StateStat
Reporting Period:
September 2013

Dominick Murray
Secretary
Appointed February 2013

Management Team
Deputy Secretary: Robert Walker

Administration:
Business and Enterprise Development: Ursula Powidzki
Tourism, Film, and the Arts: Hannah Byron
Marketing and Communications: Raquel Guillory
Business Development: Jayson Knott
International Investment and Trade: Signe Pringle
Finance Programs: Greg Cole
Strategic Industries and Innovation: Patrick Tonui
Policy and Government Affairs: Rhonda Ray
Military and Federal Affairs: Mike Hayes
Administration and Technology: David Ryer
Maryland Biotechnology Center: Judy Britz

DBED DASHBOARD
FY 2014 - Through September, 2013

FY 2014 Jobs Impact Goal	**10,500**
-Total to Date*	**3,091**
-Percentage to Goal	**29.44%**

Facility Location Decisions	
Total No. of Projects	14
-Projects by Region	
Eastern	3
Western	0
Southern	0
Corridor	11
Total No. of Jobs	2,082
New	519
Retained	1,563

Issues Successfully Resolved with Jobs Impact	
Total No. of Projects	20
-Projects by Region	
Eastern	1
Western	2
Southern	1
Corridor	16
Total No. of Jobs	928
New	922
Retained	6

Issues Successfully Resolved - ALL	
Total No. of Issues	291
-Issues by Type	
Environmental	2
Financing	34
Legislative	0
Marketing Assistance	31
Permits	57
Research Assistance	43
Technical	74
Workforce	12
Other	38

Export Assistance Completed	
-Jobs Impact	81

Finance Programs - Approved Deals Total

Program	No. of Transactions	Dollar Value	Jobs Total**
MEDAAF	7	1,298,761	148
Sunny Day	0	0	0
MEAF	0	0	0
CDBG	0	0	0
MIDFA	1	117,530	6
MD Venture Capital	2	500,000	8
MSBDFA EPIP	0	0	0
MSBDFA Contract Finance	0	0	0
MSBDFA Guarantee	1	214,500	8
Military Personnel No-Interest Loan Program	0	0	0

*This number represents a combination of Facility Location Decisions, Issues Successfully Resolved, and Export Assistance Completed with Jobs Impact.
**Do not add these jobs totals to the Facility Location Decisions or Issues Successfully Resolved jobs because they are already included in those numbers.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
PERSONNEL DATA

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
NUMBER OF EMPLOYEES PER DIVISION										
Office of the Secretary	81	79	80	80	0%	80	79	80	**239**	3
Business and Enterprise Development	67	67	68	68	0%	68	67	68	**203**	3
Marketing and Communications	22	23	22	22	0%	22	22	23	**67**	3
Tourism and Culture	36	37	37	37	0%	37	37	37	**111**	3
OVERTIME (HOURS)										
Office of the Secretary	0	0	0	0	N/A	0	0	0	**0**	3
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	**0**	3
Marketing and Communications	0	0	0	0	N/A	0	0	0	**0**	3
Tourism and Culture	0	0	0	0	N/A	0	0	0	**0**	3
SICK LEAVE (HOURS)										
Office of the Secretary	392	252	291	441	52%	328	252	441	**984**	3
Business and Enterprise Development	66	71	81	43	-47%	65	43	81	**195**	3
Marketing and Communications	266	337	254	249	-2%	280	249	337	**840**	3
Tourism and Culture	164	205	248	152	-39%	202	152	248	**605**	3
ACCIDENT LEAVE (HOURS)										
Office of the Secretary	0	0	13	0	-100%	4	0	13	**13**	3
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	**0**	3
Marketing and Communications	0	0	0	0	N/A	0	0	0	**0**	3
Tourism and Culture	0	0	0	0	N/A	0	0	0	**0**	3
UNSCHEDULED LEAVE (HOURS)										
Office of the Secretary	2	0	2	3	88%	2	0	3	**5**	3
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	**0**	3
Marketing and Communications	15	21	13	6	-54%	13	6	21	**40**	3
Tourism and Culture	24	16	9	11	22%	12	9	16	**36**	3
FROI TO IWIF										
Office of the Secretary	0	0	1	0	-100%	0	0	1	**1**	3
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	**0**	3
Marketing and Communications	1	0	0	0	N/A	0	0	0	**0**	3
Tourism and Culture	0	0	0	0	N/A	0	0	0	**0**	3
FROI LAG > 3 DAYS										
Office of the Secretary	0	0	0	0	N/A	0	0	0	**0**	3
Business and Enterprise Development	0	0	0	0	N/A	0	0	0	**0**	3
Marketing and Communications	0	0	0	0	N/A	0	0	0	**0**	3
Tourism and Culture	0	0	0	0	N/A	0	0	0	**0**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
SHORT LIST PROJECTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
SHORT LIST PROJECTS										
PROJECTS, JOBS AND CAPEX										
Number of Projects	24	30	50	26	-48%	35	26	50	**N/A**	3
New Jobs	2,600	5,907	4,303	2,164	-50%	4,125	2,164	5,907	**N/A**	3
At Risk Jobs	969	1,841	1,776	545	-69%	1,387	545	1,841	**N/A**	3
Projected Capex	259,600,000	216,150,000	143,350,000	106,000	-100%	119,868,667	106,000	216,150,000	**N/A**	3
PROJECTS BY INDUSTRY										
#Sustainable/Green	0	0	1	0	-100%	0	0	1	**N/A**	3
#IT and Intelligence	5	4	13	13	0%	10	4	13	**N/A**	3
#Science	4	5	8	7	-13%	7	5	8	**N/A**	3
#Traditional/Other	15	21	28	6	-79%	18	6	28	**N/A**	3
PROJECTS BY TARGET LOCATION										
Eastern	3	5	5	1	-80%	4	1	5	**N/A**	3
Western	0	0	0	0	N/A	0	0	0	**N/A**	3
Southern	0	0	0	0	N/A	0	0	0	**N/A**	3
Corridor	13	22	31	25	-19%	26	22	31	**N/A**	3

NOTE: The paramaters for inclusion on Short List are as follows: 1) open Facility Location opportunities plus any other open opportunity with 25 or more jobs; 2) the anticipated close date is the current month + the next month; 3) the opportunity stage is one of the final three stages.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
FACILITY LOCATION PROJECTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
ALL PIPELINE PROJECTS										
Total Pipeline Projects	169	188	196	168	-14%	184	168	196	**N/A**	3
DECISIONS- FACILITY LOCATIONS AND EXPANSIONS										
DECISIONS, JOBS AND CAPEX										
Number of Projects	26	5	6	3	-50%	5	3	6	**14**	3
New Jobs	1,347	97	322	100	-69%	173	97	322	**519**	3
Retained Jobs	2,085	1,340	23	200	770%	521	23	1,340	**1,563**	3
Projected Capex	403,136,500	2,600,000	138,600,000	4,500,000	-97%	48,566,667	2,600,000	138,600,000	**145,700,000**	3
DECISIONS BY INDUSTRY										
#Sustainable/Green	2	1	0	0	N/A	0	0	1	**1**	3
#IT and Intelligence	5	0	0	0	N/A	0	0	0	**0**	3
#Science	9	0	1	0	-100%	0	0	1	**1**	3
#Traditional/Other	10	4	5	3	-40%	4	3	5	**12**	3
DECISIONS BY LOCATION										
Eastern	2	1	2	0	-100%	1	0	2	**3**	3
Western	0	0	0	0	N/A	0	0	0	**0**	3
Southern	0	0	0	0	N/A	0	0	0	**0**	3
Corridor	24	4	4	3	-25%	4	3	4	**11**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
ISSUES PIPELINE										
Number of Pipeline Issues	128	131	181	226	25%	179	131	226	**N/A**	3
ISSUES PIPELINE BY TYPE OF ISSUE										
Environmental	1	1	1	1	0%	1	1	1	**N/A**	3
Financing	61	62	101	167	65%	110	62	167	**N/A**	3
Legislative	0	0	0	0	N/A	0	0	0	**N/A**	3
Marketing Assistance	3	3	6	3	-50%	4	3	6	**N/A**	3
Permits	2	2	2	1	-50%	2	1	2	**N/A**	3
Research Assistance	4	4	4	5	25%	4	4	5	**N/A**	3
Technical	14	14	17	13	-24%	15	13	17	**N/A**	3
Workforce	5	4	7	4	-43%	5	4	7	**N/A**	3
Other	38	41	43	32	-26%	39	32	43	**N/A**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
ISSUE RESOLUTION

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
COMPLETED ISSUES- SUCCESSFULLY RESOLVED										
ECONOMIC IMPACT OF SUCCESSFULLY RESOLVED ISSUES										
#Issues-Total*	499	95	88	108	23%	97	88	108	**291**	3
New Jobs	83	153	83	686	727%	307	83	686	**922**	3
Retained Jobs	173	0	1	5	400%	2	0	5	**6**	3
Capex	20,850,000	3,710,001	237,040	5,138,661	2068%	3,028,567	237,040	5,138,661	**9,085,702**	3
COMPLETED ISSUES BY TYPE OF ISSUE										
Environmental	1	0	2	0	-100%	1	0	2	**2**	3
Financing	281	10	8	16	100%	11	8	16	**34**	3
Legislative	0	0	0	0	N/A	0	0	0	**0**	3
Marketing Assistance	81	16	4	11	175%	10	4	16	**31**	3
Permits	19	15	22	20	-9%	19	15	22	**57**	3
Research Assistance	23	14	15	14	-7%	14	14	15	**43**	3
Technical	9	26	30	18	-40%	25	18	30	**74**	3
Workforce	12	3	2	7	250%	4	2	7	**12**	3
Other	73	11	5	22	340%	13	5	22	**38**	3

Corrected August new jobs from 57 to 83

FY 2014 Job Creation and Retention List - July 1, 2013 through September 30, 2013										
COMPANY NAME	COMPANY COUNTY	SUCCESS DATE	INDUSTRY SECTOR	EXISTING JOBS	JOBS - NEW	JOBS - AT RISK	CAPEX	ASSISTANCE TYPE	LEAD REP.	LEAD OFFICE
Amethyst Technologies, LLC	Baltimore County	7/20/2013	Science	15	5	0	-	Issue To Resolve	Stacey Harvey-Reid	OSII
Earth Networks Inc	Montgomery	7/18/2013	Sustainable/Green	116	5	0	-	Export	Peter Sexton	International
Jacks Small Engine & Generator Service, LLC	Harford	7/20/2013	Traditional/Other	55	5	0	-	Issue To Resolve	Stacey Harvey-Reid	OSII
Lieber Institute	Baltimore City	7/3/2013	Science	0	45	0	-	Issue To Resolve	Emiko Kawagoshi	Finance
MRE Technology Solutions, LLC	Anne Arundel	7/20/2013	IT and Intelligence	55	15	0	-	Issue To Resolve	Stacey Harvey-Reid	OSII
Parking Panda Corp	Baltimore City	7/20/2013	IT and Intelligence	16	10	0	-	Issue To Resolve	Stacey Harvey-Reid	OSII
Platinum Services Moving & Storage	Howard	7/31/2013	Traditional/Other	12	25	0	$2,600,000	Facility Location	Gary Ventry	Business Development
Sahara Solar Energy Systems, LLC (Out of State)	Anne Arundel	7/25/2013	Sustainable/Green	0	1	0	-	Facility Location	Jessica Reynolds	International
Shekel Scales	Baltimore County	7/2/2013	Traditional/Other	0	1	0	-	Facility Location	Peter Sexton	International
SOSB Inc.	Anne Arundel	7/16/2013	IT and Intelligence	12	40	0	-	Export	Peter Sexton	International
SURVICE Engineering Company	Harford	7/18/2013	IT and Intelligence	197	5	0	-	Export	Carey Esslinger	International
Tiny Tots Learning Center	Baltimore County	7/2/2013	Traditional/Other	4	1	0	$10,000	Issue To Resolve	Anntoinette Chatman	Finance
Unleashed Technologies, LLC	Howard	7/20/2013	IT and Intelligence	32	8	0	-	Issue To Resolve	Stacey Harvey-Reid	OSII
Vocus, Inc.	Prince George's	7/3/2013	IT and Intelligence	400	64	0	-	Issue To Resolve	Emiko Kawagoshi	Finance
Berkeley Springs Instruments	Allegany	8/2/2013	Traditional/Other	10	30	0	$0	Issue To Resolve	Vickie Swink	Business Development
Cadista Pharmaceuticals (Jubilant Life Sciences Limited)	Wicomico	8/7/2013	Science	240	200	0	$20,000,000	Facility Location	Jessica Reynolds	International
Choptank Transport	Caroline	8/26/2013	Traditional/Other	60	45	0	-	Issue To Resolve	Stacy Kubofcik	Finance
Cyber Security Engineering Associates	Baltimore County	8/8/2013	Traditional/Other	1	1	1	$60,000	Issue To Resolve	Anntoinette Chatman	Finance
Eklund's	Out of State	8/21/2013	Traditional/Other	5	25	0	-	Facility Location	Gary Ventry	Business Development
Manufacturing Support Industries Inc. (Hebron, MD)	Wicomico	8/2/2013	Traditional/Other	25	2	23	$600,000	Facility Location	Renee Stephens	Business Development
Premier Rides	Baltimore City	8/28/2013	Traditional/Other	15	5	0	-	Export	Jessica Reynolds	International
SKW Constructors	Out of State	8/8/2013	Traditional/Other	0	60	0	$116,000,000	Facility Location	Bob Williams	Strategic Industries
Tailored by Design, LLC dba Tailored Living	Anne Arundel	8/28/2013	Traditional/Other	0	4	0	$55,000	Issue To Resolve	Anntoinette Chatman	Finance
Three Sixty Motor Express	Carroll	8/27/2013	Traditional/Other	0	1	0	$72,000	Issue To Resolve	Anntoinette Chatman	Finance
Valley Pride	Out of State	8/27/2013	Traditional/Other	0	35	0	$2,000,000	Facility Location	Vickie Swink	Business Development
Village Family Dental Spaa, LLC	Charles	8/1/2013	Science	3	2	0	$50,000	Issue To Resolve	Les Hall	Finance
Arcon Welding, LLC	Wicomico	9/23/2013	Traditional/Other	11	3	0		Export	Carey Esslinger	International
Barrett Distribution Centers	Anne Arundel	9/30/2013	Traditional/Other	10	25	0		Facility Location	David Karol	Business Development
English American Tailoring Company	Carroll	9/24/2013	Traditional/Other	380	75	0	$2,000,000	Facility Location	Mary DiFerdinando	Finance
Experient	Frederick	9/30/2013	Traditional/Other	208	0	200	$2,500,000	Facility Location	Patrick Barnes	Business Development
Garrett Container Systems	Garrett	9/26/2013	Traditional/Other	0	25	0	$0	Issue To Resolve	Emiko Kawagoshi	Finance
Infrared Tools	Anne Arundel	9/30/2013	IT and Intelligence	4	2	0		Export	Peter Sexton	International
Maritime Applied Physics Corp.	Baltimore City	9/23/2013	IT and Intelligence	41	3	0		Export	Carey Esslinger	International
MedImmune, LLC	Montgomery	9/27/2013	Traditional/Other	2400	600	0		Issue To Resolve	Linda Ellerton	Bio
Rafagen	Montgomery	9/20/2013	Science	3	4	0		Export	Jessica Reynolds	International
Signals Defenses (ASTIC)	Baltimore County	9/30/2013	IT and Intelligence	9	2	0		Export	Peter Sexton	International
Silent Circle LLC	Prince George's	9/30/2013	IT and Intelligence	18	25	0		Issue To Resolve	Stacy Kubofcik	Finance
Star K	Baltimore County	9/20/2013	Traditional/Other	95	2	0		Export	Brad Gillenwater	International
Successful Children Learning Center II	Baltimore County	9/6/2013	Traditional/Other	5	8	0	$78,761	Issue To Resolve	Anntoinette Chatman	Finance
Temple Allen Industries	Montgomery	9/13/2013	IT and Intelligence	11	5	5	$200,000	Issue To Resolve	Darla Garrett	Finance
Titan Steel	Baltimore City	9/20/2013	Traditional/Other	36	5	0		Export	Jessica Reynolds	International
Vac Pac	Baltimore City	9/20/2013	Traditional/Other	21	5	0		Export	Brad Gillenwater	International
Weather Analytics	Out of State	9/6/2013	IT and Intelligence	0	15	0		Issue To Resolve	Tom Dann	Venture Fund
Yash LLC dba Menchie's Frozen Yogurt	Baltimore County	9/26/2013	Traditional/Other	0	8	0	$215,000	Issue To Resolve	Anntoinette Chatman	Finance
				TOTAL	1,452	229				
					GRAND TOTAL	1,681				

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
OFFICE OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY					GOALS	
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods	FY 14 GOAL	% TO GOAL
PROGRESS TOWARD GOALS												
Foreign Direct Investment (FDI) Engagements	114	24	43	2	-95%	23	2	43	**69**	3		N/A
FDI Prospect Visits	2	4	6	1	-83%	4	1	6	**11**	3		N/A
FDI Facility Location Decisions*	6	1	1	0	-100%	1	0	1	**2**	3		N/A
Trade Shows and Marketing Events	16	5	12	2	-83%	6	2	12	**19**	3		N/A
ExportMD Grants Approved (Quarterly)	8	0	0	0	N/A	0	0	0	**0**	3		N/A
Total Export Actions and Foreign Office Work Orders	21	8	7	10	43%	8	7	10	**25**	3		N/A
-Export Actions Only	17	6	7	9	29%	7	6	9	**22**	3	**N/A**	**N/A**
-Foreign Office Work Orders Only	4	2	0	1	N/A	1	0	2	**3**	3	**N/A**	**N/A**
Jobs Impact-Export Assistance Completed	22	50	5	26	420%	27	5	50	**81**	3	**N/A**	**N/A**
TRADE SHOWS, MARKETING EVENTS, AND FOREIGN OFFICE LEADS												
Trade Shows and Marketing Events	16	5	12	2	-83%	6	2	12	**19**	3	**N/A**	**N/A**
New Leads from Trade Shows and Marketing Events**	0	0	1	0	-100%	0	0	1	**1**	3	**N/A**	**N/A**
New Leads from Budgeted Foreign Offices**	0	0	0	0	N/A	0	0	0	**0**	3	**N/A**	**N/A**
NEW LEADS BY BUDGETED FOREIGN OFFICES												
-China	0	0	0	0	N/A	0	0	0	**0**	3	**N/A**	**N/A**
-France	0	0	0	0	N/A	0	0	0	**0**	3	**N/A**	**N/A**
-Israel	0	0	0	0	N/A	0	0	0	**0**	3	**N/A**	**N/A**

*A facility location decision where OIIT staff is the lead. Also counted on the Facility Location Projects section of the template.

**A lead may be generated from a marketing event that also involves foreign office participation. This means that a single lead may show up in both categories.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE PROGRAMS INFORMATION APPROVED										
MEDAAF										
# of Approved Transactions	13	1	1	5	400%	2	1	5	**7**	3
Value ($)	$9,763,450	$78,761	$100,000	$1,120,000	1020%	432,920	78,761	1,120,000	**1,298,761**	3
Jobs (New & At Risk Jobs) Total	4,897	13	80	55	-31%	49	13	80	**148**	3
CAPEX	$99,490,000	$279,494	$3,000,000	$17,415,000	481%	6,898,165	279,494	17,415,000	**20,694,494**	3
Sunny Day										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MEAF										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
CDBG										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MIDFA										
# of Approved Transactions	0	0	1	0	-100%	0	0	1	**1**	3
Value ($)	$0	$0	$117,530	$0	-100%	39,177	0	117,530	**117,530**	3
Jobs (New & At Risk Jobs) Total	0	0	6	0	-100%	2	0	6	**6**	3
CAPEX	$0	$0	$2,027,000	$0	-100%	675,667	0	2,027,000	**2,027,000**	3
MD Venture Capital (Challenge & Enterprise)										
# of Approved Transactions	2	0	1	1	0%	1	0	1	**2**	3
Value ($)	$300,000	$0	$200,000	$300,000	50%	166,667	0	300,000	**500,000**	3
Jobs (New & At Risk Jobs) Total	68	0	0	8	N/A	3	0	8	**8**	3
CAPEX	$300,000	$0	$200,000	$1,500,000	650%	566,667	0	1,500,000	**1,700,000**	3
MSBDFA EPIP										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MSBDFA Contract Finance										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MSBDFA Guarantee & Surety										
# of Approved Transactions	0	0	0	1	N/A	0	0	1	**1**	3
Value ($)	$0	$0	$0	$214,500	N/A	71,500	0	214,500	**214,500**	3
Jobs (New & At Risk Jobs) Total	0	0	0	8	N/A	3	0	8	**8**	3
CAPEX	$0	$0	$0	$446,000	N/A	148,667	0	446,000	**446,000**	3
Military Personnel No-Interest Loan Program										
# of Approved Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3

NOTE: Some historic data has been modified.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE APPROVED BY LOCAL JURISDICTION										
All Finance Assistance Approved ($)	$10,063,450	$78,761	$417,530	$1,634,500	291%	710,264	78,761	1,634,500	**2,130,791**	3
Allegany	$250,000	$0	$0	$0	N/A	0	0	0	**0**	3
Anne Arundel	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Baltimore City	$100,000	$0	$200,000	$565,000	183%	255,000	0	565,000	**765,000**	3
Baltimore County	$250,000	$78,761	$0	$214,500	N/A	97,754	0	214,500	**293,261**	3
Calvert	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Caroline	$50,000	$0	$0	$0	N/A	0	0	0	**0**	3
Carroll	$1,028,450	$0	$0	$0	N/A	0	0	0	**0**	3
Cecil	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Charles	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Dorchester	$150,000	$0	$117,530	$555,000	372%	224,177	0	555,000	**672,530**	3
Frederick	$750,000	$0	$0	$0	N/A	0	0	0	**0**	3
Garrett	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Harford	$535,000	$0	$100,000	$0	-100%	33,333	0	100,000	**100,000**	3
Howard	$2,500,000	$0	$0	$0	N/A	0	0	0	**0**	3
Kent	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Montgomery	$1,050,000	$0	$0	$300,000	N/A	100,000	0	300,000	**300,000**	3
Prince George's	$1,250,000	$0	$0	$0	N/A	0	0	0	**0**	3
Queen Anne's	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Somerset	$0	$0	$0	$0	N/A	0	0	0	**0**	3
St. Mary's	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Talbot	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Washington	$2,150,000	$0	$0	$0	N/A	0	0	0	**0**	3
Wicomico	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Worcester	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Multiple Jurisdictions	$0	$0	$0	$0	N/A	0	0	0	**0**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE RPOGRAMS INFORMATION SETTLED										
MEDAAF										
# of Settled Transactions	1	0	1	1	0%	1	0	1	**2**	3
Value ($)	$500,000	$0	$630,000	$10,000	-98%	213,333	0	630,000	**640,000**	3
Jobs (New & At Risk Jobs) Total	600	0	409	6	-99%	138	0	409	**415**	3
CAPEX	$715,000	$0	$1,500,000	$10,000	-99%	503,333	0	1,500,000	**1,510,000**	3
Sunny Day										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MEAF										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
CDBG										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MIDFA										
# of Settled Transactions	1	0	1	0	-100%	0	0	1	**1**	3
Value ($)	$19,055,417	$0	$249,900	$0	-100%	83,300	0	249,900	**249,900**	3
Jobs (New & At Risk Jobs) Total	0	0	4	0	-100%	1	0	4	**4**	3
CAPEX	$20,600,000	$0	$1,098,000	$0	-100%	366,000	0	1,098,000	**1,098,000**	3
MD Venture Capital (Challenge & Enterprise)										
# of Settled Transactions	2	1	1	2	100%	1	1	2	**4**	3
Value ($)	$300,000	$800,000	$500,000	$1,700,000	240%	1,000,000	500,000	1,700,000	**3,000,000**	3
Jobs (New & At Risk Jobs) Total	68	72	37	33	-11%	47	33	72	**142**	3
CAPEX	$300,000	$1,200,000	$3,000,000	$2,700,000	-10%	2,300,000	1,200,000	3,000,000	**6,900,000**	3
MSBDFA EPIP										
# of Settled Transactions	0	0	1	0	-100%	0	0	1	**1**	3
Value ($)	$0	$0	$72,000	$0	-100%	24,000	0	72,000	**72,000**	3
Jobs (New & At Risk Jobs) Total	0	0	1	0	-100%	0	0	1	**1**	3
CAPEX	$0	$0	$80,000	$0	-100%	26,667	0	80,000	**80,000**	3
MSBDFA Contract Finance										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
MSBDFA Guarantee & Surety										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Military Personnel No-Interest Loan Program										
# of Settled Transactions	0	0	0	0	N/A	0	0	0	**0**	3
Value ($)	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Jobs (New & At Risk Jobs) Total	0	0	0	0	N/A	0	0	0	**0**	3
CAPEX	$0	$0	$0	$0	N/A	0	0	0	**0**	3

NOTE: Some historic data has been modified.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
FINANCE ASSISTANCE SETTLED BY LOCAL JURISDICTION										
All Finance Assistance Settled ($)	$19,855,417	$800,000	$1,451,900	$1,710,000	18%	1,320,633	800,000	1,710,000	**3,961,900**	3
Allegany	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Anne Arundel	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Baltimore City	$100,000	$800,000	$0	$200,000	N/A	333,333	0	800,000	**1,000,000**	3
Baltimore County	$0	$0	$0	$10,000	N/A	3,333	0	10,000	**10,000**	3
Calvert	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Caroline	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Carroll	$0	$0	$72,000	$0	-100%	24,000	0	72,000	**72,000**	3
Cecil	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Charles	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Dorchester	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Frederick	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Garrett	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Harford	$0	$0	$630,000	$0	-100%	210,000	0	630,000	**630,000**	3
Howard	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Kent	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Montgomery	$200,000	$0	$0	$0	N/A	0	0	0	**0**	3
Prince George's	$500,000	$0	$0	$0	N/A	0	0	0	**0**	3
Queen Anne's	$0	$0	$249,900	$0	-100%	83,300	0	249,900	**249,900**	3
Somerset	$0	$0	$0	$0	N/A	0	0	0	**0**	3
St. Mary's	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Talbot	$0	$0	$0	$1,500,000	N/A	500,000	0	1,500,000	**1,500,000**	3
Washington	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Wicomico	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Worcester	$0	$0	$0	$0	N/A	0	0	0	**0**	3
Multiple Jurisdictions	$19,055,417	$0	$500,000	$0	-100%	166,667	0	500,000	**500,000**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
CENTRAL BUSINESS LICENSING SYSTEM

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
PERFORMANCE METRICS										
Number of unique visitors to the CBLS portal web page	9,138	9,759	11,246	9,920	-12%	10,308	9,759	11,246	**30,925**	3
Number of new user accounts created	1,881	1,852	2,234	1,820	-19%	1,969	1,820	2,234	**5,906**	3
Number of new registrations submitted	1,065	1,102	1,239	1,092	-12%	1,144	1,092	1,239	**3,433**	3
Number of registrations approved	999	1,023	1,105	1,034	-6%	1,054	1,023	1,105	**3,162**	3
Average number of days for approval of registration submissions	1	0.95	1.21	1.35	12%	**N/A**	**N/A**	**N/A**	**N/A**	3
Number of technical support requests	129	213	182	109	-40%	168	109	213	**504**	3
Percentage of technical support requests successfully resolved	99.22%	91%	96.70%	93.57%	-3%	93.63%	90.61%	96.70%	**N/A**	3
Average amount of time needed to resolve a technical support request (days)	<1	<1	<1	<1	N/A	**N/A**	**N/A**	**N/A**	**N/A**	3
Percentage of system uptime	99.99%	99.99%	99.99%	100.00%	0.01%	99.99%	99.99%	100.00%	**N/A**	3
Penetration Rate										
Number of businesses incorporated not using CBLS	5,485	7,228	6,403	N/A	N/A	6,816	6,403	7,228	**13,631**	2
Number of businesses incorporated using CBLS	999	1,023	1,105	N/A	N/A	1,064	1,023	1,105	**2,128**	2
Penetration rate-percentage**	15%	12%	15%	N/A	N/A	14%	12%	15%	**14%**	2

**This measure is calculated as follows: number of businesses incorporated using CBLS divided by the total number of businesses incorporated (not using + using CBLS).

NOTE 1: The July 2013 figure for "Number of businesses incorporated not using CBLS" was revised due to new numbers submitted by SDAT.

NOTE 2: Some historical data for the measure "Number of businesses incorporated not using CBLS" has been changed.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
DIVISION-WIDE										
STAFF ACTIVITY										
Outreach	0	0	0	0	N/A	0	0	0	**0**	3
Issues Successfully Resolved	272	0	0	0	N/A	0	0	0	**0**	3
PUBLICITY										
Travel Media Exposure (ad value $)	$ 504,894	$ 1,815,018	$ 356,138	$ 1,125,418	216%	1,098,858	356,138	1,815,018	**3,296,574**	3
Media Placements	149	108	119	76	-36%	101	76	119	**303**	3
Placement Circulation	4,953,747	20,809,548	2,032,219	6,370,984	213%	9,737,584	2,032,219	20,809,548	**29,212,751**	3

OFFICE OF TOURISM DEVELOPMENT										
WEB STATS										
Unique Web Users- OTD Web Site	208,557	144,549	117,016	137,959	18%	133,175	117,016	144,549	**399,524**	3
Consumer e-newsletter distribution	126,744	131,759	127,627	126,972	-1%	128,786	126,972	131,759	**386,358**	3
Industry partner e-newsletter distribution	9,052	8,604	8,589	8,427	-2%	8,540	8,427	8,604	**25,620**	3
Internet Requests	5,542	2,488	1,665	N/A	N/A	2,077	1,665	2,488	**4,153**	2
Internet Clicks- OTD web site ads	148,463	31,486	33,265	N/A	N/A	32,376	31,486	33,265	**64,751**	2
ADVERTISING GENERATED INQUIRIES										
Print Advertising Calls	351	412	364	N/A	N/A	388	364	412	**776**	2
Consumer Labels	6,571	3,919	2,133	N/A	N/A	3,026	2,133	3,919	**6,052**	2
TV and Radio Advertising Calls	534	470	1,000	N/A	N/A	735	470	1,000	**1,470**	2
OTD 800 Number	166	172	32	N/A	N/A	102	32	172	**204**	2
VISITATION										
Welcome Center Visitation	34,108	37,271	37,875	31,047	-18%	35,398	31,047	37,875	**106,193**	3
Lodging-Room Demand-Maryland*	-4.2%	-4.0%	-0.6%	N/A	N/A	-2	-4	-1	**N/A**	2
Lodging-Room Demand-US*	0.5%	2.5%	3.1%	N/A	N/A	3	3	3	**N/A**	2
Lodging-Room Revenue-Maryland*	-3.5%	-2.8%	0.2%	N/A	N/A	-1	-3	0	**N/A**	2
Lodging-Room Revenue-US*	3.8%	6.7%	7.6%	N/A	N/A	7	7	8	**N/A**	2
Amtrak: Non-commuter arrivals	87,300	78,000	74,100	N/A	N/A	76,050	74,100	78,000	**152,100**	2
BWI Domestic Passenger Arrivals	1,008,542	1,028,059	N/A	N/A	N/A	1,028,059	1,028,059	1,028,059	**1,028,059**	1
International Arrivals	41,741	47,137	N/A	N/A	N/A	47,137	47,137	47,137	**47,137**	1
Total Passengers to BWI	1,050,283	1,075,196	N/A	N/A	N/A	1,075,196	1,075,196	1,075,196	**1,075,196**	1

** Percent change (year-over-year)*

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
Tourism-related Sales Taxes Total Receipts										
Restaurants, Lunchrooms, Deli (w/o BWL*)	$ 28,474,553	$ 30,327,152	$ 28,413,900	$ 28,728,288	1%	29,156,447	28,413,900	30,327,152	**87,469,340**	3
Hotels, Motels Selling Food (w/BWL*)	$ 3,918,083	$ 4,521,632	$ 4,462,692	$ 4,279,698	-4%	4,421,341	4,279,698	4,521,632	**13,264,022**	3
Restaurants and Nite Clubs (w/BWL*)	$ 22,389,525	$ 23,184,905	$ 21,929,386	$ 22,936,591	5%	22,683,627	21,929,386	23,184,905	**68,050,882**	3
General Merchandise	$ 12,062,923	$ 15,232,536	$ 12,187,777	$ 12,323,835	1%	13,248,049	12,187,777	15,232,536	**39,744,148**	3
Automobile, Bus and Truck Rentals	$ 5,367,873	$ 6,033,606	$ 5,203,827	$ 6,851,890	32%	6,029,774	5,203,827	6,851,890	**18,089,323**	3
Airlines-Commercial	$ 24,157	$ 29,792	$ 37,460	$ 37,217	-1%	34,823	29,792	37,460	**104,469**	3
Hotels, Motels, Apartments, Cottages	$ 8,332,296	$ 10,752,396	$ 10,775,171	$ 10,465,168	-3%	10,664,245	10,465,168	10,775,171	**31,992,735**	3
Recreation and Amusement Places	$ 463,168	$ 958,975	$ 661,731	$ 621,244	-6%	747,317	621,244	958,975	**2,241,950**	3

**Beer, wine and liquor license*

Tourism Tax Increments										
Restaurants, Lunchrooms, Deli (w/o BWL*)	9,491,518	10,109,051	N/A	N/A	N/A	9,800,284	9,491,518	10,109,051	**19,600,568**	1
Hotels, Motels Selling Food (w/BWL*)	3,918,083	4,521,632	N/A	N/A	N/A	4,219,857	3,918,083	4,521,632	**8,439,715**	1
Restaurants and Nite Clubs (w/BWL*)	7,463,175	7,728,302	N/A	N/A	N/A	7,595,738	7,463,175	7,728,302	**15,191,476**	1
General Merchandise	603,146	761,627	N/A	N/A	N/A	682,386	603,146	761,627	**1,364,773**	1
Automobile, Bus and Truck Rentals	4,831,086	5,430,245	N/A	N/A	N/A	5,130,665	4,831,086	5,430,245	**10,261,331**	1
Airlines-Commercial	12,079	14,896	N/A	N/A	N/A	13,487	12,079	14,896	**26,975**	1
Hotels, Motels, Apartments, Cottages	8,332,296	10,752,396	N/A	N/A	N/A	9,542,346	8,332,296	10,752,396	**19,084,692**	1
Recreation and Amusement Places	231,584	479,488	N/A	N/A	N/A	355,536	231,584	479,488	**711,072**	1

**Beer, wine and liquor license*

Total Jobs (not seasonally adjusted, last two months preliminary)										
Arts, entertainment, and recreation										
Maryland	48,100	47,900	47,000	N/A	N/A	47,450	47,000	47,900	**N/A**	2
United States	2,294,900	2,334,100	2,290,400	N/A	N/A	2,312,250	2,290,400	2,334,100	**N/A**	2
Accommodation										
Maryland	26,600	27,100	27,200	N/A	N/A	27,150	27,100	27,200	**N/A**	2
United States	1,933,300	1,977,800	1,974,100	N/A	N/A	1,975,950	1,974,100	1,977,800	**N/A**	2
Food Services and Drinking Places										
Maryland	196,300	195,400	195,800	N/A	N/A	195,600	195,400	195,800	**N/A**	2
United States	10,545,000	10,543,400	10,568,400	N/A	N/A	10,555,900	10,543,400	10,568,400	**N/A**	2

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
MARYLAND FILM OFFICE										
Unique Web Users- MFO Web Site	8,530	6,253	8,774	11,862	35%	8,963	6,253	11,862	**26,889**	3
PRODUCTION ACTIVITY										
Feature Films										
Number of Productions	0	0	0	N/A	N/A	0	0	0	**N/A (Note)**	2
Estimated Direct Expenditures ($)	$0	$0	$0	N/A	N/A	0	0	0	**0**	2
Film Days (Film)	0	0	0	N/A	N/A	0	0	0	**0**	2
Television										
Number of Productions (Television)	0	0	0	N/A	N/A	0	0	0	**N/A (Note)**	2
Estimated Direct Expenditures ($)	$0	$0	$0	N/A	N/A	0	0	0	**0**	2
Film Days (Television)	0	0	0	N/A	N/A	0	0	0	**0**	2
Other										
Number of Productions (Other)	0	3	3	0	-100%	2	0	3	**6**	3
Estimated Direct Expenditures ($)	$0	$7,830,227	$246,990	$0	-100%	2,692,406	0	7,830,227	**8,077,217**	3

Note: MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

MARYLAND STATE ARTS COUNCIL										
Unique Web Users- MSAC Web Site	13,414	14,325	12,340	14,864	20%	13,843	12,340	14,864	**41,529**	3

	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	FY14
GRANTS to Organizations									
Number	313	323	354	330	327	240	244	258	254
Total Value ($)	$7,401,406	$9,945,616	$10,637,893	$9,713,937	$9,421,443	$8,895,879	$8,917,904	$8,798,692	$10,318,790
GRANTS - Community Arts Development									
Number	29	28	28	31	24	24	24	24	24
Total Value ($)	$1,888,831	$2,344,857	$2,439,843	$2,392,098	$2,138,133	$2,138,137	$2,138,134	$2,128,533	$2,404,802
GRANTS to Individuals									
Number	N/A	N/A	N/A	106	97	93	100	87	
Total Value ($)	N/A	N/A	N/A	$251,000	$247,000	$246,000	$252,000	$218,000	

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
PUBLIC RELATIONS										
$ value of media coverage in-state - Proactive	83,310	26,199	94,999	127,403	34%	82,867	26,199	127,403	**248,601**	3
$ value of media coverage national/trade	86,729	107,172	11,235	36,512	225%	51,640	11,235	107,172	**154,919**	3
Publications w/DBED mentioned - Positive	102	87	44	63	43%	65	44	87	**194**	3
Media assists (Inclusion) DBED - Reactive	15	11	13	18	38%	14	11	18	**42**	3
Proactive stories generated	130	124	54	72	33%	83	54	124	**250**	3
Press releases sent	9	7	3	3	0%	4	3	7	**13**	3
INTERACTIVE										
WEB SITES										
Choose Maryland										
-Visitors	126,790	26,691	24,315	28,830	19%	26,612	24,315	28,830	**79,836**	3
-Unique Visitors	45,340	21,443	19,227	18,987	-1%	19,886	18,987	21,443	**59,657**	3
Cyber Maryland										
-Visitors	905	692	718	1,078	50%	829	692	1,078	**2,488**	3
-Unique Visitors	773	549	613	811	32%	658	549	811	**1,973**	3
Maryland Made Easy										
-Visitors	3,939	2,606	2,903	2,439	-16%	2,649	2,439	2,903	**7,948**	3
-Unique Visitors	3,316	2,211	2,394	2,129	-11%	2,245	2,129	2,394	**6,734**	3
Business Resources Page* (URL created to track marketing efforts to employers who sign up for umemployment insurance)										
-Unique Visitors	1,999	1,834	1,765	1,713	-3%	1,771	1,713	1,834	**5,312**	3
NEWSLETTER SUBSCRIBERS^										
Bio	4,041	4,229	4,240	4,207	-1%	4,225	4,207	4,240	**4,207**	3
Business	15,427	15,248	15,175	14,781	-3%	15,068	14,781	15,248	**14,781**	3
Cyber	2,935	3,128	3,140	2,970	-5%	3,079	2,970	3,140	**2,970**	3
Economic	11,649	11,542	11,465	11,173	-3%	11,393	11,173	11,542	**11,173**	3
Global	6,122	6,217	6,188	6,028	-3%	6,144	6,028	6,217	**6,028**	3
Total subscribers	40,174	40,364	40,208	39,159	-3%	39,910	39,159	40,364	**39,159**	3
Unique subscribers	26,537	26,336	26,253	26,640	1%	26,410	26,253	26,640	**26,640**	3
SOCIAL MEDIA (MDbiz)^										
Twitter Followers	378	352	329	283	-14%	321	283	352	**283**	3
LinkedIn Members	18	13	6	-45	-850%	-9	-45	13	**-45**	3
Facebook Fans	15	5	29	17	-41%	17	5	29	**17**	3
NEWS BLOGS & CREATED CONTENT										
MDbizMedia Posts	13	27	18	22	22%	22	18	27	**67**	3
MDbizMedia Hits	8,966	8,032	7,725	8,025	4%	7,927	7,725	8,032	**23,782**	3
Videos created	2	4	2	4	100%	3	2	4	**10**	3
YouTube Channel Views	1,751	1,560	1,098	1,327	21%	1,328	1,098	1,560	**3,985**	3

^NOTE: The figure in the "Total" column for Newsletter Subscribers and Social Media is the total as of the current reporting month, not a cumulative total for the year.

*New measure created in March 2013 reporting period.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND COMMUNICATIONS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
OUTREACH										
EVENTS & SPEAKING ENGAGEMENTS										
Events	4	7	5	7	40%	6	5	7	**19**	3
Attendees	640	422	308	1,850	501%	860	308	1,850	**2,580**	3
TRADE SHOWS/EXHIBITIONS										
Events	7	0	3	7	133%	3	0	7	**10**	3
Attendees	322,772	0	2,800	1,275	-54%	1,358	0	2,800	**4,075**	3
PAID ADVERTISING & CREATIVE SERVICES										
PAID ADVERTISING										
Number of placements	30	200	1	10	900%	70	1	200	**211**	3
Number of impressions	17,756,300	15,856,000	150,000	3,518,000	2245%	6,508,000	150,000	15,856,000	**19,524,000**	3
$ cost	74,930	60,180	1,600	35,960	2148%	32,580	1,600	60,180	**97,740**	3
$ value	303,300	226,080	2,000	99,510	4876%	109,197	2,000	226,080	**327,590**	3
CREATIVE SERVICES/GRAPHICS										
Number of business information projects	29	23	22	37	68%	27	22	37	**82**	3
$ value of creative projects	57,650	31,550	34,970	73,050	109%	46,523	31,550	73,050	**139,570**	3
RESEARCH / INFORMATION RESOURCES										
Internal Research Requests	15	7	12	17	42%	12	7	17	**36**	3
External Communications Requests	8	7	8	9	13%	8	7	9	**24**	3
Economic Impact Analyses*	2	1	0	0	N/A	0	0	1	**1**	3
Partnerships*	3	1	1	4	300%	2	1	4	**6**	3

*EIA are projects we do; partnerships are interactions w/partners not providing a product.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
BIOMARYLAND CENTER

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
ISSUES SUCCESSFULLY RESOLVED										
RESEARCH ASSISTANCE ISSUES										
Number of Companies	11	11	11	8	-27%	10	8	11	**30**	3
Number of Visits (Individuals)	18	13	13	11	-15%	12	11	13	**37**	3
Value of Reports Assessed (F&S)*	$ 397,223	$ 377,170	$ 367,515	$ 473,600	29%	$ 406,095	$ 367,515	$ 473,600	**$ 1,218,285**	3
TECHNICAL ASSISTANCE ISSUES**										
Number of Issues Resolved	4	23	26	17	-35%	22	17	26	**66**	3
OUTREACH										
OUTREACH LEAD BY MBC										
Number of Events	1	1	1	1	0%	1	1	1	**3**	3
Number of Attendees	10	8	3	0	-100%	4	0	8	**11**	3
OUTREACH SPONSORED BY MBC										
Number of Events	2	0	1	3	200%	1	0	3	**4**	3
Number of Attendees	200	0	300	3,685	1128%	1,328	0	3,685	**3,985**	3
OTHER OUTREACH - NOT LED OR SPONSORED BY MBC										
Number of Events	1	1	5	13	160%	6	1	13	**19**	3
@	60	200	0	220	N/A	140	0	220	**420**	3
COMPANIES IN THE BMC BIODIRECTORY										
Venture Valuation Database	710	742	742	735	-1%	740	735	742	**2,219**	3
Contacts - Card Exchange	81	81	75	43	-43%	66	43	81	**199**	3
INTERACTIVE										
WEBSITE ANALYTICS										
Visits	8,379	7,141	6,848	7,034	3%	7,008	6,848	7,141	**21,023**	3
Unique Visitors	5,967	4,811	4,736	4,982	5%	4,843	4,736	4,982	**14,529**	3
Page Views	18,230	14,771	13,138	14,570	11%	14,160	13,138	14,771	**42,479**	3
Pages Per Visit	2.18	2.07	1.92	2	8%	2	2	2	**6**	3
Average Time on Site (minutes)	0:02:02	0:02:01	0:01:55	0:02:11	14%	0:02:02	0:01:55	0:02:11	**0:06:07**	3
SOCIAL MEDIA										
LinkedIn Members	295	323	353	413	17%	363	323	413	**1,089**	3
BioPulse Newsletter Subscribers	4,041	4,229	4,240	4,207	-1%	4,225	4,207	4,240	**12,676**	3

*The BioMaryland Center pays an annual subscription fee to Frost & Sullivan to provide access to market reports for Maryland bio companies.
**Technical Assistance may occur at the Baltimore or Rockville BioMaryland Center locations, or at a company's offices, and includes help with business plans and information on financing, grants, and training programs.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
BIOMARYLAND CENTER

Reporting Period: September, 2013

	FY 2012	FY 2013	FY 2014
BIOTECHNOLOGY DEVELOPMENT PROGRAMS			
BIOTECHNOLOGY COMMERCIALIZATION AWARDS			
Applicants	51	45	
Awards Approved	3	2	
Dollar Value	$ 598,370	$ 299,300	
BIOTECHNOLOGY TRANSLATIONAL RESEARCH AWARDS			
Applicants	41	25	
Awards Approved	4	3	
Dollar Value	$ 798,225	$ 599,100	
BIOTECH TAX CREDIT^			
Applicants	285	191	190
Companies Benefitting	19	23	14
Investors Receiving (in-state)	62	58	44
Investors Receiving (out-of-state)	92	72	42
Investors Receiving (international)	$ 2	$ 4	$ -
Dollar Value	$ 8,075,974	$ 7,311,611	$ 6,594,195

^Data manually tallied.

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
LEADING MARKET INDICATORS										
LABOR FORCE (thousands)										
Maryland	3,140	3,128	3,115	N/A	N/A	3,122	3,115	3,128	**N/A**	2
United States	155,835	155,798	155,486	N/A	N/A	155,642	155,486	155,798	**N/A**	2
EMPLOYMENT (thousands)										
Maryland	2,922	2,907	2,897	N/A	N/A	2,902	2,897	2,907	**N/A**	2
United States	144,058	144,285	144,170	N/A	N/A	144,228	144,170	144,285	**N/A**	2
UNEMPLOYMENT RATE (%)										
Maryland	7.0%	7.1%	7.0%	N/A	N/A	7	7	7	**N/A**	2
United States	7.6%	7.4%	7.3%	N/A	N/A	7	7	7	**N/A**	2
INITIAL CLAIMS FOR UNEMPLOYMENT (thousands)										
Maryland	23,675	26,109	23,729	N/A	N/A	24,919	23,729	26,109	**N/A**	2
United States	1,392,071	1,505,933	1,363,974	N/A	N/A	1,434,954	1,363,974	1,505,933	**N/A**	2
BUSINESS AND CONSUMER MARKETS										
BWI TRAFFIC										
BWI Cargo (Metric Tons)	9,041	9,019	NA	N/A	N/A	9,019	9,019	9,019	**9,019**	1
BWI Commercial Passengers (Millions)	2,121,104	2,165,390	NA	N/A	N/A	2,165,390	2,165,390	2,165,390	**2,165,390**	1
HOME SALES (# units)										
Maryland	6,309	6,481	6,074	N/A	N/A	6,278	6,074	6,481	**12,555**	2
United States	500	519	526	N/A	N/A	523	519	526	**1,045**	2
RESIDENTIAL BUILDING PERMITS (# units)										
Maryland	1,930	1,254	1,416	N/A	N/A	1,335	1,254	1,416	**2,670**	2
United States	83,925	88,145	85,235	N/A	N/A	86,690	85,235	88,145	**173,380**	2
AUTOMOBILE SALES (# units)										
Maryland	31,181	31,348	28,407	N/A	N/A	29,878	28,407	31,348	**59,755**	2
United States (in Thousands)	1,350	1,341	1,365	N/A	N/A	1,353	1,341	1,365	**2,706**	2

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
MARYLAND AND US ECONOMIC INDICATORS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
JOBS BY INDUSTRY SECTOR (in thousands)										
TOTAL NON-AGRICULTURAL EMPLOYMENT										
Maryland	2,616	2,607	2,616	N/A	N/A	2,612	2,607	2,616	**N/A**	2
United States	135,876	135,964	136,133	N/A	N/A	136,049	135,964	136,133	**N/A**	2
CONSTRUCTION NATURAL RESOURCES & MINING										
Maryland	149	148	147	N/A	N/A	148	147	148	**N/A**	2
United States	6,670	6,671	6,675	N/A	N/A	6,673	6,671	6,675	**N/A**	2
MANUFACTURING										
Maryland	107	109	107	N/A	N/A	108	107	109	**N/A**	2
United States	11,969	11,949	11,963	N/A	N/A	11,956	11,949	11,963	**N/A**	2
TRADE, TRANSPORTATION AND UTILITIES										
Maryland	457	454	454	N/A	N/A	454	454	454	**N/A**	2
United States	25,921	25,973	26,037	N/A	N/A	26,005	25,973	26,037	**N/A**	2
INFORMATION										
Maryland	38	39	39	N/A	N/A	39	39	39	**N/A**	2
United States	2,691	2,701	2,683	N/A	N/A	2,692	2,683	2,701	**N/A**	2
FINANCIAL ACTIVITIES										
Maryland	144	143	144	N/A	N/A	144	143	144	**N/A**	2
United States	7,893	7,908	7,903	N/A	N/A	7,906	7,903	7,908	**N/A**	2
PROFESSIONAL AND BUSINESS SERVICES										
Maryland	426	424	427	N/A	N/A	426	424	427	**N/A**	2
United States	18,550	18,585	18,608	N/A	N/A	18,597	18,585	18,608	**N/A**	2
EDUCATION AND HEALTH SERVICES										
Maryland	425	427	428	N/A	N/A	428	427	428	**N/A**	2
United States	20,662	20,695	20,738	N/A	N/A	20,717	20,695	20,738	**N/A**	2
LEISURE AND HOSPITALITY										
Maryland	249	247	249	N/A	N/A	248	247	249	**N/A**	2
United States	14,186	14,185	14,212	N/A	N/A	14,199	14,185	14,212	**N/A**	2
OTHER SERVICES										
Maryland	112	112	112	N/A	N/A	112	112	112	**N/A**	2
United States	5,483	5,483	5,483	N/A	N/A	5,483	5,483	5,483	**N/A**	2
GOVERNMENT										
Maryland	509	504	509	N/A	N/A	507	504	509	**N/A**	2
United States	21,851	21,814	21,831	N/A	N/A	21,823	21,814	21,831	**N/A**	2
AVERAGE WEEKLY HOURS- MANUFACTURING										
Maryland	41.1	39.7	40.5	N/A	N/A	40.1	39.7	40.5	**N/A**	2
United States	42.0	41.3	41.9	N/A	N/A	41.6	41.3	41.9	**N/A**	2
AVERAGE WEEKLY EARNINGS- MANUFACTURING ($)										
Maryland	739.0	708.3	737.1	N/A	N/A	722.7	708.3	737.1	**N/A**	2
United States	808.1	795.4	808.7	N/A	N/A	802.1	795.4	808.7	**N/A**	2

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
NEW AND EXPANDING BUSINESSES										
Location Announcements-TOTAL	28	26	21	24	14%	24	21	26	**71**	3
New Locations	6	5	8	4	-50%	6	4	8	**17**	3
Expansions	22	21	13	20	54%	18	13	21	**54**	3
Total Capital Investment (Millions)	45	14	24	415	1629%	151	14	415	**453**	3
Total New Jobs	374	290	364	463	27%	372	290	463	**1,117**	3
NEW JOBS BY COUNTY										
Allegany	0	0	0	0	N/A	0	0	0	**0**	3
Anne Arundel	0	0	0	0	N/A	0	0	0	**0**	3
Baltimore City	100	145	160	50	-69%	118	50	160	**355**	3
Baltimore County	0	5	0	0	N/A	2	0	5	**5**	3
Calvert	0	0	0	0	N/A	0	0	0	**0**	3
Caroline	0	0	0	0	N/A	0	0	0	**0**	3
Carroll	0	0	0	0	N/A	0	0	0	**0**	3
Cecil	13	0	0	0	N/A	0	0	0	**0**	3
Charles	0	40	0	0	N/A	13	0	40	**40**	3
Dorchester	0	0	0	0	N/A	0	0	0	**0**	3
Frederick	237	0	110	0	-100%	37	0	110	**110**	3
Garrett	0	25	0	0	N/A	8	0	25	**25**	3
Harford	0	20	0	100	N/A	40	0	100	**120**	3
Howard	0	20	0	90	N/A	37	0	90	**110**	3
Kent	0	0	0	0	N/A	0	0	0	**0**	3
Montgomery	0	0	59	143	142%	67	0	143	**202**	3
Prince George's	24	0	0	0	N/A	0	0	0	**0**	3
Queen Anne's	0	0	0	0	N/A	0	0	0	**0**	3
Somerset	0	0	0	0	N/A	0	0	0	**0**	3
St. Mary's	0	0	0	0	N/A	0	0	0	**0**	3
Talbot	0	0	0	0	N/A	0	0	0	**0**	3
Washington	0	35	35	10	-71%	27	10	35	**80**	3
Wicomico	0	0	0	0	N/A	0	0	0	**0**	3
Worcester	0	0	0	70	N/A	23	0	70	**70**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

NEW AND EXPANDING BUSINESSES BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
NEW JOBS BY INDUSTRY										
Agriculture	3	100	0	0	N/A	33	0	100	**100**	3
Mining	0	0	0	0	N/A	0	0	0	**0**	3
Utilities	0	0	0	0	N/A	0	0	0	**0**	3
Construction	0	0	0	0	N/A	0	0	0	**0**	3
Manufacturing	131	105	35	100	186%	80	35	105	**240**	3
Wholesale trade	0	0	0	0	N/A	0	0	0	**0**	3
Retail trade	0	0	0	0	N/A	0	0	0	**0**	3
Transportation and warehousing	0	0	160	0	-100%	53	0	160	**160**	3
Information	90	15	0	0	N/A	5	0	15	**15**	3
Finance and insurance	0	0	0	50	N/A	17	0	50	**50**	3
Real estate	0	15	0	0	N/A	5	0	15	**15**	3
Professional services	150	55	169	153	-9%	126	55	169	**377**	3
Management of companies	0	0	0	0	N/A	0	0	0	**0**	3
Administrative services	0	0	0	0	N/A	0	0	0	**0**	3
Educational services	0	0	0	0	N/A	0	0	0	**0**	3
Health care	0	0	0	10	N/A	3	0	10	**10**	3
Arts, entertainment and recreation	0	0	0	150	N/A	50	0	150	**150**	3
Accommodation and food services	0	0	0	0	N/A	0	0	0	**0**	3
Other services	0	0	0	0	N/A	0	0	0	**0**	3
Federal government	0	0	0	0	N/A	0	0	0	**0**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
CLOSING AND DOWNSIZING BUSINESSES										
Layoff Announcements-TOTAL	3	3	0	5	N/A	3	0	5	**8**	3
Closings	0	3	0	2	N/A	2	0	3	**5**	3
Downsizings	3	0	0	3	N/A	1	0	3	**3**	3
IMPACTED JOBS										
Total Impacted Jobs	145	294	0	358	N/A	217	0	358	**652**	3
BY COUNTY										
Allegany	0	0	0	0	N/A	0	0	0	**0**	3
Anne Arundel	0	0	0	0	N/A	0	0	0	**0**	3
Baltimore City	115	52	0	84	N/A	45	0	84	**136**	3
Baltimore County	0	0	0	0	N/A	0	0	0	**0**	3
Calvert	0	0	0	0	N/A	0	0	0	**0**	3
Caroline	0	0	0	0	N/A	0	0	0	**0**	3
Carroll	0	0	0	0	N/A	0	0	0	**0**	3
Cecil	0	0	0	0	N/A	0	0	0	**0**	3
Charles	0	0	0	0	N/A	0	0	0	**0**	3
Dorchester	0	0	0	0	N/A	0	0	0	**0**	3
Frederick	0	0	0	0	N/A	0	0	0	**0**	3
Garrett	0	0	0	0	N/A	0	0	0	**0**	3
Harford	0	0	0	0	N/A	0	0	0	**0**	3
Howard	0	86	0	0	N/A	29	0	86	**86**	3
Kent	0	0	0	0	N/A	0	0	0	**0**	3
Montgomery	30	0	0	173	N/A	58	0	173	**173**	3
Prince George's	0	156	0	0	N/A	52	0	156	**156**	3
Queen Anne's	0	0	0	0	N/A	0	0	0	**0**	3
Somerset	0	0	0	0	N/A	0	0	0	**0**	3
St. Mary's	0	0	0	0	N/A	0	0	0	**0**	3
Talbot	0	0	0	0	N/A	0	0	0	**0**	3
Washington	0	0	0	0	N/A	0	0	0	**0**	3
Wicomico	FALSE	0	0	101	N/A	34	0	101	**101**	3
Worcester	0	0	0	0	N/A	0	0	0	**0**	3
Multi-jurisdictional	0	0	0	0	N/A	0	0	0	**0**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT

DOWNSIZINGS AND CLOSINGS BASED ON SURVEYS AND PUBLIC ANNOUNCEMENTS

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
BY INDUSTRY										
Agriculture	0	0	0	0	N/A	0	0	0	**0**	3
Mining	0	0	0	0	N/A	0	0	0	**0**	3
Utilities	0	0	0	0	N/A	0	0	0	**0**	3
Construction	0	0	0	0	N/A	0	0	0	**0**	3
Manufacturing	30	208	0	0	N/A	69	0	208	**208**	3
Wholesale trade	0	0	0	0	N/A	0	0	0	**0**	3
Retail trade	0	0	0	0	N/A	0	0	0	**0**	3
Transportation and warehousing	0	0	0	0	N/A	0	0	0	**0**	3
Information	0	0	0	0	N/A	0	0	0	**0**	3
Finance and insurance	0	0	0	0	N/A	0	0	0	**0**	3
Real estate	0	0	0	0	N/A	0	0	0	**0**	3
Professional services	0	0	0	197	N/A	66	0	197	**197**	3
Management of companies	0	0	0	0	N/A	0	0	0	**0**	3
Administrative services	0	86	0	0	N/A	29	0	86	**86**	3
Educational services	0	0	0	0	N/A	0	0	0	**0**	3
Health care	115	0	0	161	N/A	54	0	161	**161**	3
Arts, entertainment and recreation	0	0	0	0	N/A	0	0	0	**0**	3
Accommodation and food services	0	0	0	0	N/A	0	0	0	**0**	3
Other services	0	0	0	0	N/A	0	0	0	**0**	3
Federal government	0	0	0	0	N/A	0	0	0	**0**	3

DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
AGENCY WIDE OVERVIEW

Reporting Period: September, 2013

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2014 SUMMARY				
	Jun-13	Jul-13	Aug-13	Sep-13	From Last Mo	Average	Minimum	Maximum	Total	Periods
BUSINESSES ASSISTED										
Businesses Assisted (ED, DIIT, DMBD,TFA)*	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Facility Location Decisions (ED, DIIT, DMBD)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Issues Resolved (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Settled Loans and Grants (ED)	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Other	0	0	0	0	N/A	0	0	0	0	4

Notes:

*Businesses Assisted is a count of unique private sector businesses that received facility location assistance, issue resolution, financing, training and/or tax credits.

*Businesses Assisted for August, 2008 includes 268 Maryland State Arts Council grants. These grants are issued in the beginning of each fiscal year.

List of Successfully Resolved Issues that have Associated Jobs

COMPLETION DATE	ACCOUNT	COUNTY
7/2/2013	Tiny Tots Learning Center	Baltimore County
7/3/2013	Vocus, Inc.	Prince George's
7/3/2013	Lieber Institute	Baltimore City
7/20/2013	Amethyst Technologies, LLC	Baltimore County
7/20/2013	MRE Technology Solutions, LLC	Anne Arundel
7/20/2013	Unleashed Technologies, LLC	Howard
7/20/2013	Jacks Small Engine & Generator Service, LLC	Harford
7/20/2013	Parking Panda Corp	Baltimore City
8/1/2013	Village Family Dental Spaa, LLC	Charles
8/2/2013	Berkeley Springs Instruments	Allegany
8/8/2013	Cyber Security Engineering Associates	Baltimore County
8/26/2013	Choptank Transport	Caroline
8/27/2013	Three Sixty Motor Express	Carroll
8/28/2013	Tailored by Design, LLC dba Tailored Living	Anne Arundel
9/6/2013	Weather Analytics	Out of State
9/6/2013	Successful Children Learning Center II	Baltimore County
9/13/2013	Temple Allen Industries	Montgomery
9/26/2013	Garrett Container Systems	Garrett
9/26/2013	Yash LLC dba Menchie's Frozen Yogurt	Baltimore County
9/27/2013	MedImmune, LLC	Montgomery
9/30/2013	Silent Circle LLC	Prince George's