



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
StateStat

Reporting Period:
July 2010



Christian Johansson
Secretary
Appointed January 2009

Management Team

Deputy Secretary: Dominick Murray
Chief Operating Officer: Ovetta Moore

Administration:

Business and Enterprise Development: Bob Walker
Tourism, Film, and the Arts: Hannah Byron
Marketing and Communications: Andrea Vernot
Business Development: Ursula Powidzki
International Investment and Trade: Signe Pringle
Business Services: Jorge Austrich
Policy and Government Affairs: Rhonda Ray
Military and Federal Affairs: Mike Hayes
Administration and Technology: David Ryer
Maryland Biotechnology Center: Judy Britz

MBE CONTRACT ACTIVITY

Goal Achieved: **91.17%** # Waivers requested: 0 # Waivers granted: 0 Goal Achieved: **91.17%** # Waivers requested: 0 # Waivers granted: 0

PROCUREMENT/CONTRACT AWARDS	CURRENTLY AVAILABLE PERIOD: July 2010						YEAR-TO-DATE					
	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%
Payment Totals	\$1,062,952.92	\$371,241.32 34.93%	\$21,092.53 1.98%	\$0.00 0.00%	\$392,333.85	36.91%	\$1,062,952.92	\$371,241.32 34.93%	\$21,092.53 1.98%	\$0.00 0.00%	\$392,333.85	36.91%
Awards Totals	\$1,486,745.77	\$1,355,408.00 91.17%	\$0.00 0.00%	\$0.00 0.00%	\$1,355,408.00	91.17%	\$1,486,745.77	\$1,355,408.00 91.17%	\$0.00 0.00%	\$0.00 0.00%	\$1,355,408.00	91.17%
Architectural and Engineering	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction Related	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Services	\$1,396,746.00	\$1,355,408.00	\$0.00	\$0.00	\$1,355,408.00	97.04%	\$1,396,746.00	\$1,355,408.00	\$0.00	\$0.00	\$1,355,408.00	97.04%
Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$50,460.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Services	\$50,460.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
IT Supplies and Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Human, Cultural, Social & Educational	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Corporate Credit Card	\$17,548.77	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$17,548.77	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
Direct Vouchers	\$21,991.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	\$21,991.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%

SBR INDICATORS	Agency Total	Total SBR	# Designated Procurements	%	Agency Total	Total SBR	# Designated Procurements	%
Payment Totals	\$607,113.85	\$151,946.95	2	25.03%	\$607,114	\$151,947	2	25.03%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
PERSONNEL DATA

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
NUMBER OF EMPLOYEES PER DIVISION										
Office of the Secretary	80	80	79	78	-1%	78	78	78	78	1
Business and Enterprise Development	79	80	78	77	-1%	77	77	77	77	1
Marketing and Communications	24	24	25	26	4%	26	26	26	26	1
Tourism and Culture	47	46	45	43	-4%	43	43	43	43	1
OVERTIME (HOURS)										
Office of the Secretary	0	4	0	0	N/A	0	0	0	0	1
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	1
Marketing and Communications	0	0	0	0	N/A	0	0	0	0	1
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	1
SICK LEAVE (HOURS)										
Office of the Secretary	501	450	566	315	-44%	315	315	315	315	1
Business and Enterprise Development	166	117	161	100	-38%	100	100	100	100	1
Marketing and Communications	428	599	467	369	-21%	369	369	369	369	1
Tourism and Culture	174	153	207	230	11%	230	230	230	230	1
ACCIDENT LEAVE (HOURS)										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	1
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	1
Marketing and Communications	0	0	0	0	N/A	0	0	0	0	1
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	1
UNSCHEDULED LEAVE (HOURS)										
Office of the Secretary	0	7	0	0	N/A	0	0	0	0	1
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	1
Marketing and Communications	7	12	0	7	N/A	7	7	7	7	1
Tourism and Culture	8	0	0	0	N/A	0	0	0	0	1
FROI TO IWIF										
Office of the Secretary	0	0	1	0	-100%	0	0	0	0	1
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	1
Marketing and Communications	0	1	0	0	N/A	0	0	0	0	1
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	1
FROI LAG > 3 DAYS										
Office of the Secretary	0	0	0	0	N/A	0	0	0	0	1
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	0	1
Marketing and Communications	0	1	0	0	N/A	0	0	0	0	1
Tourism and Culture	0	0	0	0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
FACILITY LOCATION PROJECTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
ALL PIPELINE PROJECTS										
Total Pipeline Projects	239	238	194	205	6%	205	205	205	N/A	1
SHORT LIST PROJECTS										
PROJECTS, JOBS AND CAPEX										
Number of Projects	20	14	19	25	32%	25	25	25	N/A	1
Potential New Jobs	2,679	1,054	1,919	3,457	80%	3,457	3,457	3,457	N/A	1
At Risk Jobs	2,292	2,295	2,475	2,485	0%	2,485	2,485	2,485	N/A	1
Projected Capex	83,950,000	69,250,000	803,750,000	988,750,000	23%	988,750,000	988,750,000	988,750,000	N/A	1
PROJECTS BY INDUSTRY										
#Sustainable/Green	1	0	0	1	N/A	1	1	1	N/A	1
#IT and Intelligence	8	7	6	7	17%	7	7	7	N/A	1
#Science	4	2	4	4	0%	4	4	4	N/A	1
#Traditional/Other	7	5	9	13	44%	13	13	13	N/A	1
PROJECTS BY TARGET LOCATION										
Eastern	2	2	2	2	0%	2	2	2	N/A	1
Western	0	0	0	0	N/A	0	0	0	N/A	1
Southern	0	0	0	0	N/A	0	0	0	N/A	1
Corridor	15	10	13	16	23%	16	16	16	N/A	1
DECISIONS- FACILITY LOCATIONS AND EXPANSIONS										
DECISIONS, JOBS AND CAPEX										
Number of Projects	3	6	0	2	N/A	2	2	2	2	1
Potential New Jobs	379	134	0	1	N/A	1	1	1	1	1
Retained Jobs	470	407	0	450	N/A	450	450	450	450	1
Projected Capex	168,500,000	13,200,000	0	4,600,000	N/A	4,600,000	4,600,000	4,600,000	4,600,000	1
DECISIONS BY INDUSTRY										
#Sustainable/Green	0	0	0	0	N/A	0	0	0	0	1
#IT and Intelligence	1	0	0	1	N/A	1	1	1	1	1
#Science	1	2	0	1	N/A	1	1	1	1	1
#Traditional/Other	1	4	0	0	N/A	0	0	0	0	1
DECISIONS BY LOCATION										
Eastern	0	1	0	0	N/A	0	0	0	0	1
Western	0	0	0	0	N/A	0	0	0	0	1
Southern	0	0	0	0	N/A	0	0	0	0	1
Corridor	3	5	0	2	N/A	2	2	2	2	1
ECONOMIC IMPACT OF NON-FACILITY PROJECTS										
PROJECTS, JOBS AND CAPEX										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
FACILITY LOCATION PROJECTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
Number of Projects	2	3	2	2	0%	2	2	2	2	1
Potential Jobs	6	27	33	10	-70%	10	10	10	10	1
Retained Jobs	0	0	0	0	N/A	0	0	0	0	1
Projected Capex	0	0	0	0	N/A	0	0	0	0	1
PROJECTS BY INDUSTRY										
#Sustainable/Green	0	0	0	0	N/A	0	0	0	0	1
#IT and Intelligence	0	1	0	0	N/A	0	0	0	0	1
#Science	0	0	0	0	N/A	0	0	0	0	1
#Traditional/Other	2	2	2	2	0%	2	2	2	2	1
PROJECTS BY LOCATION										
Eastern	0	0	1	0	-100%	0	0	0	0	1
Western	0	0	0	1	N/A	1	1	1	1	1
Southern	0	1	0	0	N/A	0	0	0	0	1
Corridor	2	2	1	1	0%	1	1	1	1	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
ISSUES PIPELINE										
Number of Pipeline Issues	188	194	209	229	10%	229	229	229	N/A	1
AGENCY PARTNERSHIP ISSUES PIPELINE										
DHCD- Housing	1	1	1	1	0%	1	1	1	N/A	1
DHMH- Health	1	1	1	0	-100%	0	0	0	N/A	1
DLLR- Licensing	4	5	3	7	133%	7	7	7	N/A	1
DNR- Natural Resources	0	0	1	1	0%	1	1	1	N/A	1
GOMA- Minority Affairs	1	1	1	0	-100%	0	0	0	N/A	1
MDE- Environment	2	2	3	3	0%	3	3	3	N/A	1
MDOT- Transportation	2	2	2	3	50%	3	3	3	N/A	1
MGA- General Assembly	0	0	0	0	N/A	0	0	0	N/A	1
MTES- Technology Service	3	3	2	2	0%	2	2	2	N/A	1
SBDC- Small Business	10	10	10	9	-10%	9	9	9	N/A	1
TEDCO- Tech. Dev. Corp.	8	9	8	8	0%	8	8	8	N/A	1
WIB- Workforce	11	12	10	12	20%	12	12	12	N/A	1
ISSUES PIPELINE BY TYPE OF ISSUE										
Environmental	2	2	4	4	0%	4	4	4	N/A	1
Financing	34	34	37	40	8%	40	40	40	N/A	1
Legislative	0	0	0	0	N/A	0	0	0	N/A	1
Marketing Assistance	21	24	31	34	10%	34	34	34	N/A	1
Permits	4	4	4	4	0%	4	4	4	N/A	1
Technical	41	39	38	38	0%	38	38	38	N/A	1
Workforce	52	57	53	66	25%	66	66	66	N/A	1
Other	34	34	42	43	2%	43	43	43	N/A	1
COMPLETED ISSUES- UNSUCCESSFUL OR UNDETERMINED OUTCOME										
AGENCY PARTNERSHIP COMPLETED ISSUES										
DHCD- Housing	0	0	0	0	N/A	0	0	0	0	1
DHMH- Health	0	0	0	0	N/A	0	0	0	0	1
DLLR- Licensing	0	2	0	0	N/A	0	0	0	0	1
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	0	1
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	0	0	1
MDE- Environment	0	0	0	0	N/A	0	0	0	0	1
MDOT- Transportation	0	0	0	0	N/A	0	0	0	0	1
MGA- General Assembly	0	0	0	0	N/A	0	0	0	0	1
MTES- Technology Service	3	5	0	0	N/A	0	0	0	0	1
SBDC- Small Business	0	2	0	0	N/A	0	0	0	0	1
TEDCO- Tech. Dev. Corp.	0	0	0	0	N/A	0	0	0	0	1
WIB- Workforce	1	0	0	0	N/A	0	0	0	0	1
COMPLETED ISSUES- SUCCESSFULLY RESOLVED										
ECONOMIC IMPACT OF SUCCESSFULLY RESOLVED ISSUES										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
#Issues-Total	17	7	14	15	7%	15	15	15	15	1
New Jobs	6	27	33	10	-70%	10	10	10	10	1
Retained Jobs	0	0	0	250	N/A	250	250	250	250	1
Capex	0	0	0	0	N/A	0	0	0	0	1
AGENCY PARTNERSHIP COMPLETED ISSUES										
DHCD- Housing	0	0	0	0	N/A	0	0	0	0	1
DHMH- Health	0	0	0	0	N/A	0	0	0	0	1
DLLR- Licensing	1	0	1	1	0%	1	1	1	1	1
DNR- Natural Resources	0	0	0	0	N/A	0	0	0	0	1
GOMA- Minority Affairs	0	0	0	0	N/A	0	0	0	0	1
MDE- Environment	0	0	0	0	N/A	0	0	0	0	1
MDOT- Transportation	0	0	0	0	N/A	0	0	0	0	1
MGA- General Assembly	0	0	0	0	N/A	0	0	0	0	1
MTES- Technology Service	1	0	1	0	-100%	0	0	0	0	1
SBDC- Small Business	1	0	0	0	N/A	0	0	0	0	1
TEDCO- Tech. Dev. Corp.	2	0	1	0	-100%	0	0	0	0	1
WIB- Workforce	2	1	0	1	N/A	1	1	1	1	1
COMPLETED ISSUES BY TYPE OF ISSUE										
Environmental	0	0	0	0	N/A	0	0	0	0	1
Financing	1	0	8	9	13%	9	9	9	9	1
Legislative	0	0	0	0	N/A	0	0	0	0	1
Marketing Assistance	4	0	2	1	-50%	1	1	1	1	1
Permits	1	0	0	0	N/A	0	0	0	0	1
Technical	4	3	1	0	-100%	0	0	0	0	1
Workforce	3	2	1	5	400%	5	5	5	5	1
Other	4	2	2	0	-100%	0	0	0	0	1
GRANTS PROGRAMS										
PWQ										
#grants	1	5	9	0	-100%	0	0	0	0	1
value	6,760	61,628	143,240	0	-100%	0	0	0	0	1
SACF										
#grants	0	0	0	0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY					GOALS	
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods	FY 11 GOAL	% TO GOAL
PROGRESS TOWARD GOALS												
FDI Engagements	9	59	122	30	-75%	30	30	30	30	1	400	8%
FDI Prospect Visits	2	17	1	3	200%	3	3	3	3	1	40	8%
Trade Shows and Marketing Events	9	1	6	0	-100%	0	0	0	0	1	35	0%
ExportMD Grants Approved (Quarterly)	7	0	0	0	N/A	0	0	0	0	1	20	0%
Export Actions and Foreign Office Work Orders	10	4	7	4	-43%	4	4	4	4	1	100	4%



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY					GOALS	
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods	FY 11 GOAL	% TO GOAL
MAJOR TRADE SHOWS, MARKETING EVENTS AND FOREIGN OFFICE LEADS												
Trade Shows and Marketing Events	9	1	6	0	-100%	0	0	0	0	1	N/A	N/A
New Leads from Trade Shows and Mktg Evts*	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
New Leads from Foreign Offices*	4	2	0	0	N/A	0	0	0	0	1	N/A	N/A
NEW LEADS BY INDIVIDUAL FOREIGN OFFICE												
Brazil	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Canada	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
China	2	1	0	0	N/A	0	0	0	0	1	N/A	N/A
Columbia	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
France	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
India	2	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Israel	0	1	0	0	N/A	0	0	0	0	1	N/A	N/A
Japan	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Korea	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Montenegro	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
South Africa	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Sweden	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Taiwan	0	0	0	0	N/A	0	0	0	0	1	N/A	N/A
EXPORT ASSISTANCE (COMPLETED)												
ExportMD Grants Approved (Quarterly)	7	0	0	0	N/A	0	0	0	0	1	N/A	N/A
Export Actions	10	4	6	4	-33%	4	4	4	4	1	N/A	N/A
Foreign Office Work Orders	0	0	1	0	-100%	0	0	0	0	1	N/A	N/A

*It is possible for a lead to be generated from a marketing event that also involves foreign office participation. This means that a single lead may show up in both categories.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE PROGRAMS INFORMATION APPROVED										
MEDAAF										
# of Approved Transactions	0	3	10	2	-80%	2	2	2	2	1
Value (\$)	\$0	\$825,000	\$7,780,000	\$182,500	-98%	182,500	182,500	182,500	182,500	1
Jobs (New & At Risk Jobs) Total	0	760	2,004	0	-100%	0	0	0	0	1
CAPEX	\$0	\$53,750,000	\$175,525,000	\$32,147,854	-82%	32,147,854	32,147,854	32,147,854	32,147,854	1
Sunny Day										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
MEAF										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
CDBG										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
MIDFA										
# of Approved Transactions	1	1	2	1	-50%	1	1	1	1	1
Value (\$)	\$25,000	\$40,000	\$350,000	\$139,376	-60%	139,376	139,376	139,376	139,376	1
Jobs (New & At Risk Jobs) Total	0	9	175	50	-71%	50	50	50	50	1
CAPEX	\$100,000	\$80,000	\$1,507,000	\$796,502	-47%	796,502	796,502	796,502	796,502	1
MD Venture Capital (Challenge & Enterprise)										
# of Approved Transactions	4	0	4	0	-100%	0	0	0	0	1
Value (\$)	\$400,000	\$0	\$551,367	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	128	0	226	0	-100%	0	0	0	0	1
CAPEX	\$5,550,000	\$0	\$13,650,000	\$0	-100%	0	0	0	0	1
MSBDFA EPIP										
# of Approved Transactions	4	0	0	1	N/A	1	1	1	1	1
Value (\$)	\$595,000	\$0	\$0	\$150,000	N/A	150,000	150,000	150,000	150,000	1
Jobs (New & At Risk Jobs) Total	3	0	0	8	N/A	8	8	8	8	1
CAPEX	\$345,000	\$0	\$0	\$150,000	N/A	150,000	150,000	150,000	150,000	1
MSBDFA Contract Finance										
# of Approved Transactions	1	0	3	0	-100%	0	0	0	0	1
Value (\$)	\$1,000,000	\$0	\$300,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	25	0	20	0	-100%	0	0	0	0	1
CAPEX	\$1,000,000	\$0	\$850,000	\$0	-100%	0	0	0	0	1
MSBDFA Guarantee & Surety										
# of Approved Transactions	2	0	1	0	-100%	0	0	0	0	1
Value (\$)	\$2,000,000	\$0	\$300,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	18	0	16	0	-100%	0	0	0	0	1
CAPEX	\$1,000,000	\$0	\$300,000	\$0	-100%	0	0	0	0	1
Military Reservist Loan Fund										
# of Approved Transactions	0	0	2	0	-100%	0	0	0	0	1
Value (\$)	\$0	\$0	\$100,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	7	0	-100%	0	0	0	0	1
CAPEX	\$0	\$0	\$110,000	\$0	-100%	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE APPROVED BY LOCAL JURISDICTION										
All Finance Assistance Approved (\$)	\$3,995,000	\$865,000	\$9,381,367	\$471,876	-95%	471,876	471,876	471,876	471,876	1
Allegany	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Anne Arundel	N/A	\$100,000	\$151,367	N/A	N/A	N/A	0	0	0	0
Baltimore City	\$1,000,000	N/A	\$1,025,000	\$270,000	-74%	270,000	270,000	270,000	270,000	1
Baltimore County	\$125,000	N/A	\$2,075,000	N/A	N/A	N/A	0	0	0	0
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Carroll	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Frederick	\$100,000	\$40,000	\$500,000	N/A	N/A	N/A	0	0	0	0
Garrett	N/A	N/A	\$10,000	N/A	N/A	N/A	0	0	0	0
Harford	\$1,000,000	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Howard	N/A	\$25,000	\$250,000	N/A	N/A	N/A	0	0	0	0
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	\$420,000	\$700,000	\$2,420,000	N/A	N/A	N/A	0	0	0	0
Prince George's	\$1,350,000	N/A	\$950,000	\$62,500	-93%	62,500	62,500	62,500	62,500	1
Queen Anne's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Washington	N/A	N/A	N/A	\$139,376	N/A	139,376	139,376	139,376	139,376	1
Wicomico	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Multiple Jurisdictions	N/A	N/A	\$2,000,000	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE RPROGRAMS INFORMATION SETTLED										
MEDAAF										
# of Settled Transactions	2	2	1	0	-100%	0	0	0	0	1
Value (\$)	\$243,070	\$875,000	\$175,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	167	600	250	0	-100%	0	0	0	0	1
CAPEX	\$8,086,000	\$91,090,000	\$133,000,000	\$0	-100%	0	0	0	0	1
Sunny Day										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
MEAF										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
CDBG										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
MIDFA										
# of Settled Transactions	0	0	1	3	200%	3	3	3	3	1
Value (\$)	\$0	\$0	\$166,250	\$237,500	43%	237,500	237,500	237,500	237,500	1
Jobs (New & At Risk Jobs) Total	0	0	50	52	4%	52	52	52	52	1
CAPEX	\$0	\$0	\$950,000	\$1,084,000	14%	1,084,000	1,084,000	1,084,000	1,084,000	1
MD Venture Capital (Challenge & Enterprise)										
# of Settled Transactions	0	0	3	1	-67%	1	1	1	1	1
Value (\$)	\$0	\$0	\$401,367	\$100,000	-75%	100,000	100,000	100,000	100,000	1
Jobs (New & At Risk Jobs) Total	0	0	193	25	-87%	25	25	25	25	1
CAPEX	\$0	\$0	\$15,450,000	\$1,250,000	-92%	1,250,000	1,250,000	1,250,000	1,250,000	1
MSBDFA EPIP										
# of Settled Transactions	1	0	3	0	-100%	0	0	0	0	1
Value (\$)	\$150,000	\$0	\$470,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	5	0	-100%	0	0	0	0	1
CAPEX	\$1,200,000	\$0	\$220,000	\$0	-100%	0	0	0	0	1
MSBDFA Contract Finance										
# of Settled Transactions	1	0	4	0	-100%	0	0	0	0	1
Value (\$)	\$225,000	\$0	\$1,300,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	11	0	53	0	-100%	0	0	0	0	1
CAPEX	\$225,000	\$0	\$1,850,000	\$0	-100%	0	0	0	0	1
MSBDFA Guarantee & Surety										
# of Settled Transactions	1	1	3	0	-100%	0	0	0	0	1
Value (\$)	\$1,000,000	\$350,000	\$900,000	\$0	-100%	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	16	15	20	0	-100%	0	0	0	0	1
CAPEX	\$1,200,000	\$700,000	\$300,000	\$0	-100%	0	0	0	0	1
Military Reservist Loan Fund										
# of Settled Transactions	1	0	0	0	N/A	0	0	0	0	1
Value (\$)	\$50,000	\$0	\$0	\$0	N/A	0	0	0	0	1
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	0	1
CAPEX	\$50,000	\$0	\$0	\$0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE SETTLED BY LOCAL JURISDICTION										
All Finance Assistance Settled (\$)	\$1,668,070	\$1,225,000	\$3,392,617	\$337,500	-90%	337,500	337,500	337,500	337,500	1
Allegany	N/A	N/A	\$80,000	N/A	N/A	N/A	0	0	0	0
Anne Arundel	N/A	N/A	\$151,367	N/A	N/A	N/A	0	0	0	0
Baltimore City	\$1,318,070	\$750,000	\$1,575,000	\$92,500	-94%	92,500	92,500	92,500	92,500	1
Baltimore County	N/A	N/A	\$75,000	N/A	N/A	N/A	0	0	0	0
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Carroll	N/A	\$350,000	N/A	N/A	N/A	N/A	0	0	0	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Frederick	N/A	N/A	\$100,000	N/A	N/A	N/A	0	0	0	0
Garrett	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Harford	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Howard	\$150,000	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	N/A	\$125,000	\$320,000	\$100,000	-69%	100,000	100,000	100,000	100,000	1
Prince George's	\$200,000	N/A	\$925,000	\$145,000	-84%	145,000	145,000	145,000	145,000	1
Queen Anne's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Washington	N/A	N/A	\$166,250	N/A	N/A	N/A	0	0	0	0
Wicomico	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Multiple Jurisdictions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
DIVISION-WIDE										
STAFF ACTIVITY										
Outreach Activities	26	67	63	33	-48%	33	33	33	33	1
Technical Assistance	14	13	25	22	-12%	22	22	22	22	1
PUBLICITY										
Travel Media Exposure (ad value \$)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Media Placements	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Placement Circulation	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0

OFFICE OF TOURISM DEVELOPMENT										
WEB STATS										
Unique Web Users- OTD Web Site	132,502	184,771	291,716	183,819	-37%	183,819	183,819	183,819	183,819	1
Consumer e-newsletter distribution	38,101	37,903	38,766	38,518	-1%	38,518	38,518	38,518	38,518	1
Industry partner e-newsletter distribution	7,904	8,070	8,185	8,337	2%	8,337	8,337	8,337	8,337	1
Internet Requests	3,409	3,753	5,482	3,849	-30%	3,849	3,849	3,849	3,849	1
Internet Clicks- OTD web site ads	30,047	59,216	148,709	24,099	-84%	24,099	24,099	24,099	24,099	1
ADVERTISING GENERATED INQUIRIES										
Print Advertising Calls	354	185	194	186	-4%	186	186	186	186	1
Consumer Labels	5,837	11,001	2,944	2,084	-29%	2,084	2,084	2,084	2,084	1
TV and Radio Advertising Calls	179	173	204	297	46%	297	297	297	297	1
OTD 800 Number	69	57	75	71	-5%	71	71	71	71	1
VISITATION										
Welcome Center Visitation	39,311	40,571	37,269	26,204	-30%	26,204	26,204	26,204	26,204	1
Lodging-Room Demand-Maryland*	10.3%	8.7%	10.6%	10.4%	-2%	N/A	10	10	N/A	1
Lodging-Room Demand-US*	7.3%	9.6%	9.2%	9.0%	-2%	N/A	9	9	N/A	1
Lodging-Room Revenue-Maryland*	9.9%	8.5%	10.7%	10.1%	-6%	N/A	10	10	N/A	1
Lodging-Room Revenue-US*	6.1%	9.6%	10.3%	10.5%	2%	N/A	11	11	N/A	1
Amtrak: Non-commuter arrivals	74,200	76,900	76,400	73,000	-4%	73,000	73,000	73,000	73,000	1
BWI Domestic Passenger Arrivals	909,369	949,310	1,008,995	N/A	N/A	N/A	0	0	0	0
International Arrivals	24,619	25,227	25,126	N/A	N/A	N/A	0	0	0	0
Total Passengers to BWI	933,988	974,537	1,034,121	N/A	N/A	N/A	0	0	0	0
* Percent change (year-over-year)										



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
Tourism-related Sales Taxes Total Receipts										
Restaurants, Lunchrooms, Deli (w/o BWL*)	\$ 24,495,613	\$ 24,744,876	N/A	N/A	N/A	N/A	0	0	0	0
Hotels, Motels Selling Food (w/ BWL*)	\$ 3,545,137	\$ 3,758,863	N/A	N/A	N/A	N/A	0	0	0	0
Restaurants and Nite Clubs (w/ BWL*)	\$ 18,819,298	\$ 18,460,103	N/A	N/A	N/A	N/A	0	0	0	0
General Merchandise	\$ 10,113,429	\$ 9,798,817	N/A	N/A	N/A	N/A	0	0	0	0
Automobile, Bus and Truck Rentals	\$ 3,682,559	\$ 3,668,953	N/A	N/A	N/A	N/A	0	0	0	0
Airlines-Commercial	\$ 30,269	\$ 24,892	N/A	N/A	N/A	N/A	0	0	0	0
Hotels, Motels, Apartments, Cottages	\$ 6,330,447	\$ 7,590,678	N/A	N/A	N/A	N/A	0	0	0	0
Recreation and Amusement Places	\$ 375,862	\$ 454,165	N/A	N/A	N/A	N/A	0	0	0	0

*Beer, wine and liquor license

Tourism Tax Increments										
Restaurants, Lunchrooms, Deli (w/o BWL*)	8,165,204	8,248,292	N/A	N/A	N/A	N/A	0	0	0	0
Hotels, Motels Selling Food (w/ BWL*)	3,545,137	3,758,863	N/A	N/A	N/A	N/A	0	0	0	0
Restaurants and Nite Clubs (w/ BWL*)	6,273,099	6,153,368	N/A	N/A	N/A	N/A	0	0	0	0
General Merchandise	505,671	489,941	N/A	N/A	N/A	N/A	0	0	0	0
Automobile, Bus and Truck Rentals	3,314,303	3,302,058	N/A	N/A	N/A	N/A	0	0	0	0
Airlines-Commercial	15,135	12,446	N/A	N/A	N/A	N/A	0	0	0	0
Hotels, Motels, Apartments, Cottages	6,330,447	7,590,678	N/A	N/A	N/A	N/A	0	0	0	0
Recreation and Amusement Places	187,931	227,083	N/A	N/A	N/A	N/A	0	0	0	0

*Beer, wine and liquor license



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Total Jobs (not seasonally adjusted, last two months preliminary)										
Arts, entertainment, and recreation										
Maryland	35,100	38,200	45,100	N/A	N/A	N/A	0	0	N/A	0
United States	1,857,100	1,972,400	2,174,200	N/A	N/A	N/A	0	0	N/A	0
Accommodation										
Maryland	22,600	24,100	26,100	N/A	N/A	N/A	0	0	N/A	0
United States	1,694,600	1,741,600	1,837,300	N/A	N/A	N/A	0	0	N/A	0
Food Services and Drinking Places										
Maryland	175,700	184,200	194,300	N/A	N/A	N/A	0	0	N/A	0
United States	9,434,200	9,592,800	9,691,700	N/A	N/A	N/A	0	0	N/A	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
MARYLAND FILM OFFICE										
Unique Web Users- MFO Web Site	7,484	8,215	10,380	8,020	-23%	8,020	8,020	8,020	8,020	1
PRODUCTION ACTIVITY										
Feature Films										
Number of Productions	0	0	0	0	N/A	0	0	0	N/A (Note)	1
Estimated Direct Expenditures (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Film Days (Film)	0	0	0	0	N/A	0	0	0	0	1
Television										
Number of Productions (Television)	0	0	0	0	N/A	0	0	0	N/A (Note)	1
Estimated Direct Expenditures (\$)	\$0	\$0	\$0	\$0	N/A	0	0	0	0	1
Film Days (Television)	0	0	0	0	N/A	0	0	0	0	1
Other										
Number of Productions (Other)	3	7	5	3	-40%	3	3	3	3	1
Estimated Direct Expenditures (\$)	\$866,414	\$1,031,070	\$2,601,000	\$3,665,654	41%	3,665,654	3,665,654	3,665,654	3,665,654	1

Note: The MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

MARYLAND STATE ARTS COUNCIL										
Unique Web Users- MSAC Web Site	8,410	11,405	8,522	10,002	17%	10,002	10,002	10,002	10,002	1

	FY06	FY07	FY08	FY09	FY10
GRANTS to Organizations					
Number	313	323	354	330	278
Total Value (\$)	\$7,401,406	\$9,945,616	\$10,637,893	\$9,713,937	\$9,059,416
GRANTS - Community Arts Development					
Number	29	28	28	31	24
Total Value (\$)	\$1,888,831	\$2,344,857	\$2,439,843	\$2,392,098	\$2,138,133
GRANTS to Individuals					
Number	N/A	N/A	N/A	106	98
Total Value (\$)	N/A	N/A	N/A	\$251,000	\$250,000



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
PUBLIC RELATIONS										
\$ value of media coverage in-state (Proactive)	47,250	67,830	80,000	45,075	-44%	45,075	45,075	45,075	45,075	1
\$ value of media coverage national/trade	22,375	26,138	60,000	31,916	-47%	31,916	31,916	31,916	31,916	1
# of publication DBED mentioned-positive	28	85	41	26	-37%	26	26	26	26	1
# of media assists (Inclusion) DBED (Reactive)	17	30	14	8	-43%	8	8	8	8	1
# of proactive stories	24	80	32	15	-53%	15	15	15	15	1
INTERACTIVE / WEB										
CHOOSEMARYLAND										
Total visits	67,559	65,831	57,946	50,467	-13%	50,467	50,467	50,467	50,467	1
Unique website visitors	23,107	22,615	22,806	20,357	-11%	20,357	20,357	20,357	20,357	1
Time spent on site	3	3	3	3	0%	3	3	3	3	1
Page views per month	6.5	6.0	7.0	7.0	0%	7.0	7.0	7.0	7	1
Total database contacts	8,052.0	10,831.0	12,124.0	12,271.0	1%	12,271.0	12,271.0	12,271.0	12,271	1
TWITTER										
Number of tweets	154	171	160	116	-28%	116	116	116	116	1
Number of followers	102	135	85	35	-59%	35	35	35	35	1
FACEBOOK										
Number of new fans	60	68	10	47	370%	47	47	47	47	1
YOUTUBE										
Number of videos watched	474	556	353	374	6%	374	374	374	374	1
BLOG VISITORS										
CyberMaryland Blog	462	871	774	833	8%	833	833	833	833	1
Call To Action - website feedback										
Number of comments	20	15	20	15	-25%	15	15	15	15	1
Number of sign-ups for Pulses	48	35	48	13	-73%	13	13	13	13	1
Number of joins	32	23	32	11	-66%	11	11	11	11	1
OUTREACH- OFFICE OF THE SECRETARY										
# of Events	7	8	15	9	-40%	9	9	9	9	1
# of People Reached/Attendees	358	3,338	1,235	713	-42%	713	713	713	713	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
CREATIVE SERVICES AND EVENTS										
TRADESHOWS / EXHIBITIONS										
# of Events	3	3	1	0	-100%	0	0	0	0	1
# of Attendees	1,290	15,928	1,000	0	-100%	0	0	0	0	1
ADVERTISING										
# of advertising impressions	1,074,109	220,299	2,865,370	83,270	-97%	83,270	83,270	83,270	83,270	1
# of placements	45	22	0	12	N/A	12	12	12	12	1
GRAPHICS										
# of Business Information Projects	23	22	26	18	-31%	18	18	18	18	1
\$ value of Creative Projects	29,800	25,145	27,945	51,225	83%	51,225	51,225	51,225	51,225	1
RESEARCH / INFORMATION RESOURCES										
Internal Research Requests	28	18	16	22	38%	22	22	22	22	1
External Communications Requests	12	1	11	8	-27%	8	8	8	8	1
Economic Impact Analyses*	2	2	2	8	300%	8	8	8	8	1
Partnerships*	3	5	5	3	-40%	3	3	3	3	1
<i>*EIA are projects we do; and partnerships are interaction w/partners not providing a product.</i>										
LEVERAGE DOLLARS										
\$ value of partner contributions	0	0	0	N/A	N/A	N/A	0	0	0	0
MEDIA VALUE										
- Cost	\$ -	\$ 39,000	\$ 31,976	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
- Leveraged Dollars	\$ -	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	1
- Total Value	\$ -	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND BIOTECHNOLOGY CENTER

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS+				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
BIOENTREPRENEUR RESOURCE PROGRAM										
COMPANIES RECEIVING ASSISTANCE										
-Baltimore	7	3	7	13	86%	13	13	13	13	1
-Rockville	10	8	6	22	267%	22	22	22	22	1
-MBC Visits to Companies	1	1	5	1	-80%	1	1	1	1	1
Total	18	12	18	36	100%	36	36	36	36	1
TECHNICAL ASSISTANCE SERVICES PROVIDED										
-Database Usage (# Individuals)	16	12	13	44	238%	44	44	44	44	1
-Business Plan Development	2	N/A	1	1	0%	1	1	1	1	1
-Grant Programs (MBC, TEDCO, MIPS)	N/A	N/A	N/A	1	N/A	1	1	1	1	1
-Financing	N/A	N/A	N/A	1	N/A	1	1	1	1	1
-Training Programs (PWQ, ActiVate)	N/A	N/A	3	0	-100%	0	0	0	0	1
DATABASE USE										
-Number of Companies	12	12	11	31	182%	31	31	31	31	1
-Number of Individuals	16	12	13	31	138%	31	31	31	31	1
-Number of Downloads (DataMonitor)	162	73	65	67	3%	67	67	67	67	1
-Value (DataMonitor)	\$ 745,268	\$ 202,470	\$ 245,665	\$ 252,191	3%	\$ 252,191	\$ 252,191	\$ 252,191	\$ 252,191	1
-Cost (DataMonitor)	\$ 2,042	\$ 2,042	\$ 2,042	\$ 2,042	0%	\$ 2,042	\$ 2,042	\$ 2,042	\$ 2,042	1
COMPANIES IN THE MBC BIODIRECTORY										
Venture Valuation Database	N/A	N/A	N/A	620	N/A	620	620	620	620	1
Contacts - Card Exchange	N/A	196	273	106	-61%	106	106	106	106	1
BIOTECHNOLOGY DEVELOPMENT PROGRAM^										
BIOTECHNOLOGY COMMERCIALIZATION GRANTS										
Number of Applicants	8	1	3	0	-100%	0	0	0	0	1
Companies/Organizations Received Grants	N/A	N/A	3	0	-100%	0	0	0	0	1
Value	N/A	N/A	\$ 500,000	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
Private/Public \$ Leveraged	N/A	N/A	\$ 350,000	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
BIOTECHNOLOGY TRANSLATIONAL RESEARCH GRANTS										
Number of Applicants	9	0	1	0	-100%	0	0	0	0	1
Companies/Organizations Received Grants	N/A	N/A	3	0	-100%	0	0	0	0	1
Value	N/A	N/A	\$ 600,000	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
Private/Public \$ Leveraged	N/A	N/A	\$ 30,000	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
INSTITUTIONAL SHARED RESOURCE FACILITY GRANTS										
Number of Applicants	7	1	0	0	N/A	0	0	0	0	1
Companies/Organizations Received Grants	N/A	N/A	2	0	-100%	0	0	0	0	1
Value	N/A	N/A	\$ 398,994	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
Private/Public \$ Leveraged	N/A	N/A	\$ 267,865	\$ -	-100%	\$ -	\$ -	\$ -	\$ -	1
FINANCING PROGRAMS										
BIOTECH TAX CREDIT*										
-Companies Benefitting	N/A	N/A	N/A	17	N/A	17	17	17	17	1
-Investors Applying	N/A	N/A	N/A	166	N/A	166	166	166	166	1
-Investors Receiving	N/A	N/A	N/A	124	N/A	124	124	124	124	1
-Value	N/A	N/A	N/A	\$ 8,060,906	N/A	\$ 8,060,906	\$ 8,060,906	\$ 8,060,906	\$ 8,060,906	1
-Leveraged Investment	N/A	N/A	N/A	\$ 17,631,646	N/A	\$ 17,631,646	\$ 17,631,646	\$ 17,631,646	\$ 17,631,646	1
MARKETING AND OUTREACH ACTIVITY										
WEBSITE ANALYTICS										

-Visits	9,004	8,677	9,044	8,471	-6%	8,471	8,471	8,471	8,471	1
-Unique Visitors	6,237	6,072	6,170	5,818	-6%	5,818	5,818	5,818	5,818	1
-Page Views	17,967	16,964	17,055	16,552	-3%	16,552	16,552	16,552	16,552	1
-Pages Per Visit	2	2	2	2	3%	2	2	2	2	1
-Average Time on Site (minutes)	0:02:19	0:02:00	0:01:53	0:02:00	6%	0:02:00	0:02:00	0:02:00	0:02:00	1
MARKETING										
MBC Events - Lead	6	1	0	0	N/A	0	0	0	0	1
-Number of Participants	97	35	0	0	N/A	0	0	0	0	1
MBC Speaking Engagements	2	3	4	0	-100%	0	0	0	0	1
-Number of Participants	55	100	410	0	-100%	0	0	0	0	1
Trade Show Participation	0	1	1	0	-100%	0	0	0	0	1
-Number of Participants	0	300	50	0	-100%	0	0	0	0	1
Center Sponsored Events	0	3	3	1	-67%	1	1	1	1	1
-Number of Participants	0	35	280	635	127%	635	635	635	635	1
WORKFORCE DEVELOPMENT ACTIVITY										
INTERNSHIP PLACEMENT GRANTS										
-Companies Applying	N/A	N/A	3	1	-67%	1	1	1	1	1
-Companies Received Internship Grants	N/A	N/A	3	1	-67%	1	1	1	1	1
-Number of Interns Employed	N/A	N/A	3	4	33%	4	4	4	4	1
-Value	N/A	N/A	\$ 7,500	\$ 2,500	-67%	\$ 2,500	\$ 2,500	\$ 2,500	\$ 2,500	1

*The Biotech Tax Credit section is being manually tallied by MBC.

+Data from prior to FY2011 does not come from Siebel.

^These grants were actually awarded in June 2010, but inputted into Siebel in July 2010. To avoid double counting, the July 2010 data was deleted from the StateStat template.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
LEADING MARKET INDICATORS										
LABOR FORCE (thousands)										
Maryland	2,968	2,970	2,960	N/A	N/A	N/A	0	0	N/A	0
United States	154,715	154,393	153,741	N/A	N/A	N/A	0	0	N/A	0
EMPLOYMENT (thousands)										
Maryland	2,747	2,754	2,749	N/A	N/A	N/A	0	0	N/A	0
United States	139,455	139,420	139,119	N/A	N/A	N/A	0	0	N/A	0
UNEMPLOYMENT RATE (%)										
Maryland	7.5%	7.3%	7.1%	N/A	N/A	#VALUE!	0.0%	0.0%	N/A	0.0%
United States	9.9%	9.7%	9.5%	N/A	N/A	#VALUE!	0.0%	0.0%	N/A	0.0%
INITIAL CLAIMS FOR UNEMPLOYMENT (thousands)										
Maryland	30,651	30,570	32,812	N/A	N/A	N/A	0	0	N/A	0
United States	2,005,373	1,912,241	2,114,776	N/A	N/A	N/A	0	0	N/A	0
BUSINESS AND CONSUMER MARKETS										
BWI TRAFFIC										
BWI Cargo (Metric Tons)	8,512	8,440	8,569	N/A	N/A	N/A	0	0	0	0
BWI Commercial Passengers (Millions)	1,842,198	1,946,952	2,085,293	N/A	N/A	N/A	0	0	0	0
ELECTRICITY (# units)										
Electric Meters Installed, Commercial Maryland	NA	NA	113	N/A	N/A	N/A	0	0	0	0
Electric Meters Installed, Residential Maryland	NA	NA	506	N/A	N/A	N/A	0	0	0	0
Electricity Sales, Commercial (Millions of MWh) Maryland	NA	NA	1,812,662	N/A	N/A	N/A	0	0	0	0
Electricity Sales, Residential (Millions of MWh) Maryland	NA	NA	1,260,743	N/A	N/A	N/A	0	0	0	0
HOME SALES (# units)										
Maryland	5,073	5,572	6,023	N/A	N/A	N/A	0	0	0	0
United States	522	526	564	N/A	N/A	N/A	0	0	0	0
RESIDENTIAL BUILDING PERMITS (# units)										
Maryland	904	1,493	1,074	N/A	N/A	N/A	0	0	0	0
United States	56,330	51,023	58,862	N/A	N/A	N/A	0	0	0	0
AUTOMOBILE SALES (# units)										
Maryland	25,844	24,383	25,850	N/A	N/A	N/A	0	0	0	0
United States (in Thousands)	949	985	939	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
JOBS BY INDUSTRY SECTOR (in thousands)										
TOTAL NON-AGRICULTURAL EMPLOYMENT										
Maryland	2,518	2,529	2,531	N/A	N/A	N/A	0	0	N/A	0
United States	130,162	130,595	130,470	N/A	N/A	N/A	0	0	N/A	0
CONSTRUCTION NATURAL RESOURCES & MINING										
Maryland	148	150	151	N/A	N/A	N/A	0	0	N/A	0
United States	6,343	6,324	6,307	N/A	N/A	N/A	0	0	N/A	0
MANUFACTURING										
Maryland	115	115	114	N/A	N/A	N/A	0	0	N/A	0
United States	11,629	11,661	11,670	N/A	N/A	N/A	0	0	N/A	0
TRADE, TRANSPORTATION AND UTILITIES										
Maryland	439	439	438	N/A	N/A	N/A	0	0	N/A	0
United States	24,741	24,737	24,744	N/A	N/A	N/A	0	0	N/A	0
INFORMATION										
Maryland	45	45	45	N/A	N/A	N/A	0	0	N/A	0
United States	2,727	2,723	2,715	N/A	N/A	N/A	0	0	N/A	0
FINANCIAL ACTIVITIES										
Maryland	136	137	137	N/A	N/A	N/A	0	0	N/A	0
United States	7,611	7,599	7,584	N/A	N/A	N/A	0	0	N/A	0
PROFESSIONAL AND BUSINESS SERVICES										
Maryland	389	389	392	N/A	N/A	N/A	0	0	N/A	0
United States	16,638	16,663	16,709	N/A	N/A	N/A	0	0	N/A	0
EDUCATION AND HEALTH SERVICES										
Maryland	401	399	392	N/A	N/A	N/A	0	0	N/A	0
United States	19,477	19,497	19,519	N/A	N/A	N/A	0	0	N/A	0
LEISURE AND HOSPITALITY										
Maryland	238	242	248	N/A	N/A	N/A	0	0	N/A	0
United States	13,085	13,077	13,114	N/A	N/A	N/A	0	0	N/A	0
OTHER SERVICES										
Maryland	113	113	113	N/A	N/A	N/A	0	0	N/A	0
United States	5,333	5,336	5,338	N/A	N/A	N/A	0	0	N/A	0
GOVERNMENT										
Maryland	494	500	500	N/A	N/A	N/A	0	0	N/A	0
United States	22,578	22,978	22,770	N/A	N/A	N/A	0	0	N/A	0
AVERAGE WEEKLY HOURS- MANUFACTURING										
Maryland	40	40	40	N/A	N/A	N/A	0	0	N/A	0
United States	41	41	41	N/A	N/A	N/A	0	0	N/A	0
AVERAGE WEEKLY EARNINGS- MANUFACTURING (\$)										
Maryland	794	807	809	N/A	N/A	N/A	0	0	N/A	0
United States	760	768	760	N/A	N/A	N/A	0	0	N/A	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
NEW AND EXPANDING BUSINESSES										
Location Announcements-TOTAL	35	25	33	19	-42%	19	19	19	19	1
New Locations	7	9	7	0	-100%	0	0	0	0	1
Expansions	28	16	26	19	-27%	19	19	19	19	1
Total Capital Investment (Millions)	562	81	171	18	-90%	18	18	18	18	1
Total New Jobs	5,111	580	1,100	80	-93%	80	80	80	80	1
NEW JOBS BY COUNTY										
Allegany	0	0	0	0	N/A	0	0	0	0	1
Anne Arundel	4,470	8	79	30	-62%	30	30	30	30	1
Baltimore City	0	60	110	0	-100%	0	0	0	0	1
Baltimore County	20	255	346	25	-93%	25	25	25	25	1
Calvert	22	0	0	0	N/A	0	0	0	0	1
Caroline	0	0	80	0	-100%	0	0	0	0	1
Carroll	0	0	0	0	N/A	0	0	0	0	1
Cecil	0	0	0	0	N/A	0	0	0	0	1
Charles	0	0	0	0	N/A	0	0	0	0	1
Dorchester	0	0	0	0	N/A	0	0	0	0	1
Frederick	0	0	0	0	N/A	0	0	0	0	1
Garrett	0	0	0	0	N/A	0	0	0	0	1
Harford	50	0	115	25	-78%	25	25	25	25	1
Howard	140	187	50	0	-100%	0	0	0	0	1
Kent	0	0	0	0	N/A	0	0	0	0	1
Montgomery	296	0	320	0	-100%	0	0	0	0	1
Prince George's	0	0	0	0	N/A	0	0	0	0	1
Queen Anne's	0	0	0	0	N/A	0	0	0	0	1
Somerset	0	0	0	0	N/A	0	0	0	0	1
St. Mary's	0	0	0	0	N/A	0	0	0	0	1
Talbot	0	20	0	0	N/A	0	0	0	0	1
Washington	113	50	0	0	N/A	0	0	0	0	1
Wicomico	0	0	0	0	N/A	0	0	0	0	1
Worcester	0	0	0	0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
NEW JOBS BY INDUSTRY										
Agriculture	0	0	0	0	N/A	0	0	0	0	1
Mining	0	0	0	0	N/A	0	0	0	0	1
Utilities	34	0	0	0	N/A	0	0	0	0	1
Construction	42	0	20	25	25%	25	25	25	25	1
Manufacturing	215	20	280	0	-100%	0	0	0	0	1
Wholesale trade	0	20	0	0	N/A	0	0	0	0	1
Retail trade	0	0	0	0	N/A	0	0	0	0	1
Transportation and warehousing	0	80	0	0	N/A	0	0	0	0	1
Information	0	0	75	0	-100%	0	0	0	0	1
Finance and insurance	0	0	0	0	N/A	0	0	0	0	1
Real estate	0	8	10	0	-100%	0	0	0	0	1
Professional services	317	252	145	55	-62%	55	55	55	55	1
Management of companies	0	0	0	0	N/A	0	0	0	0	1
Administrative services	0	0	0	0	N/A	0	0	0	0	1
Educational services	90	0	0	0	N/A	0	0	0	0	1
Health care	33	0	270	0	-100%	0	0	0	0	1
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	0	1
Accommodation and food services	0	0	0	0	N/A	0	0	0	0	1
Other services	0	0	0	0	N/A	0	0	0	0	1
Federal government	4,380	200	300	0	-100%	0	0	0	0	1
BRAC-RELATED JOBS										
BRAC-Related Jobs	4,520	167	115	25	-78%	25	25	25	25	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
CLOSING AND DOWNSIZING BUSINESSES										
Layoff Announcements-TOTAL	7	8	4	4	0%	4	4	4	4	1
Closings	2	3	4	1	-75%	1	1	1	1	1
Downsizings	5	5	0	3	N/A	3	3	3	3	1
IMPACTED JOBS										
Total Impacted Jobs	626	1,115	943	310	-67%	310	310	310	310	1
BY COUNTY										
Allegany	0	0	90	0	-100%	0	0	0	0	1
Anne Arundel	132	0	0	125	N/A	125	125	125	125	1
Baltimore City	116	209	161	44	-73%	44	44	44	44	1
Baltimore County	37	0	692	0	-100%	0	0	0	0	1
Calvert	0	0	0	0	N/A	0	0	0	0	1
Caroline	0	0	0	0	N/A	0	0	0	0	1
Carroll	0	31	0	0	N/A	0	0	0	0	1
Cecil	0	0	0	0	N/A	0	0	0	0	1
Charles	0	0	0	0	N/A	0	0	0	0	1
Dorchester	0	0	0	0	N/A	0	0	0	0	1
Frederick	0	561	0	0	N/A	0	0	0	0	1
Garrett	0	0	0	0	N/A	0	0	0	0	1
Harford	0	35	0	0	N/A	0	0	0	0	1
Howard	0	0	0	0	N/A	0	0	0	0	1
Kent	0	0	0	0	N/A	0	0	0	0	1
Montgomery	43	145	0	0	N/A	0	0	0	0	1
Prince George's	261	134	0	82	N/A	82	82	82	82	1
Queen Anne's	0	0	0	0	N/A	0	0	0	0	1
Somerset	0	0	0	0	N/A	0	0	0	0	1
St. Mary's	0	0	0	0	N/A	0	0	0	0	1
Talbot	0	0	0	0	N/A	0	0	0	0	1
Washington	0	0	0	59	N/A	59	59	59	59	1
Wicomico	0	0	0	0	N/A	0	0	0	0	1
Worcester	0	0	0	0	N/A	0	0	0	0	1
Multi-jurisdictional	37	0	0	0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: July, 2010

BY INDUSTRY	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
Agriculture	0	0	0	0	N/A	0	0	0	0	1
Mining	0	0	0	0	N/A	0	0	0	0	1
Utilities	0	0	0	0	N/A	0	0	0	0	1
Construction	0	0	0	0	N/A	0	0	0	0	1
Manufacturing	74	31	641	125	-80%	125	125	125	125	1
Wholesale trade	0	177	0	0	N/A	0	0	0	0	1
Retail trade	0	0	0	0	N/A	0	0	0	0	1
Transportation and warehousing	248	0	0	0	N/A	0	0	0	0	1
Information	0	0	0	59	N/A	59	59	59	59	1
Finance and insurance	222	872	141	0	-100%	0	0	0	0	1
Real estate	0	0	0	0	N/A	0	0	0	0	1
Professional services	82	35	0	0	N/A	0	0	0	0	1
Management of companies	0	0	0	44	N/A	44	44	44	44	1
Administrative services	0	0	0	82	N/A	82	82	82	82	1
Educational services	0	0	0	0	N/A	0	0	0	0	1
Health care	0	0	0	0	N/A	0	0	0	0	1
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	0	1
Accommodation and food services	0	0	161	0	-100%	0	0	0	0	1
Other services	0	0	0	0	N/A	0	0	0	0	1
Federal government	0	0	0	0	N/A	0	0	0	0	1



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
AGENCY WIDE OVERVIEW

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10	From Last Mo	Average	Minimum	Maximum	Total	Periods
BUSINESSES ASSISTED										
Businesses Assisted (ED, DIIT, DMBD, TFA)*	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Facility Location Decisions (ED, DIIT, DMBD)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Issues Resolved (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Settled Loans and Grants (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Other	0	0	0	0	N/A	0	0	0	0	4

Notes:

*Businesses Assisted is a count of unique private sector businesses that received facility location assistance, issue resolution, financing, training and/or tax credits.

*Businesses Assisted for August, 2008 includes 268 Maryland State Arts Council grants. These grants are issued in the beginning of each fiscal year.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND BUSINESS DEVELOPMENT

Reporting Period: July, 2010

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY					GOALS	
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods	FY 09 GOAL	% TO GOAL
PROGRESS TOWARD GOALS												
Pipeline Projects	0	0	0	0	N/A	0	0	0	N/A	4	45	0%
Facility Location Decisions	0	0	0	0	N/A	0	0	0	0	4	14	0%
Facility Location- Assists to Other Divisions	0	0	0	0	N/A	0	0	0	0	4	10	0%
Trade Shows and Marketing Events	0	0	0	0	N/A	0	0	0	0	4	12	0%
CURRENT FACILITY LOCATION PIPELINE												
Number of Pipeline Projects	0	0	0	0	N/A	0	0	0	N/A	4	N/A	N/A
PIPELINE PROJECTS BY SALES STAGE												
Prospects	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Short List	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
PIPELINE PROJECTS BY INDUSTRY SECTOR												
Safety and Security	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Science and Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Sustainability	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
Other	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0	N/A	N/A
FACILITY LOCATION DECISIONS												
Facility Location Decisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New and Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
Total Capex	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0	N/A	N/A
FACILITY LOCATION DECISION ASSISTS TO OTHER DBED DIVISIONS												
Facility Location- Assists to Other Divisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New and Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
Total Capex	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0	N/A	N/A
MAJOR TRADE SHOWS AND MARKETING EVENTS												
Trade Shows and Marketing Events	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A
New Leads from Trade Shows and Mktg Evts	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0	N/A	N/A



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
PROGRESS TOWARD GOALS										
Regional Offices FY2009										
Issues Pipeline (Monthly goal)	0	0	0	0	N/A	0	0	0	N/A	4
Issues Resolved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Facility Location Pipeline (Monthly goal)	0	0	0	0	N/A	0	0	0	N/A	4
Facility Location Decisions	0	0	0	0	N/A	0	0	0	0	4
Outreach Activities	0	0	0	0	N/A	0	0	0	0	4
Retention Visits	0	0	0	0	N/A	0	0	0	0	4
Training Grants Approved	0	0	0	0	N/A	0	0	0	0	4
Projected Workers Trained	0	0	0	0	N/A	0	0	0	0	4
Projected Retained Jobs	0	0	0	0	N/A	0	0	0	0	4
Projected New Jobs	0	0	0	0	N/A	0	0	0	0	4
Small Business FY 2009										
Counseling Projects Completed	0	0	0	0	N/A	0	0	0	0	4
Issues Resolved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach Activities	0	0	0	0	N/A	0	0	0	0	4
BUSINESS ASSISTANCE PIPELINE										
All Business Assistance	0	0	0	0	N/A	0	0	0	N/A	4
BY TYPE OF ASSISTANCE										
Facility Location Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Issues Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Small Business Counseling Pipeline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
BUSINESS ASSISTANCE COMPLETED										
All Business Assistance	0	0	0	0	N/A	0	0	0	0	4
BY TYPE OF ASSISTANCE										
Facility Location Decisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Issues	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Small Business Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Assistance Provided to MBE's										
Number of Minority Owned Businesses Assisted	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
BUSINESS ASSISTANCE COMPLETED BY COUNTY										
Allegany	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Anne Arundel	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Baltimore City	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Baltimore County	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Calvert	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Caroline	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Carroll	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Cecil	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Charles	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Dorchester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Frederick	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Garrett	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Harford	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Howard	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Kent	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Montgomery	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Prince George's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Queen Anne's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Somerset	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
St. Mary's	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Talbot	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Washington	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Wicomico	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Worcester	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Non-Specified (Out of State Parent)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
ISSUES RESOLVED										
All Issues Resolved	0	0	0	0	N/A	0	0	0	0	4
BY ISSUE TYPE										
Environmental	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Financing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Legislative	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Marketing Assistance	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Permits	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Technical	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Other	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
INTER-AGENCY ISSUES PIPELINE										
Number of Inter-Agency Issues in Pipeline	0	0	0	0	N/A	0	0	0	N/A	4
BY REFERRAL AGENCY										
DHCD- Housing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DHMH- Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DLLR- Licensing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DNR- Natural Resources	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
GOMA- Minority Affairs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDE- Environment	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDOT- Transportation	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MGA- General Assembly	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MTES- Technology Service	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
SBDC- Small Business	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
TEDCO- Tech. Dev. Corp.	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
WIB- Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
INTER-AGENCY ISSUES RESOLVED										
Number of Inter-Agency Issues Resolved	0	0	0	0	N/A	0	0	0	0	4
BY REFERRAL AGENCY										
DHCD- Housing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DHMH- Health	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DLLR- Licensing	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
DNR- Natural Resources	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
GOMA- Minority Affairs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDE- Environment	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MDOT- Transportation	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MGA- General Assembly	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
MTES- Technology Service	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
SBDC- Small Business	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
TEDCO- Tech. Dev. Corp.	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
WIB- Workforce	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
 DIVISION OF ECONOMIC DEVELOPMENT - REGIONAL FIELD AND SMALL BUSINESS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2011 SUMMARY				
	Apr-10	May-10	Jun-10	Jul-10		Average	Minimum	Maximum	Total	Periods
TRAINING PROGRAMS (Regional Offices)										
Training Grants Approved	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected Workers Trained	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Projected New Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
FUNDS AVAILABLE FOR NEW GRANTS										
Partnership for Workforce Quality (\$)	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0
Maryland Industrial Training Program (\$)	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0
BUDGET APPROPRIATIONS										
	FY08	FY09								
Partnership for Workforce Quality (\$)	\$1,007,954	\$615,000								
Maryland Industrial Training Program (\$)	\$2,030,958	\$1,422,000								

COUNSELING PIPELINE (Small Business)										
Number of Counseling Projects In Pipeline	0	0	0	0	N/A	0	0	0	N/A	4
BY COUNSELING TYPE										
Acquisition	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Financial Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Merger	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Partnership	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Strategic Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0
Technology Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	N/A	0

COUNSELING COMPLETED (Small Business)										
Number of Counseling Projects Completed	0	0	0	0	N/A	0	0	0	0	4
BY COUNSELING TYPE										
Acquisition	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Financial Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Merger	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Partnership	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Strategic Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Technology Counseling	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0

COUNSELING GRANTS (Small Business)										
SACF Counseling Grants	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0

OUTREACH										
Retention Visits (Regional Offices)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach (Regional Offices)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Outreach (Small Business)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0