



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
StateStat

Reporting Period:
May 2010



Christian Johansson
Secretary
Appointed January 2009

Management Team

Deputy Secretary: Dominick Murray
Chief Operating Officer: Ovetta Moore

Administration:

Business and Enterprise Development: Bob Walker
Tourism, Film, and the Arts: Hannah Byron
Marketing and Communications: Andrea Vernot
Business Development: Ursula Powidzki
International Investment and Trade: Signe Pringle
Business Services: Jorge Austrich
Policy and Government Affairs: Rhonda Ray
Military and Federal Affairs: Mike Hayes
Administration and Technology: David Ryer
Maryland Biotechnology Center: Judy Britz

MBE CONTRACT ACTIVITY

Goal Achieved: **0.00%** # Waivers requested: 0 # Waivers granted: 0 Goal Achieved: **48.94%** # Waivers requested: 0 # Waivers granted: 0

PROCUREMENT/CONTRACT AWARDS	CURRENTLY AVAILABLE PERIOD: April 2010						YEAR-TO-DATE					
	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%
Payment Totals	\$526,893.19	\$573.64 0.11%	\$0.00 0.00%	\$0.00 0.00%	\$573.64	0.11%	\$5,400,342.39	\$1,641,970.93 30.40%	\$38,793.53 0.72%	\$717.06 0.01%	\$1,681,481.52	31.14%
Awards Totals	\$350,908.21	\$0.00 0.00%	\$0.00 0.00%	\$0.00 0.00%	\$0.00	0.00%	\$3,512,006.91	\$1,684,889.00 47.98%	\$33,762.00 0.96%	\$0.00 0.00%	\$1,718,651.00	48.94%
Architectural and Engineering	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction Related	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Services	\$314,443.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$3,052,167.00	\$1,684,039.00	\$31,210.00	\$0.00	\$1,715,249.00	56.20%
Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$1,851.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$3,627.00	\$0.00	\$2,552.00	\$0.00	\$2,552.00	70.36%
IT Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$42,753.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Human, Cultural, Social & Educational	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Corporate Credit Card	\$20,081.94	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$186,749.16	\$850.00	\$0.00	\$0.00	\$850.00	0.46%
Direct Vouchers	\$16,383.27	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$224,859.75	\$0.00	\$0.00	\$0.00	\$0.00	0.00%

SBR INDICATORS	Agency Total	Total SBR	# Designated Procurements	%	Agency Total	Total SBR	# Designated Procurements	%
Payment Totals	\$622,935.83	\$36,796.00	-	5.91%	\$5,009,090	\$1,063,710	61	21.24%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
PERSONNEL DATA

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
NUMBER OF EMPLOYEES PER DIVISION										
Office of the Secretary	80	80	80	80	0%	81	79	84	805	10
Business and Enterprise Development	77	79	79	80	1%	79	77	81	794	10
Marketing and Communications	23	23	24	24	0%	23	22	24	231	10
Tourism and Culture	49	48	47	46	-2%	49	46	50	488	10
OVERTIME (HOURS)										
Office of the Secretary	0	2	0	4	N/A	9	0	19	92	10
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	10
Marketing and Communications	0	0	0	0	N/A	0	0	3	3	10
Tourism and Culture	0	0	0	0	N/A	1	0	2	6	10
SICK LEAVE (HOURS)										
Office of the Secretary	421	543	501	450	-10%	493	340	624	4,928	10
Business and Enterprise Development	52	109	166	117	-30%	128	52	238	1,284	10
Marketing and Communications	383	721	428	599	40%	389	203	721	3,889	10
Tourism and Culture	255	263	174	153	-12%	261	153	416	2,611	10
ACCIDENT LEAVE (HOURS)										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	10
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	10
Marketing and Communications	0	3	0	0	N/A	1	0	11	14	10
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	10
UNSCHEDULED LEAVE (HOURS)										
Office of the Secretary	18	1	0	7	N/A	9	0	24	89	10
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	10
Marketing and Communications	14	1	7	12	71%	13	1	25	131	10
Tourism and Culture	26	20	8	0	-100%	8	0	26	78	10
FROI TO IWIF										
Office of the Secretary	0	0	0	0	N/A	0	0	1	1	10
Business and Enterprise Development	0	1	0	0	N/A	0	0	1	2	10
Marketing and Communications	0	0	0	1	N/A	0	0	1	2	10
Tourism and Culture	0	0	0	0	N/A	0	0	1	1	10
FROI LAG > 3 DAYS										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	10
Business and Enterprise Development	0	1	0	0	N/A	0	0	1	1	10
Marketing and Communications	0	0	0	1	N/A	0	0	1	2	10
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
FACILITY LOCATION PROJECTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
ALL PIPELINE PROJECTS										
Total Pipeline Projects	178	218	239	238	0%	205	174	239	N/A	11
SHORT LIST PROJECTS										
PROJECTS, JOBS AND CAPEX										
Number of Projects	17	16	20	14	-30%	18	14	22	N/A	11
Potential New Jobs	2,815	2,525	2,679	1,054	-61%	2,242	1,054	3,140	N/A	11
At Risk Jobs	1,820	1,445	2,292	2,295	0%	1,677	512	2,295	N/A	9
Projected Capex	224,750,000	181,750,000	83,950,000	69,250,000	-18%	107,552,273	45,775,000	224,750,000	N/A	11
PROJECTS BY INDUSTRY										
#Sustainable/Green	1	1	1	0	-100%	2	0	3	N/A	11
#IT and Intelligence	9	7	8	7	-13%	8	5	11	N/A	11
#Science	4	4	4	2	-50%	3	2	4	N/A	11
#Traditional/Other	3	4	7	5	-29%	5	3	7	N/A	11
PROJECTS BY TARGET LOCATION										
Eastern	2	2	2	2	0%	1	0	2	N/A	11
Western	0	0	0	0	N/A	0	0	0	N/A	11
Southern	0	0	0	0	N/A	0	0	0	N/A	11
Corridor	14	13	15	10	-33%	13	8	16	N/A	11
DECISIONS- FACILITY LOCATIONS AND EXPANSIONS										
DECISIONS, JOBS AND CAPEX										
Number of Projects	5	3	3	6	100%	5	2	10	54	11
Potential New Jobs	71	215	379	134	-65%	225	4	525	2,471	11
Retained Jobs	0	0	470	407	-13%	141	0	480	1,553	11
Projected Capex	1,550,000	8,000,000	168,500,000	13,200,000	-92%	66,974,273	0	500,000,000	736,717,000	11
DECISIONS BY INDUSTRY										
#Sustainable/Green	1	0	0	0	N/A	0	0	1	3	11
#IT and Intelligence	1	2	1	0	-100%	1	0	3	10	11
#Science	1	1	1	2	100%	1	0	4	11	11
#Traditional/Other	2	0	1	4	300%	3	0	6	30	11
DECISIONS BY LOCATION										
Eastern	1	0	0	1	N/A	1	0	2	6	11
Western	0	0	0	0	N/A	0	0	2	3	11
Southern	0	0	0	0	N/A	0	0	0	0	11
Corridor	1	3	3	5	67%	3	1	6	31	11
ECONOMIC IMPACT OF NON-FACILITY PROJECTS										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
FACILITY LOCATION PROJECTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
PROJECTS, JOBS AND CAPEX										
Number of Projects	1	1	2	3	50%	3	1	12	35	11
Potential Jobs	1	3	6	27	350%	49	1	224	537	11
Retained Jobs	0	0	0	0	N/A	14	0	154	154	11
Projected Capex	0	0	0	0	N/A	61,364	0	675,000	675,000	11
PROJECTS BY INDUSTRY										
#Sustainable/Green	0	0	0	0	N/A	0	0	2	3	11
#IT and Intelligence	1	1	0	1	N/A	1	0	3	6	11
#Science	1	0	0	0	N/A	0	0	2	3	11
#Traditional/Other	1	0	2	2	0%	2	0	11	25	11
PROJECTS BY LOCATION										
Eastern	0	0	0	0	N/A	1	0	5	7	11
Western	0	0	0	0	N/A	0	0	2	2	11
Southern	1	0	0	1	N/A	1	0	3	7	11
Corridor	0	1	2	2	0%	1	0	6	16	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
ISSUES PIPELINE										
Number of Pipeline Issues	178	180	188	194	3%	171	141	194	N/A	11
AGENCY PARTNERSHIP ISSUES PIPELINE										
DHCD- Housing	1	0	1	1	0%	1	0	1	N/A	11
DHMH- Health	1	1	1	1	0%	1	0	1	N/A	11
DLLR- Licensing	2	3	4	5	25%	3	2	5	N/A	11
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	N/A	11
GOMA- Minority Affairs	1	1	1	1	0%	1	0	1	N/A	11
MDE- Environment	2	2	2	2	0%	2	2	3	N/A	11
MDOT- Transportation	1	2	2	2	0%	1	1	3	N/A	11
MGA- General Assembly	0	0	0	0	N/A	0	0	1	N/A	11
MTES- Technology Service	5	3	3	3	0%	6	3	9	N/A	11
SBDC- Small Business	10	11	10	10	0%	8	4	11	N/A	11
TEDCO- Tech. Dev. Corp.	11	9	8	9	13%	9	8	11	N/A	11
WIB- Workforce	13	12	11	12	9%	11	7	13	N/A	11
ISSUES PIPELINE BY TYPE OF ISSUE										
Environmental	3	2	2	2	0%	3	2	4	N/A	11
Financing	32	34	34	34	0%	32	28	38	N/A	11
Legislative	1	0	0	0	N/A	1	0	1	N/A	11
Marketing Assistance	21	19	21	24	14%	19	8	24	N/A	11
Permits	4	4	4	4	0%	5	4	8	N/A	11
Technical	45	43	41	39	-5%	38	28	45	N/A	11
Workforce	41	47	52	57	10%	43	26	57	N/A	11
Other	31	31	34	34	0%	30	20	34	N/A	11
COMPLETED ISSUES- UNSUCCESSFUL OR UNDETERMINED OUTCOME										
AGENCY PARTNERSHIP COMPLETED ISSUES										
DHCD- Housing	0	0	0	0	N/A	0	0	0	0	11
DHMH- Health	0	0	0	0	N/A	0	0	0	0	11
DLLR- Licensing	0	0	0	2	N/A	1	0	3	8	11
DNR- Natural Resources	0	0	0	0	N/A	0	0	1	1	11
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	1	1	11
MDE- Environment	0	0	0	0	N/A	0	0	0	0	11
MDOT- Transportation	0	0	0	0	N/A	0	0	2	4	11
MGA- General Assembly	0	0	0	0	N/A	0	0	1	1	11
MTES- Technology Service	0	1	3	5	67%	2	0	5	17	11
SBDC- Small Business	0	1	0	2	N/A	1	0	3	12	11
TEDCO- Tech. Dev. Corp.	0	0	0	0	N/A	1	0	5	15	11
WIB- Workforce	0	0	1	0	-100%	1	0	7	16	11
COMPLETED ISSUES- SUCCESSFULLY RESOLVED										
ECONOMIC IMPACT OF SUCCESSFULLY RESOLVED ISSUES										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
#Issues-Total	3	30	17	7	-59%	16	3	37	178	11
New Jobs	1	3	6	27	350%	49	1	224	536	11
Retained Jobs	0	8	0	0	N/A	192	0	1,600	2,108	11
Capex	0	0	0	0	N/A	61,364	0	675,000	675,000	11
AGENCY PARTNERSHIP COMPLETED ISSUES										
DHCD- Housing	0	1	0	0	N/A	0	0	1	3	11
DHMH- Health	0	0	0	0	N/A	0	0	1	1	11
DLLR- Licensing	0	1	1	0	-100%	1	0	2	7	11
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	0	11
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	0	0	11
MDE- Environment	0	0	0	0	N/A	0	0	2	5	11
MDOT- Transportation	0	1	0	0	N/A	0	0	2	4	11
MGA- General Assembly	0	0	0	0	N/A	0	0	0	0	11
MTES- Technology Service	0	0	1	0	-100%	1	0	2	6	11
SBDC- Small Business	1	1	1	0	-100%	1	0	3	10	11
TEDCO- Tech. Dev. Corp.	1	1	2	0	-100%	1	0	2	11	11
WIB- Workforce	0	1	2	1	-50%	2	0	5	19	11
COMPLETED ISSUES BY TYPE OF ISSUE										
Environmental	0	1	0	0	N/A	0	0	1	2	11
Financing	1	6	1	0	-100%	2	0	6	18	11
Legislative	0	0	0	0	N/A	0	0	0	0	11
Marketing Assistance	0	7	4	0	-100%	2	0	7	27	11
Permits	0	1	1	0	-100%	1	0	2	11	11
Technical	1	1	4	3	-25%	2	0	4	18	11
Workforce	1	6	3	2	-33%	5	0	27	60	11
Other	0	8	4	2	-50%	3	0	8	31	11
GRANTS PROGRAMS										
PWQ										
#grants	1	3	1	5	400%	3	0	20	31	11
value	6,000	11,987	6,760	61,628	812%	27,362	0	212,131	300,984	11
SACF										
#grants	0	0	0	0	N/A	0	0	2	4	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY					GOALS	
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
PROGRESS TOWARD GOALS												
FDI Engagements	10	26	9	59	556%	48	7	106	523	11	300	174%
FDI Prospect Visits	0	1	2	17	750%	4	0	17	39	11	30	130%
Trade Shows and Marketing Events	4	1	9	1	-89%	4	1	9	41	11	30	137%
ExportMD Grants Approved (Quarterly)	0	0	7	0	-100%	1	0	7	12	11	20	60%
Export Actions and Foreign Office Work Orders	1	8	10	4	-60%	10	1	35	108	11	120	90%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY					GOALS	
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods	FY 10 GOAL	% TO GOAL
MAJOR TRADE SHOWS, MARKETING EVENTS AND FOREIGN OFFICE LEADS												
Trade Shows and Marketing Events	4	1	9	1	-89%	4	1	9	41	11	N/A	N/A
New Leads from Trade Shows and Mktg Evts*	0	0	0	0	N/A	0	0	5	5	11	N/A	N/A
New Leads from Foreign Offices*	0	0	4	2	-50%	1	0	5	16	11	N/A	N/A
NEW LEADS BY INDIVIDUAL FOREIGN OFFICE												
Brazil	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
Canada	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
China	0	0	2	1	-50%	0	0	2	4	11	N/A	N/A
Columbia	0	0	0	0	N/A	0	0	1	1	8	N/A	N/A
France	0	0	0	0	N/A	0	0	3	3	11	N/A	N/A
India	0	0	2	0	-100%	0	0	2	2	5	N/A	N/A
Israel	0	0	0	1	N/A	0	0	1	1	11	N/A	N/A
Japan	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
Korea	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
Montenegro	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
South Africa	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
Sweden	0	0	0	0	N/A	0	0	5	5	11	N/A	N/A
Taiwan	0	0	0	0	N/A	0	0	0	0	11	N/A	N/A
EXPORT ASSISTANCE (COMPLETED)												
ExportMD Grants Approved (Quarterly)	0	0	7	0	-100%	1	0	7	12	11	N/A	N/A
Export Actions	1	5	10	4	-60%	6	1	13	65	11	N/A	N/A
Foreign Office Work Orders	0	3	0	0	N/A	4	0	25	43	11	N/A	N/A

*It is possible for a lead to be generated from a marketing event that also involves foreign office participation. This means that a single lead may show up in both categories.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE PROGRAMS INFORMATION APPROVED										
MEDAAF										
# of Approved Transactions	2	4	0	3	N/A	1	0	4	16	11
Value (\$)	\$700,000	\$4,275,000	\$0	\$825,000	N/A	635,955	0	4,275,000	6,995,500	11
Jobs (New & At Risk Jobs) Total	393	869	0	760	N/A	248	0	869	2,727	11
CAPEX	\$5,025,000	\$295,300,000	\$0	\$53,750,000	N/A	43,455,273	0	295,300,000	478,008,000	11
Sunny Day										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
MEAF										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
CDBG										
# of Approved Transactions	0	0	0	0	N/A	0	0	2	2	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	7,727	0	85,000	85,000	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	11,364	0	125,000	125,000	11
MIDFA										
# of Approved Transactions	2	2	1	1	0%	1	0	2	14	11
Value (\$)	\$95,000	\$275,500	\$25,000	\$40,000	60%	6,725,318	0	69,495,000	73,978,500	11
Jobs (New & At Risk Jobs) Total	43	4	0	9	N/A	51	0	250	560	11
CAPEX	\$200,000	\$1,427,000	\$100,000	\$80,000	-20%	8,693,818	0	76,500,000	95,632,000	11
MD Venture Capital (Challenge & Enterprise)										
# of Approved Transactions	1	0	4	0	-100%	1	0	4	12	11
Value (\$)	\$100,000	\$0	\$400,000	\$0	-100%	110,874	0	400,000	1,219,612	11
Jobs (New & At Risk Jobs) Total	70	0	128	0	-100%	28	0	128	304	11
CAPEX	\$400,000	\$0	\$5,550,000	\$0	-100%	795,455	0	5,550,000	8,750,000	11
MSBDFA EPIP										
# of Approved Transactions	0	0	4	0	-100%	1	0	4	9	11
Value (\$)	\$0	\$0	\$595,000	\$0	-100%	113,182	0	595,000	1,245,000	11
Jobs (New & At Risk Jobs) Total	0	0	3	0	-100%	3	0	16	28	11
CAPEX	\$0	\$0	\$345,000	\$0	-100%	199,273	0	1,200,000	2,192,000	11
MSBDFA Contract Finance										
# of Approved Transactions	1	0	1	0	-100%	1	0	3	10	11
Value (\$)	\$750,000	\$0	\$1,000,000	\$0	-100%	272,909	0	1,000,000	3,002,000	11
Jobs (New & At Risk Jobs) Total	32	0	25	0	-100%	19	0	84	206	11
CAPEX	\$200,000	\$0	\$1,000,000	\$0	-100%	250,182	0	1,000,000	2,752,000	11
MSBDFA Guarantee & Surety										
# of Approved Transactions	1	1	2	0	-100%	2	0	3	17	11
Value (\$)	\$120,000	\$750,000	\$2,000,000	\$0	-100%	1,366,732	0	3,950,000	15,034,050	11
Jobs (New & At Risk Jobs) Total	3	9	18	0	-100%	27	0	148	299	11
CAPEX	\$200,000	\$750,000	\$1,000,000	\$0	-100%	1,729,545	0	5,340,000	19,025,000	11
Military Reservist Loan Fund										
# of Approved Transactions	0	0	0	0	N/A	0	0	3	4	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	18,182	0	150,000	200,000	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	122,727	0	1,300,000	1,350,000	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE APPROVED BY LOCAL JURISDICTION										
All Finance Assistance Approved (\$)	\$1,765,000	\$5,300,500	\$3,995,000	\$865,000	-78%	9,276,385	785,500	71,415,000	102,040,232	11
Allegany	N/A	N/A	N/A	N/A	N/A	50,000	0	100,000	100,000	2
Anne Arundel	N/A	N/A	N/A	\$100,000	N/A	108,125	12,500	300,000	432,500	4
Baltimore City	\$150,000	\$109,250	\$1,000,000	N/A	N/A	8,320,980	100,000	68,000,000	74,888,820	9
Baltimore County	\$120,000	\$3,000,000	\$125,000	N/A	N/A	580,083	50,000	3,000,000	3,480,500	6
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Carroll	N/A	N/A	N/A	N/A	N/A	350,000	350,000	350,000	350,000	1
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	40,000	40,000	40,000	40,000	1
Frederick	N/A	N/A	\$100,000	\$40,000	-60%	546,500	40,000	1,499,500	1,639,500	3
Garrett	N/A	N/A	N/A	N/A	N/A	45,000	45,000	45,000	45,000	1
Harford	N/A	N/A	\$1,000,000	N/A	N/A	1,000,000	1,000,000	1,000,000	1,000,000	1
Howard	\$250,000	N/A	N/A	\$25,000	N/A	148,653	25,000	269,612	594,612	4
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	\$450,000	\$1,750,000	\$420,000	\$700,000	67%	832,500	100,000	2,200,000	6,660,000	8
Prince George's	\$45,000	\$275,000	\$1,350,000	N/A	N/A	640,175	45,000	1,979,050	3,841,050	6
Queen Anne's	N/A	N/A	N/A	N/A	N/A	225,000	225,000	225,000	225,000	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	1,495,000	1
Washington	\$750,000	\$166,250	N/A	N/A	N/A	458,125	166,250	750,000	916,250	2
Wicomico	N/A	N/A	N/A	N/A	N/A	1,506,500	500,500	2,499,000	4,519,500	3
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE RPROGRAMS INFORMATION SETTLED										
MEDAAF										
# of Settled Transactions	0	1	2	2	0%	2	0	5	22	11
Value (\$)	\$0	\$1,000,000	\$243,070	\$875,000	260%	779,244	0	3,012,500	8,571,686	11
Jobs (New & At Risk Jobs) Total	0	20	167	600	259%	186	0	1,092	2,044	11
CAPEX	\$0	\$51,000,000	\$8,086,000	\$91,090,000	1027%	65,436,965	0	548,025,000	719,806,615	11
Sunny Day										
# of Settled Transactions	0	0	0	0	N/A	0	0	1	1	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	363,636	0	4,000,000	4,000,000	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	8,863,636	0	97,500,000	97,500,000	11
MEAF										
# of Settled Transactions	0	2	0	0	N/A	0	0	2	3	11
Value (\$)	\$0	\$315,000	\$0	\$0	N/A	42,273	0	315,000	465,000	11
Jobs (New & At Risk Jobs) Total	0	9	0	0	N/A	1	0	9	9	11
CAPEX	\$0	\$470,000	\$0	\$0	N/A	67,164	0	470,000	738,800	11
CDBG										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	11
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
MIDFA										
# of Settled Transactions	1	1	0	0	N/A	1	0	2	9	11
Value (\$)	\$249,000	\$68,000,000	\$0	\$0	N/A	7,552,475	0	68,000,000	83,077,228	11
Jobs (New & At Risk Jobs) Total	50	0	0	0	N/A	26	0	185	286	11
CAPEX	\$2,125,000	\$68,000,000	\$0	\$0	N/A	9,225,545	0	68,000,000	101,481,000	11
MD Venture Capital (Challenge & Enterprise)										
# of Settled Transactions	1	2	0	0	N/A	1	0	2	6	11
Value (\$)	\$100,000	\$200,000	\$0	\$0	N/A	50,000	0	200,000	550,000	11
Jobs (New & At Risk Jobs) Total	23	39	0	0	N/A	10	0	39	107	11
CAPEX	\$400,000	\$600,000	\$0	\$0	N/A	145,455	0	600,000	1,600,000	11
MSBDFE EPIP										
# of Settled Transactions	0	0	1	0	-100%	0	0	1	2	11
Value (\$)	\$0	\$0	\$150,000	\$0	-100%	18,182	0	150,000	200,000	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	1	0	16	16	11
CAPEX	\$0	\$0	\$1,200,000	\$0	-100%	113,636	0	1,200,000	1,250,000	11
MSBDFE Contract Finance										
# of Settled Transactions	0	0	1	0	-100%	0	0	2	3	11
Value (\$)	\$0	\$0	\$225,000	\$0	-100%	67,000	0	512,000	737,000	11
Jobs (New & At Risk Jobs) Total	0	0	11	0	-100%	6	0	60	71	11
CAPEX	\$0	\$0	\$225,000	\$0	-100%	67,000	0	512,000	737,000	11
MSBDFE Guarantee & Surety										
# of Settled Transactions	2	0	1	1	0%	1	0	2	9	11
Value (\$)	\$1,315,000	\$0	\$1,000,000	\$350,000	-65%	821,364	0	2,200,000	9,035,000	11
Jobs (New & At Risk Jobs) Total	0	0	16	15	-6%	24	0	113	264	11
CAPEX	\$815,000	\$0	\$1,200,000	\$700,000	-42%	825,909	0	2,200,000	9,085,000	11
Military Reservist Loan Fund										
# of Settled Transactions	0	0	1	0	-100%	0	0	2	3	11
Value (\$)	\$0	\$0	\$50,000	\$0	-100%	13,636	0	100,000	150,000	11
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	11
CAPEX	\$0	\$0	\$50,000	\$0	-100%	118,182	0	1,250,000	1,300,000	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE SETTLED BY LOCAL JURISDICTION										
All Finance Assistance Settled (\$)	\$16,640,000	\$69,515,000	\$1,668,070	\$1,225,000	-27%	11,069,265	1,225,000	69,515,000	121,761,915	11
Allegany	N/A	N/A	N/A	N/A	N/A	110,251	50,000	170,502	220,502	2
Anne Arundel	N/A	N/A	N/A	N/A	N/A	16,250	12,500	20,000	32,500	2
Baltimore City	\$249,000	\$68,165,000	\$1,318,070	\$750,000	-43%	9,564,674	50,000	68,165,000	86,082,070	9
Baltimore County	N/A	N/A	N/A	N/A	N/A	97,750	87,500	108,000	195,500	2
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	\$150,000	N/A	N/A	N/A	150,000	150,000	150,000	150,000	1
Carroll	N/A	N/A	N/A	\$350,000	N/A	350,000	350,000	350,000	350,000	1
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Frederick	N/A	N/A	N/A	N/A	N/A	374,750	250,000	499,500	749,500	2
Garrett	N/A	N/A	N/A	N/A	N/A	1,908,808	1,000,000	2,817,615	3,817,615	2
Harford	N/A	N/A	N/A	N/A	N/A	75,000	75,000	75,000	75,000	1
Howard	N/A	\$100,000	\$150,000	N/A	N/A	166,667	100,000	250,000	500,000	3
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	\$815,000	\$1,100,000	N/A	\$125,000	N/A	612,461	125,000	1,100,000	4,287,228	7
Prince George's	\$600,000	N/A	\$200,000	N/A	N/A	727,000	100,000	2,200,000	4,362,000	6
Queen Anne's	N/A	N/A	N/A	N/A	N/A	150,000	150,000	150,000	150,000	1
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	1,495,000	1,495,000	1,495,000	1,495,000	1
Washington	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Wicomico	N/A	N/A	N/A	N/A	N/A	2,134,500	250,000	4,019,000	4,269,000	2
Worcester	N/A	N/A	N/A	N/A	N/A	50,000	50,000	50,000	50,000	1
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
DIVISION-WIDE										
STAFF ACTIVITY										
Outreach Activities	15	19	26	67	158%	33	15	67	360	11
Technical Assistance	14	19	14	13	-7%	18	6	34	196	11
PUBLICITY										
Travel Media Exposure (ad value \$)	N/A	N/A	N/A	N/A	N/A	1,463,673	130,087	3,605,670	10,245,710	7
Media Placements	N/A	N/A	N/A	N/A	N/A	83	27	139	583	7
Placement Circulation	N/A	N/A	N/A	N/A	N/A	19,364,842	2,338,731	40,650,086	135,553,894	7

OFFICE OF TOURISM DEVELOPMENT										
WEB STATS										
Unique Web Users- OTD Web Site	86,761	115,377	132,502	184,771	39%	134,792	86,021	185,356	1,482,707	11
Consumer e-newsletter distribution	37,301	37,651	38,101	37,903	-1%	37,769	36,401	39,969	415,463	11
Industry partner e-newsletter distribution	7,669	7,776	7,904	8,070	2%	7,840	7,643	8,431	86,235	11
Internet Requests	2,548	3,494	3,409	3,753	10%	2,507	1,010	3,753	27,580	11
Internet Clicks- OTD web site ads	11,984	16,172	30,047	59,216	97%	25,720	9,252	59,216	282,916	11
ADVERTISING GENERATED INQUIRIES										
Print Advertising Calls	273	593	354	185	-48%	357	173	593	3,922	11
Consumer Labels	1,662	2,874	5,837	11,001	88%	4,654	1,623	11,001	51,189	11
TV and Radio Advertising Calls	217	186	178	173	-3%	219	113	333	2,405	11
OTD 800 Number	66	69	69	57	-17%	76	22	134	841	11
VISITATION										
Welcome Center Visitation	16,904	26,910	39,311	40,571	3%	64,743	16,904	152,353	712,168	11
Lodging-Room Demand-Maryland*	5.9%	12.3%	10.3%	N/A	N/A	N/A	-2	12	N/A	10
Lodging-Room Demand-US*	3.9%	8.8%	7.3%	N/A	N/A	N/A	-7	9	N/A	10
Lodging-Room Revenue-Maryland*	-4.0%	6.8%	9.9%	N/A	N/A	N/A	-15	10	N/A	10
Lodging-Room Revenue-US*	-0.8%	6.6%	6.1%	N/A	N/A	N/A	-16	7	N/A	10
Amtrak: Non-commuter arrivals	54,700	73,700	74,200	76,900	4%	70,200	54,700	76,900	772,200	11
BWI Domestic Passenger Arrivals	559,674	875,777	909,369	N/A	N/A	840,813	559,674	1,006,401	8,408,127	10
International Arrivals	16,184	22,748	24,619	N/A	N/A	21,102	16,184	24,619	211,023	10
Total Passengers to BWI	575,858	898,525	933,988	N/A	N/A	861,915	575,858	1,030,245	8,619,150	10
* Percent change (year-over-year)										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Tourism-related Sales Taxes Total Receipts										
Restaurants, Lunchrooms, Deli (w/o BWL*)	\$ 19,311,656	\$ 24,871,569	\$ 24,495,613	N/A	N/A	23,060,334	19,311,656	25,003,348	230,603,337	10
Hotels, Motels Selling Food (w/ BWL*)	\$ 2,064,907	\$ 3,160,659	\$ 3,545,137	N/A	N/A	3,025,782	1,971,143	3,839,587	30,257,816	10
Restaurants and Nite Clubs (w/ BWL*)	\$ 13,877,173	\$ 17,776,926	\$ 18,819,298	N/A	N/A	16,315,353	13,877,173	18,819,298	163,153,530	10
General Merchandise	\$ 9,665,026	\$ 12,146,515	\$ 10,113,429	N/A	N/A	11,333,504	8,884,513	19,413,045	113,335,039	10
Automobile, Bus and Truck Rentals	\$ 2,786,228	\$ 3,811,562	\$ 3,682,559	N/A	N/A	3,663,077	2,786,228	5,538,384	36,630,773	10
Airlines-Commercial	\$ 24,966	\$ 79,533	\$ 30,269	N/A	N/A	24,659	9,900	79,533	246,592	10
Hotels, Motels, Apartments, Cottages	\$ 4,539,692	\$ 6,300,157	\$ 6,330,447	N/A	N/A	6,295,365	4,241,393	9,085,280	62,953,653	10
Recreation and Amusement Places	\$ 312,957	\$ 362,144	\$ 375,862	N/A	N/A	416,585	290,889	633,241	4,165,852	10

*Beer, wine and liquor license

Tourism Tax Increments										
Restaurants, Lunchrooms, Deli (w/o BWL*)	6,437,219	8,290,523	8,165,204	N/A	N/A	7,686,778	6,437,219	8,334,449	76,867,779	10
Hotels, Motels Selling Food (w/ BWL*)	2,064,907	3,160,659	3,545,137	N/A	N/A	3,025,782	1,971,143	3,839,587	30,257,816	10
Restaurants and Nite Clubs (w/ BWL*)	4,625,724	5,925,642	6,273,099	N/A	N/A	5,438,451	4,625,724	6,273,099	54,384,510	10
General Merchandise	483,251	607,326	505,671	N/A	N/A	566,675	444,226	970,652	5,666,752	10
Automobile, Bus and Truck Rentals	2,507,605	3,430,406	3,314,303	N/A	N/A	3,296,770	2,507,605	4,984,546	32,967,696	10
Airlines-Commercial	12,483	39,767	15,135	N/A	N/A	12,330	4,950	39,767	123,296	10
Hotels, Motels, Apartments, Cottages	4,539,692	6,300,157	6,330,447	N/A	N/A	6,295,365	4,241,393	9,085,280	62,953,653	10
Recreation and Amusement Places	156,479	181,072	187,931	N/A	N/A	208,293	145,445	316,621	2,082,926	10

*Beer, wine and liquor license



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Total Jobs (not seasonally adjusted, last two months preliminary)										
Arts, entertainment, and recreation										
Maryland	27,400	30,100	35,700	N/A	N/A	34,490	27,400	43,700	N/A	10
United States	1,692,500	1,737,300	1,858,500	1,971,500	6%	1,877,182	1,672,100	2,207,500	N/A	11
Accommodation										
Maryland	20,600	21,400	22,600	N/A	N/A	22,860	20,600	25,900	N/A	10
United States	1,650,600	1,668,100	1,694,300	1,743,100	3%	1,733,364	1,643,500	1,884,600	N/A	11
Food Services and Drinking Places										
Maryland	162,400	167,700	176,000	N/A	N/A	170,880	162,400	179,600	N/A	10
United States	9,088,200	9,252,100	9,436,200	9,612,100	2%	9,392,245	9,065,100	9,680,700	N/A	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
MARYLAND FILM OFFICE										
Unique Web Users- MFO Web Site	7,509	8,008	7,484	8,215	10%	7,938	7,145	9,161	87,323	11
PRODUCTION ACTIVITY										
Feature Films										
Number of Productions	0	1	0	0	N/A	0	0	1	N/A (Note)	11
Estimated Direct Expenditures (\$)	\$0	\$204,185	\$0	\$0	N/A	83,175	0	710,737	914,922	11
Film Days (Film)	0	2	0	0	N/A	2	0	19	21	11
Television										
Number of Productions (Television)	0	0	0	0	N/A	0	0	0	N/A (Note)	11
Estimated Direct Expenditures (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	11
Film Days (Television)	0	0	0	0	N/A	0	0	0	0	11
Other										
Number of Productions (Other)	4	4	3	7	133%	5	3	8	58	11
Estimated Direct Expenditures (\$)	\$285,000	\$137,237	\$866,414	\$1,031,070	19%	1,550,058	137,237	4,495,434	17,050,640	11

Note: The MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

MARYLAND STATE ARTS COUNCIL										
Unique Web Users- MSAC Web Site	11,516	12,047	8,410	11,405	36%	11,206	8,410	14,418	123,270	11

	FY06	FY07	FY08	FY09	FY10 (to date)
GRANTS to Organizations					
Number	313	323	354	330	278
Total Value (\$)	\$7,401,406	\$9,945,616	\$10,637,893	\$9,713,937	\$9,059,416
GRANTS - Community Arts Development					
Number	29	28	28	31	24
Total Value (\$)	\$1,888,831	\$2,344,857	\$2,439,843	\$2,392,098	\$2,138,133
GRANTS to Individuals					
Number	N/A	N/A	N/A	106	98
Total Value (\$)	N/A	N/A	N/A	\$251,000	\$250,000



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
PUBLIC RELATIONS										
\$ value of media coverage in-state (Proactive)	32,574	55,000	47,250	67,830	44%	52,401	23,206	113,525	524,007	10
\$ value of media coverage national/trade	48,121	33,000	22,375	26,138	17%	32,903	4,000	77,680	329,028	10
# of publication DBED mentioned-positive	57	25	28	85	204%	48	15	188	483	10
# of media assists (Inclusion) DBED (Reactive)	20	24	17	30	76%	22	11	30	218	10
# of proactive stories	7	11	24	80	233%	40	7	158	404	10
INTERACTIVE / WEB										
CHOOSEMARYLAND										
Total visits	57,508	74,907	67,559	65,831	-3%	75,870	57,508	91,262	834,570	11
Unique website visitors	18,855	24,575	23,107	22,615	-2%	28,927	18,855	35,834	318,197	11
Time spent on site	4	5	3	3	0%	4	3	5	15	4
Page views per month	3.1	3.0	6.5	6.0	-8%	3.7	2.6	6.5	N/A	11
Total database contacts	6,369.0	7,063.0	8,052.0	10,831.0	35%	6,544.4	5,272.0	10,831.0	N/A	11
TWITTER										
Number of tweets	71	183	154	171	11%	113	0	259	1,248	11
Number of new followers	100	118	102	135	32%	107	50	150	1,177	11
FACEBOOK										
Number of new fans	50	62	60	68	13%	71	0	221	781	11
YOUTUBE										
Number of videos watched	251	296	474	556	17%	143	0	556	1,577	11
BLOG VISITORS										
CyberMaryland Blog	162	443	462	871	89%	176	0	871	1,938	11
Call To Action - website feedback										
Number of comments	55	53	20	15	-25%	13	0	55	143	11
Number of sign-ups for Pulses	57	25	48	35	-27%	15	0	57	165	11
Number of joins	57	32	32	23	-28%	13	0	57	144	11
OUTREACH- OFFICE OF THE SECRETARY										
# of Events	7	5	7	8	14%	10	5	18	105	11
# of People Reached/Attendees	769	184	358	3,338	832%	1,938	184	6,231	21,313	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
CREATIVE SERVICES AND EVENTS										
TRADESHOWS / EXHIBITIONS										
# of Events	2	3	3	3	0%	2	0	4	22	11
# of Attendees	8,000	605	1,290	15,928	1135%	15,798	0	138,360	173,783	11
ADVERTISING										
# of advertising impressions	417,336	1,953,298	1,074,109	220,299	-79%	466,854	0	1,953,298	5,135,392	11
# of placements	10	21	45	22	-51%	11	1	45	122	11
GRAPHICS										
# of Business Information Projects	11	29	23	22	-4%	18	8	29	197	11
\$ value of Creative Projects	40,950	21,325	29,800	25,145	-16%	41,900	21,325	68,900	460,895	11
RESEARCH / INFORMATION RESOURCES										
Internal Research Requests	12	20	28	18	-36%	20	10	34	223	11
External Communications Requests	17	14	12	1	-92%	10	1	17	105	11
Economic Impact Analyses*	1	1	2	2	0%	1	0	2	12	11
Partnerships*	4	1	3	5	67%	4	1	7	43	11
<i>*EIA are projects we do; and partnerships are interaction w/partners not providing a product.</i>										
LEVERAGE DOLLARS										
\$ value of partner contributions	29,000	10,000	0	0	N/A	14,182	0	100,000	156,000	11
MEDIA VALUE										
- Cost	\$ -	N/A	\$ -	\$ -	N/A	\$ 6,410	\$ -	\$ 33,000	\$ 64,100	10
- Leveraged Dollars	\$ -	N/A	\$ -	\$ -	N/A	\$ 18,854	\$ -	\$ 91,500	\$ 188,535	10
- Total Value	\$ -	N/A	\$ -	\$ -	N/A	\$ 26,664	\$ -	\$ 138,500	\$ 266,635	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
LEADING MARKET INDICATORS										
LABOR FORCE (thousands)										
Maryland	2,957	2,962	2,968	N/A	N/A	2,966	2,956	2,987	N/A	10
United States	153,512	153,910	154,715	N/A	N/A	153,864	153,059	154,715	N/A	10
EMPLOYMENT (thousands)										
Maryland	2,730	2,734	2,747	N/A	N/A	2,747	2,730	2,772	N/A	10
United States	138,641	138,905	139,455	N/A	N/A	138,777	137,792	139,817	N/A	10
UNEMPLOYMENT RATE (%)										
Maryland	7.7%	7.7%	7.5%	N/A	N/A	7.4%	7.2%	7.7%	N/A	10.0%
United States	9.7%	9.7%	9.9%	N/A	N/A	9.8%	9.4%	10.1%	N/A	10.0%
INITIAL CLAIMS FOR UNEMPLOYMENT (thousands)										
Maryland	36,537	34,574	30,651	N/A	N/A	33,806	28,948	36,706	N/A	10
United States	1,950,240	2,117,876	2,005,373	N/A	N/A	2,133,181	1,829,127	2,383,375	N/A	10
BUSINESS AND CONSUMER MARKETS										
BWI TRAFFIC										
BWI Cargo (Metric Tons)	7,139	8,951	8,512	N/A	N/A	8,436	7,139	9,345	84,361	10
BWI Commercial Passengers (Millions)	1,161,802	1,822,254	1,842,198	N/A	N/A	1,728,083	1,161,802	2,076,650	17,280,833	10
ELECTRICITY (# units)										
Electric Meters Installed, Commercial Maryland	128	134	NA	N/A	N/A	136	113	177	1,090	8
Electric Meters Installed, Residential Maryland	350	634	NA	N/A	N/A	450	309	637	3,603	8
Electricity Sales, Commercial (Millions of MWh) Maryland	1,463,834	1,483,783	NA	N/A	N/A	1,552,054	1,401,888	1,786,163	12,416,431	8
Electricity Sales, Residential (Millions of MWh) Maryland	1,264,388	999,591	NA	N/A	N/A	1,100,419	887,005	1,357,480	8,803,352	8
HOME SALES (# units)										
Maryland	2,809	4,330	5,073	N/A	N/A	4,353	2,809	5,172	43,530	10
United States	300	429	521	N/A	N/A	441	275	532	4,406	10
RESIDENTIAL BUILDING PERMITS (# units)										
Maryland	622	1,600	904	N/A	N/A	928	622	1,667	9,275	10
United States	44,057	62,068	56,330	N/A	N/A	49,502	39,479	62,068	495,022	10
AUTOMOBILE SALES (# units)										
Maryland	14,809	21,920	25,844	N/A	N/A	21,614	14,809	26,992	216,139	10
United States (in Thousands)	879	998	950	N/A	N/A	943	781	1,188	9,429	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
JOBS BY INDUSTRY SECTOR (in thousands)										
TOTAL NON-AGRICULTURAL EMPLOYMENT										
Maryland	2,478	2,507	2,515	N/A	N/A	2,502	2,478	2,515	N/A	10
United States	129,641	129,871	130,161	N/A	N/A	129,839	129,562	130,294	N/A	10
CONSTRUCTION NATURAL RESOURCES & MINING										
Maryland	140	146	147	N/A	N/A	147	140	153	N/A	10
United States	6,276	6,312	6,333	N/A	N/A	6,411	6,276	6,636	N/A	10
MANUFACTURING										
Maryland	115	115	115	N/A	N/A	116	115	118	N/A	10
United States	11,572	11,591	11,635	N/A	N/A	11,607	11,534	11,739	N/A	10
TRADE, TRANSPORTATION AND UTILITIES										
Maryland	431	437	437	N/A	N/A	436	431	438	N/A	10
United States	24,667	24,700	24,697	N/A	N/A	24,712	24,637	24,845	N/A	10
INFORMATION										
Maryland	45	45	45	N/A	N/A	45	45	46	N/A	10
United States	2,739	2,727	2,724	N/A	N/A	2,756	2,724	2,785	N/A	10
FINANCIAL ACTIVITIES										
Maryland	138	138	136	N/A	N/A	140	136	144	N/A	10
United States	7,628	7,608	7,611	N/A	N/A	7,658	7,608	7,719	N/A	10
PROFESSIONAL AND BUSINESS SERVICES										
Maryland	386	391	387	N/A	N/A	385	381	391	N/A	10
United States	16,567	16,580	16,660	N/A	N/A	16,476	16,349	16,660	N/A	10
EDUCATION AND HEALTH SERVICES										
Maryland	394	398	402	N/A	N/A	396	392	402	N/A	10
United States	19,400	19,454	19,489	N/A	N/A	19,332	19,186	19,489	N/A	10
LEISURE AND HOSPITALITY										
Maryland	227	232	239	N/A	N/A	230	226	239	N/A	10
United States	13,026	13,067	13,112	N/A	N/A	13,054	12,991	13,112	N/A	10
OTHER SERVICES										
Maryland	114	114	113	N/A	N/A	115	113	117	N/A	10
United States	5,310	5,320	5,329	N/A	N/A	5,329	5,310	5,362	N/A	10
GOVERNMENT										
Maryland	489	490	494	N/A	N/A	491	482	494	N/A	10
United States	22,456	22,512	22,571	N/A	N/A	22,505	22,456	22,571	N/A	10
AVERAGE WEEKLY HOURS- MANUFACTURING										
Maryland	39	41	40	N/A	N/A	40	39	41	N/A	10
United States	40	41	41	N/A	N/A	40	40	41	N/A	10
AVERAGE WEEKLY EARNINGS- MANUFACTURING (\$)										
Maryland	784	810	806	N/A	N/A	783	741	810	N/A	10
United States	739	753	761	N/A	N/A	744	721	761	N/A	10



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
NEW AND EXPANDING BUSINESSES										
Location Announcements-TOTAL	20	32	32	17	-47%	22	15	33	247	11
New Locations	3	5	6	7	17%	4	0	7	47	11
Expansions	17	27	26	10	-62%	18	10	28	200	11
Total Capital Investment (Millions)	435	162	551	40	-93%	196	38	551	2,157	11
Total New Jobs	511	576	5,111	360	-93%	1,524	144	5,111	16,767	11
NEW JOBS BY COUNTY										
Allegany	0	0	0	0	N/A	8	0	90	90	11
Anne Arundel	95	25	4,470	0	-100%	488	0	4,470	5,373	11
Baltimore City	250	110	0	60	N/A	332	0	2,740	3,655	11
Baltimore County	0	0	20	200	900%	263	0	1,588	2,888	11
Calvert	0	0	0	0	N/A	0	0	0	0	11
Caroline	0	0	0	0	N/A	0	0	0	0	11
Carroll	0	0	0	0	N/A	0	0	0	0	11
Cecil	0	0	0	0	N/A	40	0	400	436	11
Charles	0	0	0	0	N/A	0	0	0	0	11
Dorchester	0	0	0	0	N/A	0	0	3	3	11
Frederick	0	100	0	0	N/A	9	0	100	100	11
Garrett	0	0	0	0	N/A	7	0	77	77	11
Harford	0	135	300	0	-100%	94	0	400	1,035	11
Howard	45	0	40	100	150%	58	0	180	636	11
Kent	0	0	0	0	N/A	0	0	0	0	11
Montgomery	6	206	181	0	-100%	97	0	370	1,071	11
Prince George's	115	0	0	0	N/A	51	0	250	565	11
Queen Anne's	0	0	0	0	N/A	8	0	45	89	11
Somerset	0	0	0	0	N/A	2	0	20	20	11
St. Mary's	0	0	0	0	N/A	0	0	0	0	11
Talbot	0	0	0	0	N/A	1	0	14	14	11
Washington	0	0	100	0	-100%	30	0	120	325	11
Wicomico	0	0	0	0	N/A	11	0	125	125	11
Worcester	0	0	0	0	N/A	24	0	265	265	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
NEW JOBS BY INDUSTRY										
Agriculture	0	0	0	0	N/A	0	0	3	3	11
Mining	0	0	0	0	N/A	0	0	0	0	11
Utilities	0	0	16	0	-100%	1	0	16	16	11
Construction	0	0	40	0	-100%	18	0	150	199	11
Manufacturing	21	235	215	0	-100%	128	0	315	1,404	11
Wholesale trade	0	0	0	0	N/A	14	0	60	152	11
Retail trade	0	0	0	0	N/A	27	0	200	300	11
Transportation and warehousing	0	0	0	0	N/A	248	0	2,700	2,725	11
Information	0	0	0	0	N/A	6	0	50	65	11
Finance and insurance	0	0	0	0	N/A	36	0	251	394	11
Real estate	0	0	0	0	N/A	0	0	0	0	11
Professional services	145	166	370	160	-57%	235	0	546	2,588	11
Management of companies	0	0	0	0	N/A	0	0	0	0	11
Administrative services	0	0	0	0	N/A	35	0	250	380	11
Educational services	250	0	90	0	-100%	31	0	250	340	11
Health care	0	0	0	0	N/A	16	0	75	172	11
Arts, entertainment and recreation	95	0	0	0	N/A	69	0	665	760	11
Accommodation and food services	0	25	0	0	N/A	13	0	100	139	11
Other services	0	150	0	0	N/A	14	0	150	150	11
Federal government	0	0	4,380	200	-95%	635	0	4,380	6,980	11
BRAC-RELATED JOBS										
BRAC-Related Jobs	45	135	4,680	100	-98%	527	0	4,680	5,795	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
CLOSING AND DOWNSIZING BUSINESSES										
Layoff Announcements-TOTAL	1	5	7	7	0%	4	1	7	45	11
Closings	1	1	2	2	0%	2	0	5	22	11
Downsizings	0	4	5	5	0%	2	0	5	23	11
IMPACTED JOBS										
Total Impacted Jobs	350	857	626	1,077	72%	535	130	1,077	5,880	11
BY COUNTY										
Allegany	0	0	0	0	N/A	0	0	0	0	11
Anne Arundel	0	0	132	0	-100%	25	0	132	279	11
Baltimore City	0	0	116	209	80%	141	0	661	1,555	11
Baltimore County	0	0	37	0	-100%	19	0	74	212	11
Calvert	0	0	0	0	N/A	0	0	0	0	11
Caroline	0	0	0	0	N/A	0	0	0	0	11
Carroll	0	80	0	31	N/A	23	0	117	253	11
Cecil	0	0	0	0	N/A	0	0	0	0	11
Charles	0	0	0	0	N/A	0	0	0	0	11
Dorchester	0	0	0	0	N/A	0	0	0	0	11
Frederick	0	323	0	600	N/A	104	0	600	1,140	11
Garrett	0	0	0	0	N/A	0	0	0	0	11
Harford	0	0	0	35	N/A	8	0	50	85	11
Howard	0	101	0	0	N/A	9	0	101	101	11
Kent	0	0	0	0	N/A	0	0	0	0	11
Montgomery	350	0	43	68	58%	119	0	350	1,310	11
Prince George's	0	179	261	134	-49%	56	0	261	619	11
Queen Anne's	0	0	0	0	N/A	3	0	30	30	11
Somerset	0	0	0	0	N/A	0	0	0	0	11
St. Mary's	0	0	0	0	N/A	4	0	41	41	11
Talbot	0	0	0	0	N/A	0	0	0	0	11
Washington	0	174	0	0	N/A	16	0	174	174	11
Wicomico	0	0	0	0	N/A	0	0	0	0	11
Worcester	0	0	0	0	N/A	0	0	0	0	11
Multi-jurisdictional	0	0	37	0	-100%	7	0	44	81	11



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: May, 2010

BY INDUSTRY	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Agriculture	0	0	0	0	N/A	0	0	0	0	11
Mining	0	0	0	0	N/A	0	0	0	0	11
Utilities	0	0	0	0	N/A	0	0	0	0	11
Construction	0	0	0	0	N/A	25	0	270	270	11
Manufacturing	0	403	74	31	-58%	75	0	403	820	11
Wholesale trade	0	0	0	100	N/A	9	0	100	100	11
Retail trade	0	101	0	0	N/A	16	0	101	179	11
Transportation and warehousing	0	0	248	0	-100%	31	0	248	343	11
Information	350	0	0	0	N/A	39	0	350	424	11
Finance and insurance	0	179	222	911	310%	135	0	911	1,483	11
Real estate	0	0	0	0	N/A	0	0	0	0	11
Professional services	0	0	82	35	-57%	54	0	281	595	11
Management of companies	0	0	0	0	N/A	0	0	0	0	11
Administrative services	0	0	0	0	N/A	59	0	336	653	11
Educational services	0	0	0	0	N/A	0	0	0	0	11
Health care	0	0	0	0	N/A	5	0	52	52	11
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	0	11
Accommodation and food services	0	0	0	0	N/A	66	0	609	727	11
Other services	0	174	0	0	N/A	16	0	174	174	11
Federal government	0	0	0	0	N/A	0	0	0	0	7



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 AGENCY WIDE OVERVIEW

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
BUSINESSES ASSISTED										
Businesses Assisted (ED, DIIT, DMBD, TFA)*	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Facility Location Decisions (ED, DIIT, DMBD)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Issues Resolved (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Settled Loans and Grants (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Other	0	0	0	0	N/A	0	0	0	0	4

Notes:

*Businesses Assisted is a count of unique private sector businesses that received facility location assistance, issue resolution, financing, training and/or tax credits.

*Businesses Assisted for August, 2008 includes 268 Maryland State Arts Council grants. These grants are issued in the beginning of each fiscal year.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND BUSINESS DEVELOPMENT

Reporting Period: May, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY					GOALS	
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods	FY 09 GOAL	% TO GOAL
PROGRESS TOWARD GOALS												
Pipeline Projects	0	0	0	0	N/A	0	0	0	N/A	4	45	0%
Facility Location Decisions	0	0	0	0	N/A	0	0	0	0	4	14	0%
Facility Location- Assists to Other Divisions	0	0	0	0	N/A	0	0	0	0	4	10	0%
Trade Shows and Marketing Events	0	0	0	0	N/A	0	0	0	0	4	12	0%
CURRENT FACILITY LOCATION PIPELINE												
Number of Pipeline Projects	0	0	0	0	N/A	0	0	0	N/A	4	N/A	N/A
PIPELINE PROJECTS BY SALES STAGE												
Prospects	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Short List	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
PIPELINE PROJECTS BY INDUSTRY SECTOR												
Safety and Security	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Science and Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Sustainability	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
FACILITY LOCATION DECISIONS												
Facility Location Decisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New and Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
Total Capex	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0	N/A	N/A
FACILITY LOCATION DECISION ASSISTS TO OTHER DBED DIVISIONS												
Facility Location- Assists to Other Divisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New and Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
Total Capex	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0	N/A	N/A
MAJOR TRADE SHOWS AND MARKETING EVENTS												
Trade Shows and Marketing Events	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New Leads from Trade Shows and Mktg Evts	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
PROGRESS TOWARD GOALS										
Regional Offices FY2009										
Issues Pipeline (Monthly goal)	0	0	0	0	N/A	0	0	0	N/A	4
Issues Resolved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Facility Location Pipeline (Monthly goal)	0	0	0	0	N/A	0	0	0	N/A	4
Facility Location Decisions	0	0	0	0	N/A	0	0	0	0	4
Outreach Activities	0	0	0	0	N/A	0	0	0	0	4
Retention Visits	0	0	0	0	N/A	0	0	0	0	4
Training Grants Approved	0	0	0	0	N/A	0	0	0	0	4
Projected Workers Trained	0	0	0	0	N/A	0	0	0	0	4
Projected Retained Jobs	0	0	0	0	N/A	0	0	0	0	4
Projected New Jobs	0	0	0	0	N/A	0	0	0	0	4
Small Business FY 2009										
Counseling Projects Completed	0	0	0	0	N/A	0	0	0	0	4
Issues Resolved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach Activities	0	0	0	0	N/A	0	0	0	0	4
BUSINESS ASSISTANCE PIPELINE										
All Business Assistance	0	0	0	0	N/A	0	0	0	N/A	4
BY TYPE OF ASSISTANCE										
Facility Location Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Issues Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Small Business Counseling Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
BUSINESS ASSISTANCE COMPLETED										
All Business Assistance	0	0	0	0	N/A	0	0	0	0	4
BY TYPE OF ASSISTANCE										
Facility Location Decisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Issues	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Small Business Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Assistance Provided to MBE's										
Number of Minority Owned Businesses Assisted	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
BUSINESS ASSISTANCE COMPLETED BY COUNTY										
Allegany	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Anne Arundel	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Baltimore City	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Baltimore County	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Carroll	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Frederick	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Garrett	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Harford	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Howard	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Prince George's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Queen Anne's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Washington	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Wicomico	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Non-Specified (Out of State Parent)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
ISSUES RESOLVED										
All Issues Resolved	0	0	0	0	N/A	0	0	0	0	4
BY ISSUE TYPE										
Environmental	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Financing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Legislative	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Marketing Assistance	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Permits	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Technical	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Other	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
INTER-AGENCY ISSUES PIPELINE										
Number of Inter-Agency Issues in Pipeline	0	0	0	0	N/A	0	0	0	N/A	4
BY REFERRAL AGENCY										
DHCD- Housing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DHMH- Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DLLR- Licensing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DNR- Natural Resources	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
GOMA- Minority Affairs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDE- Environment	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDOT- Transportation	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MGA- General Assembly	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MTES- Technology Service	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
SBDC- Small Business	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
TEDCO- Tech. Dev. Corp.	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
WIB- Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
INTER-AGENCY ISSUES RESOLVED										
Number of Inter-Agency Issues Resolved	0	0	0	0	N/A	0	0	0	0	4
BY REFERRAL AGENCY										
DHCD- Housing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DHMH- Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DLLR- Licensing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DNR- Natural Resources	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
GOMA- Minority Affairs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDE- Environment	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDOT- Transportation	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MGA- General Assembly	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MTES- Technology Service	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
SBDC- Small Business	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
TEDCO- Tech. Dev. Corp.	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
WIB- Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2010 SUMMARY				
	Feb-10	Mar-10	Apr-10	May-10		Average	Minimum	Maximum	Total	Periods
TRAINING PROGRAMS (Regional Offices)										
Training Grants Approved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected Workers Trained	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected New Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
FUNDS AVAILABLE FOR NEW GRANTS										
Partnership for Workforce Quality (\$)	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0
Maryland Industrial Training Program (\$)	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0
BUDGET APPROPRIATIONS										
	FY08	FY09								
Partnership for Workforce Quality (\$)	\$1,007,954	\$615,000								
Maryland Industrial Training Program (\$)	\$2,030,958	\$1,422,000								
COUNSELING PIPELINE (Small Business)										
Number of Counseling Projects In Pipeline	0	0	0	0	N/A	0	0	0	N/A	4
BY COUNSELING TYPE										
Acquisition	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Financial Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Merger	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Partnership	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Strategic Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Technology Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
COUNSELING COMPLETED (Small Business)										
Number of Counseling Projects Completed	0	0	0	0	N/A	0	0	0	0	4
BY COUNSELING TYPE										
Acquisition	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Financial Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Merger	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Partnership	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Strategic Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Technology Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
COUNSELING GRANTS (Small Business)										
SACF Counseling Grants	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
OUTREACH										
Retention Visits (Regional Offices)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach (Regional Offices)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach (Small Business)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0