE WEEKLY EARNINGS- MANUFACTURING (\$)</b>										
Maryland	782	784	810	806	-1%	783	741	810	N/A	10
United States	750	739	753	761	1%	744	721	761	N/A	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>NEW AND EXPANDING BUSINESSES</b>										
Location Announcements-TOTAL	16	20	31	32	3%	23	15	33	229	10
New Locations	4	3	5	6	20%	4	0	6	40	10
Expansions	12	17	26	26	0%	19	10	28	189	10
Total Capital Investment (Millions)	293	435	139	551	297%	209	38	551	2,094	10
Total New Jobs	2,100	511	576	5,111	787%	1,641	144	5,111	16,407	10
<b>NEW JOBS BY COUNTY</b>										
Allegany	0	0	0	0	N/A	9	0	90	90	10
Anne Arundel	12	95	25	4,470	17780%	537	0	4,470	5,373	10
Baltimore City	50	250	110	0	-100%	360	0	2,740	3,595	10
Baltimore County	1,588	0	0	20	N/A	269	0	1,588	2,688	10
Calvert	0	0	0	0	N/A	0	0	0	0	10
Caroline	0	0	0	0	N/A	0	0	0	0	10
Carroll	0	0	0	0	N/A	0	0	0	0	10
Cecil	0	0	0	0	N/A	44	0	400	436	10
Charles	0	0	0	0	N/A	0	0	0	0	10
Dorchester	0	0	0	0	N/A	0	0	3	3	10
Frederick	0	0	100	0	-100%	10	0	100	100	10
Garrett	0	0	0	0	N/A	8	0	77	77	10
Harford	200	0	135	300	122%	104	0	400	1,035	10
Howard	0	45	0	40	N/A	54	0	180	536	10
Kent	0	0	0	0	N/A	0	0	0	0	10
Montgomery	0	6	206	181	-12%	107	0	370	1,071	10
Prince George's	250	115	0	0	N/A	57	0	250	565	10
Queen Anne's	0	0	0	0	N/A	9	0	45	89	10
Somerset	0	0	0	0	N/A	2	0	20	20	10
St. Mary's	0	0	0	0	N/A	0	0	0	0	10
Talbot	0	0	0	0	N/A	1	0	14	14	10
Washington	0	0	0	100	N/A	33	0	120	325	10
Wicomico	0	0	0	0	N/A	13	0	125	125	10
Worcester	0	0	0	0	N/A	27	0	265	265	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>NEW JOBS BY INDUSTRY</b>										
Agriculture	0	0	0	0	N/A	0	0	3	3	10
Mining	0	0	0	0	N/A	0	0	0	0	10
Utilities	0	0	0	16	N/A	2	0	16	16	10
Construction	150	0	0	40	N/A	20	0	150	199	10
Manufacturing	180	21	235	215	-9%	140	0	315	1,404	10
Wholesale trade	0	0	0	0	N/A	15	0	60	152	10
Retail trade	200	0	0	0	N/A	30	0	200	300	10
Transportation and warehousing	0	0	0	0	N/A	273	0	2,700	2,725	10
Information	50	0	0	0	N/A	7	0	50	65	10
Finance and insurance	8	0	0	0	N/A	39	0	251	394	10
Real estate	0	0	0	0	N/A	0	0	0	0	10
Professional services	0	145	166	370	123%	243	0	546	2,428	10
Management of companies	0	0	0	0	N/A	0	0	0	0	10
Administrative services	0	0	0	0	N/A	38	0	250	380	10
Educational services	0	250	0	90	N/A	34	0	250	340	10
Health care	12	0	0	0	N/A	17	0	75	172	10
Arts, entertainment and recreation	0	95	0	0	N/A	76	0	665	760	10
Accommodation and food services	100	0	25	0	-100%	14	0	100	139	10
Other services	0	0	150	0	-100%	15	0	150	150	10
Federal government	1,400	0	0	4,380	N/A	678	0	4,380	6,780	10
<b>BRAC-RELATED JOBS</b>										
BRAC-Related Jobs	0	45	135	4,680	3367%	570	0	4,680	5,695	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: April, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10		Average	Minimum	Maximum	Total	Periods
<b>CLOSING AND DOWNSIZING BUSINESSES</b>										
Layoff Announcements-TOTAL	6	1	5	7	40%	4	1	7	39	10
Closings	6	1	1	2	100%	2	0	6	21	10
Downsizings	0	0	4	5	25%	2	0	5	18	10
<b>IMPACTED JOBS</b>										
Total Impacted Jobs	746	350	857	626	-27%	493	130	857	4,933	10
<b>BY COUNTY</b>										
Allegany	0	0	0	0	N/A	0	0	0	0	10
Anne Arundel	0	0	0	132	N/A	28	0	132	279	10
Baltimore City	454	0	0	116	N/A	135	0	661	1,346	10
Baltimore County	0	0	0	37	N/A	21	0	74	212	10
Calvert	0	0	0	0	N/A	0	0	0	0	10
Caroline	0	0	0	0	N/A	0	0	0	0	10
Carroll	117	0	80	0	-100%	22	0	117	222	10
Cecil	0	0	0	0	N/A	0	0	0	0	10
Charles	0	0	0	0	N/A	0	0	0	0	10
Dorchester	0	0	0	0	N/A	0	0	0	0	10
Frederick	0	0	323	0	-100%	54	0	323	540	10
Garrett	0	0	0	0	N/A	0	0	0	0	10
Harford	0	0	0	0	N/A	5	0	50	50	10
Howard	0	0	101	0	-100%	10	0	101	101	10
Kent	0	0	0	0	N/A	0	0	0	0	10
Montgomery	130	350	0	43	N/A	137	0	350	1,372	10
Prince George's	45	0	179	261	46%	49	0	261	485	10
Queen Anne's	0	0	0	0	N/A	3	0	30	30	10
Somerset	0	0	0	0	N/A	0	0	0	0	10
St. Mary's	0	0	0	0	N/A	4	0	41	41	10
Talbot	0	0	0	0	N/A	0	0	0	0	10
Washington	0	0	174	0	-100%	17	0	174	174	10
Wicomico	0	0	0	0	N/A	0	0	0	0	10
Worcester	0	0	0	0	N/A	0	0	0	0	10
Multi-jurisdictional	0	0	0	37	N/A	8	0	44	81	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT  
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: April, 2010

BY INDUSTRY	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Jan-10	Feb-10	Mar-10	Apr-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Agriculture	0	0	0	0	N/A	0	0	0	0	10
Mining	0	0	0	0	N/A	0	0	0	0	10
Utilities	0	0	0	0	N/A	0	0	0	0	10
Construction	0	0	0	0	N/A	27	0	270	270	10
Manufacturing	117	0	403	74	-82%	79	0	403	789	10
Wholesale trade	0	0	0	0	N/A	0	0	0	0	10
Retail trade	0	0	101	0	-100%	18	0	101	179	10
Transportation and warehousing	45	0	0	248	N/A	34	0	248	343	10
Information	0	350	0	0	N/A	42	0	350	424	10
Finance and insurance	0	0	179	222	24%	57	0	222	572	10
Real estate	0	0	0	0	N/A	0	0	0	0	10
Professional services	0	0	0	82	N/A	56	0	281	560	10
Management of companies	0	0	0	0	N/A	0	0	0	0	10
Administrative services	336	0	0	0	N/A	65	0	336	653	10
Educational services	0	0	0	0	N/A	0	0	0	0	10
Health care	130	0	0	0	N/A	18	0	130	182	10
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	0	10
Accommodation and food services	118	0	0	0	N/A	73	0	609	727	10
Other services	0	0	174	0	-100%	17	0	174	174	10
Federal government	0	0	0	0	N/A	0	0	0	0	6