



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
AGENCY WIDE OVERVIEW

Reporting Period: December, 2008

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2009 SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08	From Last Mo	Average	Minimum	Maximum	Total	Periods
BUSINESSES ASSISTED										
Businesses Assisted (ED, DIIT, DMBD, TFA)*	74	40	78	82	5%	114	40	342	683	6
Facility Location Decisions (ED, DIIT, DMBD)	7	9	3	3	0%	6	3	9	33	6
Issues Resolved (ED)	27	13	10	23	130%	20	10	28	117	6
Settled Loans and Grants (ED)	9	5	13	18	38%	12	4	20	69	6
Other	31	13	52	38	-27%	77	13	306	464	6

- Notes:
- *Businesses Assisted is a count of unique private sector businesses that received facility location assistance, issue resolution, financing, training and/or tax credits.
 - *Businesses Assisted for August, 2008 includes 268 Maryland State Arts Council grants. These grants are issued in the beginning of each fiscal year.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF MARKETING AND BUSINESS DEVELOPMENT

Reporting Period: December, 2008

DMBD GOALS FOR FY2009	
Facility Location Decisions	14
Facility Location- Assists to Other Divisions	22
Pipeline Projects (Monthly Average)	80
Trade Shows and Marketing Events	12

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2009 SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
PROGRESS TOWARD FY2009 GOALS										
Facility Location Decisions	0	2	0	0	N/A	1	0	2	3	6
Facility Location- Assists to Other Divisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Pipeline Projects	N/A	N/A	N/A	32	N/A	32	32	32	32	1
Trade Shows and Marketing Events	2	4	0	2	N/A	1	0	4	8	6

CURRENT FACILITY LOCATION PIPELINE										
Number of Pipeline Projects	N/A	N/A	N/A	32	N/A	32	32	32	N/A	1
PIPELINE PROJECTS BY SALES STAGE										
Prospects	N/A	N/A	N/A	23	N/A	23	23	23	N/A	1
Short List	N/A	N/A	N/A	9	N/A	9	9	9	N/A	1

PIPELINE PROJECTS BY INDUSTRY SECTOR										
Safety and Security	N/A	N/A	N/A	14	N/A	14	14	14	N/A	1
Science and Health	N/A	N/A	N/A	2	N/A	2	2	2	N/A	1
Sustainability	N/A	N/A	N/A	1	N/A	1	1	1	N/A	1
Other	N/A	N/A	N/A	15	N/A	15	15	15	N/A	1

FACILITY LOCATION DECISION ASSISTS TO OTHER DBED DIVISIONS										
Facility Location- Assists to Other Divisions	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
New and Retained Jobs	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
Total Capex	N/A	N/A	N/A	N/A	N/A	N/A	\$0	\$0	\$0	0

MAJOR TRADE SHOWS AND MARKETING EVENTS										
Trade Shows and Marketing Events	2	4	0	2	N/A	1	0	4	8	6
New Leads from Trade Shows and Mktg Evts	0	0	0	0	N/A	0	0	0	0	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF INTERNATIONAL INVESTMENT AND TRADE

Reporting Period: December, 2008

DIIT GOALS FOR FY2009	
FDI Engagements	300
FDI Prospect Visits	30
FDI Facility Location Decisions	10
Retention Visits- Foreign Owned Companies	55
International Trade Events	30
Number of ExportMD Grants Approved	20
Export Actions and Foreign Office Work Orders	72

	MONTHLY REPORTING PERIODS				% Change From Last Mo	FISCAL YEAR 2009 SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
PROGRESS TOWARD FY2009 GOALS										
FDI Engagements	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0
FDI Prospect Visits	0	1	0	8	N/A	4	0	10	21	6
FDI Facility Location Decisions	1	0	1	0	-100%	1	0	3	6	6
Retention Visits- Foreign Owned Companies	0	0	2	0	-100%	1	0	2	3	6
International Trade Events	7	4	2	1	-50%	4	1	7	21	6
ExportMD Grants Approved (Quarterly)	12	0	0	0	N/A	2	0	12	12	6
Export Actions and Foreign Office Work Orders	9	12	7	20	186%	17	7	34	100	6

CURRENT FACILITY LOCATION PIPELINE										
Number of Pipeline Projects	N/A	N/A	N/A	41	N/A	41	41	41	N/A	1
PIPELINE PROJECTS BY SALES STAGE										
Prospects	N/A	N/A	N/A	37	N/A	37	37	37	N/A	1
Short List	N/A	N/A	N/A	4	N/A	4	4	4	N/A	1
PIPELINE PROJECTS BY INDUSTRY SECTOR										
Safety and Security	N/A	N/A	N/A	11	N/A	11	11	11	N/A	1
Science and Health	N/A	N/A	N/A	21	N/A	21	21	21	N/A	1
Sustainability	N/A	N/A	N/A	5	N/A	5	5	5	N/A	1
Other	N/A	N/A	N/A	4	N/A	4	4	4	N/A	1
MAJOR TRADE SHOWS AND MARKETING EVENTS										
Trade Shows and Marketing Events	7	4	2	1	-50%	4	1	7	21	6
New Leads from Trade Shows and Mktg Evt	0	0	0	0	N/A	0	0	0	0	6
EXPORT ASSISTANCE (COMPLETED)										
ExportMD Grants Approved (Quarterly)	12	0	0	0	N/A	2	0	12	12	6
Export Actions	7	9	5	16	220%	13	5	28	79	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - FIELD OPERATIONS

	MONTHLY REPORTING PERIODS				% Change	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08	From Last Mo	Average	Minimum	Maximum	Total	Periods
Goals										
Regional Offices FY2009										
Issues in Progress	70									
Issues Resolved	150									
Facility Location Pipeline	84									
Facility Location Decisions	38									
Outreach Activities	350									
Retention Visits	650									
Training Grants Approved	81									
Workers Trained	6,000									
Retained Jobs	8,000									
New Jobs	3,000									
Small Business FY 2009										
Counseling Projects Completed	62									
Issues Resolved	60									
Outreach Activities	150									
Progress Toward Goals										
Regional Offices FY2009										
Issues in Progress	N/A	N/A	N/A	83	N/A	83	83	83	N/A	1
Issues Resolved	26	15	9	23	156%	17	5	26	104	6
Facility Location Pipeline	N/A	N/A	N/A	53	N/A	53	53	53	N/A	1
Facility Location Decisions	4	6	2	3	50%	3	2	6	20	6
Outreach Activities	31	35	26	19	-27%	26	17	35	156	6
Retention Visits	55	72	55	40	-27%	54	40	72	322	6
Training Grants Approved	0	0	0	0	N/A	0	0	0	0	6
Workers Trained	0	0	0	0	N/A	0	0	0	0	6
Retained Jobs	0	0	0	0	N/A	0	0	0	0	6
New Jobs	0	0	0	0	N/A	0	0	0	0	6
Small Business FY 2009										
Counseling Projects Completed	0	6	7	7	0%	5	0	8	30	6
Issues Resolved	1	0	1	0	-100%	3	0	11	15	6
Outreach Activities	7	37	33	10	-70%	22	7	37	130	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - FIELD OPERATIONS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
BUSINESS ASSISTANCE										
Issues in Progress	0	0	0	83	N/A	14	0	83	N/A	6
Issues Resolved	27	15	10	23	130%	20	10	28	119	6
Facility Location Pipeline	0	0	0	53	N/A	9	0	53	N/A	6
Facility Location Decisions	4	6	2	3	50%	3	2	6	20	6
COMPLETED BUSINESS ASSISTANCE BY COUNTY										
All Issues Resolved & Facility Location Decisions	31	21	12	26	117%	23	12	31	139	6
Allegany	4	1	0	2	N/A	2	0	6	14	6
Anne Arundel	1	1	1	0	-100%	1	0	1	4	6
Baltimore City	1	3	0	2	N/A	2	0	3	10	6
Baltimore County	0	1	0	0	N/A	1	0	2	4	6
Calvert	1	1	0	0	N/A	0	0	1	2	6
Caroline	1	3	1	4	300%	2	1	4	12	6
Carroll	6	1	2	0	-100%	2	0	6	9	6
Cecil	3	0	1	0	-100%	1	0	3	6	6
Charles	1	0	0	0	N/A	0	0	1	2	6
Dorchester	2	2	0	2	N/A	2	0	6	13	6
Frederick	0	0	1	0	-100%	0	0	1	1	6
Garrett	2	1	0	0	N/A	1	0	3	6	6
Harford	1	2	1	0	-100%	1	0	2	5	6
Howard	0	1	0	2	N/A	1	0	2	6	6
Kent	0	0	0	0	N/A	0	0	0	0	6
Montgomery	1	1	2	3	50%	2	0	3	9	6
Prince George's	0	0	0	0	N/A	0	0	1	2	6
Queen Anne's	1	0	0	4	N/A	1	0	4	5	6
Somerset	0	0	0	0	N/A	0	0	1	1	6
St. Mary's	0	1	0	1	N/A	1	0	1	3	6
Talbot	0	0	0	2	N/A	1	0	4	7	6
Washington	4	0	2	2	0%	2	0	4	9	6
Wicomico	0	0	0	0	N/A	0	0	0	0	6
Worcester	1	0	0	0	N/A	0	0	1	1	6
Other	1	2	1	2	100%	1	0	2	8	6
MBE's Assisted										
MBE's Receiving Assistance	N/A	N/A	N/A	N/A	N/A	N/A	0	0	0	0



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - FIELD OPERATIONS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
TRAINING PROGRAMS										
Applications Approved	0	0	2	2	0%	1	0	2	4	6
Projected Workers to be Trained	N/A	N/A	15	37	147%	26	15	37	52	2
Projected Retained Jobs	0	0	20	23	15%	7	0	23	43	6
Projected New Jobs	0	0	1	17	1600%	3	0	17	18	6
FUNDS AVAILABLE FOR NEW GRANTS										
Partnership for Workforce Quality (\$)	N/A	N/A	N/A	\$551,882	N/A	\$551,882	\$551,882	\$551,882	\$551,882	1
Maryland Industrial Training Program (\$)	N/A	N/A	N/A	\$586,358	N/A	\$586,358	\$586,358	\$586,358	\$586,358	1
BUDGET APPROPRIATIONS										
	FY08	FY09								
Partnership for Workforce Quality (\$)	\$1,007,954	\$625,000								
Maryland Industrial Training Program (\$)	\$2,030,958	\$1,422,000								

SMALL BUSINESS COUNSELING PIPELINE

Number of Counseling Projects In Pipeline	N/A	N/A	N/A	62	N/A	62	62	62	N/A	1
BY COUNSELING TYPE										
Strategic Planning	N/A	N/A	N/A	10	N/A	10	10	10	N/A	1
Succession Planning	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
Technology Counseling	N/A	N/A	N/A	4	N/A	4	4	4	N/A	1
Merger/Acquisition Counseling	N/A	N/A	N/A	3	N/A	3	3	3	N/A	1
Financial Counseling	N/A	N/A	N/A	2	N/A	2	2	2	N/A	1
Technical/Interagency Assistance	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
SACF Counseling Grants	N/A	N/A	N/A	43	N/A	43	43	43	N/A	1

SMALL BUSINESS COUNSELING COMPLETED

Number of Counseling Projects Completed	0	6	7	7	0%	5	0	8	30	6
BY COUNSELING TYPE										
Strategic Planning	0	1	4	2	-50%	1	0	4	7	6
Succession Planning	0	0	0	0	N/A	0	0	0	0	6
Technology Counseling	0	0	1	1	0%	0	0	1	2	6
Merger/Acquisition Counseling	0	0	1	2	100%	1	0	2	3	6
Financial Counseling	0	5	1	0	-100%	1	0	5	8	6
Technical/Interagency Assistance	0	0	0	0	N/A	0	0	0	0	6
SACF Counseling Grants	0	0	0	2	N/A	2	0	8	10	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - FIELD OPERATIONS

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
ISSUES RESOLVED										
All Issues Resolved	27	15	10	23	130%	20	10	28	119	6
Financing	4	1	2	0	-100%	2	0	4	13	6
Marketing Assistance	4	2	2	7	250%	4	2	7	22	6
Technical	9	3	2	3	50%	4	2	9	25	6
Workforce	5	4	1	9	800%	4	0	9	21	6
Other	5	5	3	4	33%	6	3	13	38	6
INTER-AGENCY ISSUES PIPELINE										
Number of Inter-Agency Issues in Pipeline	N/A	N/A	N/A	20	N/A	20	20	20	N/A	1
BY REFERRAL AGENCY										
MDE	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
DLLR	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
MDOT	N/A	N/A	N/A	2	N/A	2	2	2	N/A	1
DNR	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
DHMH	N/A	N/A	N/A	0	N/A	0	0	0	N/A	1
Other	N/A	N/A	N/A	18	N/A	18	18	18	N/A	1
INTER-AGENCY ISSUES RESOLVED										
Number of Inter-Agency Issues Resolved	12	4	4	12	200%	7	0	12	42	6
BY REFERRAL AGENCY										
MDE	1	0	0	0	N/A	1	0	2	3	6
DLLR	1	0	2	1	-50%	1	0	2	4	6
MDOT	0	0	0	0	N/A	0	0	0	0	6
DNR	0	0	0	0	N/A	0	0	0	0	6
DHMH	0	0	0	0	N/A	0	0	0	0	6
Other	10	4	2	11	450%	6	0	11	35	6
OUTREACH										
Retention Visits (Regional Offices)	55	72	55	40	-27%	54	40	72	322	6
Outreach - Field Operations	31	35	26	19	-27%	26	17	35	156	6
Outreach - Small Business	7	37	33	10	-70%	22	7	37	130	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
GENERAL FINANCE PROGRAMS INFORMATION										
ALL ACCOUNTS										
Active Accounts	583	585	595	597	0%	591	579	605	3,544	6
SMALL BUSINESS PROGRAMS (MSBDFA, IFG and MEAF)										
Settled Transactions	5	5	4	1	-75%	4	1	5	22	6
Value (\$)	\$1,195,000	\$589,000	\$725,000	\$250,000	-66%	\$768,167	\$250,000	\$1,600,000	\$4,609,000	6
Public dollars per private dollar	0	0	1	1	55%	1	0	1	3	6
CAPITAL ACCESS ASSISTANCE (MIDFA)										
Settled Transactions	0	0	0	2	N/A	1	0	2	5	6
Value (\$)	\$0	\$0	\$0	\$5,459,467	N/A	\$9,241,245	\$0	\$49,785,000	\$55,447,467	6
Public dollars per private dollar	0	0	0	N/A	N/A	0	0	1	2	5
DIRECT COMPANY ASSISTANCE (MEDAAF Capabilities 1 and 2 and Sunny Day)										
Settled Transactions	0	0	1	3	200%	1	0	3	5	6
Value (\$)	\$0	\$0	\$3,500,000	\$8,195,972	134%	\$1,965,995	\$0	\$8,195,972	\$11,795,972	6
Public dollars per private dollar	0	0	1	0	-89%	0	0	1	1	6
LOCAL JURISDICTION ASSISTANCE (CDBG, MEDAAF Capabilities 3, 4 and 5)										
Settled Transactions	0	2	2	2	0%	2	0	4	12	6
Value (\$)	\$0	\$900,000	\$190,000	\$64,000	-66%	\$390,987	\$0	\$925,000	\$2,345,920	6
Public dollars per private dollar	0	0	0	1	40%	3	0	19	20	6
PROJECTED JOBS FOR CONSOLIDATED FINANCE PROGRAMS										
New	33	29	49	900	1737%	196	29	900	1,173	6
Retained	51	22	19	150	689%	48	7	150	286	6
Total	84	51	68	1,050	1444%	243	51	1,050	1,459	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
AVAILABLE APPROPRIATION FOR NEW TRANSACTIONS (BY PROGRAM)										
Note: The "Jun-08" column in this section actually displays the starting balances (as of July 1, 2008) for Fiscal Year 2009										
MEDAAF										
Fiscal year Budget Appropriation yet to be committed (\$)	\$17,111,765	\$17,041,765	\$17,953,520	\$17,148,520	-4%	\$19,027,889	\$17,041,765	\$27,800,000	\$114,167,335	6
Number of projects committed, but not fully disbursed	60	61	59	61	3%	61	59	61	363	6
Committed, but not fully disbursed (\$)	\$44,808,443	\$46,331,523	\$39,412,250	\$37,421,932	-5%	\$39,033,529	\$33,113,513	\$46,331,523	\$234,201,174	6
Number of projects in process or discussion	36	37	39	33	-15%	36	33	39	217	6
Projects in process or discussion (\$)	\$41,890,000	\$42,170,000	\$42,495,000	\$41,795,000	-2%	\$42,405,000	\$41,795,000	\$43,040,000	\$254,430,000	6
Special Fund Balance yet to be appropriated	\$10,417,952	\$10,976,619	\$13,474,955	\$15,931,989	18%	\$11,733,150	\$9,127,406	\$15,931,989	\$70,398,899	6
SUNNY DAY										
Fiscal year Budget Appropriation yet to be committed (\$)	0	0	0	0	N/A	0	0	0	0	6
Number of projects committed, but not fully disbursed	5	5	5	4	-20%	5	4	6	31	6
Committed, but not fully disbursed (\$)	\$17,072,013	\$17,069,557	\$17,069,557	\$17,000,000	0%	\$17,133,447	\$17,000,000	\$17,309,859	\$102,800,684	6
Number of projects in process or discussion	0	0	0	0	N/A	0	0	0	0	6
Projects in process or discussion (\$)	0	0	0	0	N/A	0	0	0	0	6
Special Fund Balance yet to be appropriated	\$4,883,434	\$4,977,278	\$5,158,988	\$5,382,110	4%	\$4,654,512	\$3,040,191	\$5,382,110	\$27,927,071	6
MEAF										
Fiscal year Budget Appropriation yet to be committed (\$)	\$1,000,000	\$1,000,000	\$797,000	\$797,000	0%	\$932,333	\$797,000	\$1,000,000	\$5,594,000	6
Number of projects committed, but not fully disbursed	7	7	8	8	0%	7	7	8	44	6
Committed, but not fully disbursed (\$)	\$1,175,000	\$1,168,100	\$1,371,100	\$1,336,250	-3%	\$1,233,408	\$1,168,100	\$1,371,100	\$7,400,450	6
Number of projects in process or discussion	7	5	4	4	0%	5	4	7	32	6
Projects in process or discussion (\$)	\$1,000,000	\$1,000,000	\$797,000	\$797,000	0%	\$932,333	\$797,000	\$1,000,000	\$5,594,000	6
Special Fund Balance yet to be appropriated	-\$122,951	-\$104,719	-\$90,230	-\$78,595	-13%	\$55,071	-\$168,641	\$895,564	\$330,428	6
CDBG										
Funds Available in FY 09	\$4,370,178	\$4,045,178	\$4,045,178	\$4,695,178	16%	\$4,707,678	\$4,045,178	\$5,545,178	\$28,246,068	6
Number of projects committed, but not fully disbursed	10	10	12	12	0%	11	10	12	66	6
Committed, but not fully disbursed (\$)	\$5,773,962	\$6,298,962	\$6,623,692	\$6,623,962	0%	\$6,294,750	\$5,773,962	\$6,623,962	\$37,768,502	6
Number of projects in process or discussion	8	6	8	8	0%	8	6	9	48	6
Projects in process or discussion (\$)	\$3,475,000	\$2,925,000	\$2,700,000	\$2,700,000	0%	\$3,241,667	\$2,700,000	\$3,825,000	\$19,450,000	6
MIDFA										
Net Fund Balance (\$)	\$34,476,362	\$34,632,692	\$34,776,187	\$34,928,432	0%	\$34,310,461	\$32,825,622	\$34,928,432	\$205,862,768	6
Insurance Commitments	\$23,976,533	\$23,976,533	\$27,976,533	\$28,667,033	2%	\$26,867,930	\$23,976,533	\$32,634,414	\$161,207,579	6
Available Capacity @ 1.5 Leverage Ratio	\$27,738,010	\$27,972,505	\$24,187,748	\$23,725,615	-2%	\$24,564,429	\$16,404,019	\$27,972,505	\$147,386,574	6
MD Venture Capital (Challenge & Enterprise)										
Fiscal year Budget Appropriation yet to be committed (\$)	\$1,650,000	\$1,300,000	\$1,200,000	\$1,100,000	-8%	\$1,508,333	\$1,100,000	\$2,000,000	\$9,050,000	6
Number of projects committed, but not fully disbursed	13	16	14	15	7%	14	13	16	85	6
Committed, but not fully disbursed (\$)	\$2,534,897	\$2,884,897	\$2,734,897	\$2,784,897	2%	\$2,668,230	\$2,484,897	\$2,884,897	\$16,009,382	6
Number of projects in process or discussion	26	24	18	17	-6%	20	15	26	121	6
Projects in process or discussion (\$)	\$2,950,000	\$2,050,000	\$1,950,000	\$2,150,000	10%	\$2,391,667	\$1,950,000	\$2,950,000	\$14,350,000	6
Special Fund Balance yet to be appropriated	\$1,357,406	\$1,340,658	\$1,740,684	\$1,797,274	3%	\$1,197,803	\$444,415	\$1,797,274	\$7,186,818	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
MSBDFA EPIP										
Fiscal year Budget Appropriation yet to be committed (\$)	N/A	\$2,668,174	\$2,428,174	\$2,580,000	6%	\$2,558,783	\$2,428,174	\$2,668,174	\$7,676,348	3
Number of projects committed, but not fully disbursed	N/A	7	6	6	0%	6	6	7	19	3
Committed, but not fully disbursed (\$)	N/A	\$517,842	\$465,714	\$318,062	-32%	\$433,873	\$318,062	\$517,842	\$1,301,618	3
Number of projects in process or discussion	N/A	0	0	0	N/A	0	0	0	0	3
Projects in process or discussion (\$)	N/A	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	3
Special Fund Balance yet to be appropriated	N/A	-\$2,583,460	-\$2,505,808	-\$2,397,651	-4%	-\$2,495,640	-\$2,583,460	-\$2,397,651	-\$7,486,919	3
MSBDFA Contract Finance										
Net Cash	N/A	\$902,955	\$1,089,931	\$1,041,591	-4%	\$1,011,492	\$902,955	\$1,089,931	\$3,034,477	3
Unfunded Commitments (Total LOC- Outstanding LOC Bal.)	N/A	\$6,416,903	\$5,916,255	\$6,212,356	5%	\$6,181,838	\$5,916,255	\$6,416,903	\$18,545,514	3
Number of projects committed, but not fully disbursed	N/A	18	21	21	0%	20	18	21	60	3
Committed, but not fully disbursed (\$)	N/A	\$4,599,374	\$6,239,657	\$6,212,356	0%	\$5,683,796	\$4,599,374	\$6,239,657	\$17,051,387	3
Number of projects in process or discussion	N/A	7	7	7	0%	7	7	7	21	3
Projects in process or discussion (\$)	N/A	\$2,505,000	\$2,505,000	\$1,505,000	-40%	\$2,171,667	\$1,505,000	\$2,505,000	\$6,515,000	3
Remaining Contract Financing Capacity to Lend	N/A	-\$5,513,948	-\$4,826,324	-\$1,504,993	-69%	-\$3,948,422	-\$5,513,948	-\$1,504,993	-\$11,845,265	3
MSBDFA Insurance										
Net Fund Balance (\$)	N/A	\$3,690,702	\$3,714,250	\$3,775,483	2%	\$3,726,812	\$3,690,702	\$3,775,483	\$11,180,435	3
Insurance Commitments	N/A	\$20,579,903	\$19,489,903	\$20,612,403	6%	\$20,227,403	\$19,489,903	\$20,612,403	\$60,682,209	3
Number of projects committed, but not fully disbursed	N/A	6	7	10	43%	8	6	10	23	3
Committed, but not fully disbursed (\$)	N/A	\$1,950,000	\$2,577,000	\$3,782,000	47%	\$2,769,667	\$1,950,000	\$3,782,000	\$8,309,000	3
Number of projects in process or discussion	N/A	10	13	10	-23%	11	10	13	33	3
Projects in process or discussion (\$)	N/A	\$6,085,000	\$6,046,000	\$5,514,000	-9%	\$5,881,667	\$5,514,000	\$6,085,000	\$17,645,000	3
Leverage Ratio Actual	N/A	5.57	5.24	5.46	4%	5.42	5.24	5.57	N/A	3
MILITARY RESERVIST LOAN FUND										
Fiscal year Budget Appropriation yet to be committed (\$)	\$1,000,000	\$300,000	\$300,000	\$200,093	-33%	\$633,349	\$200,093	\$1,000,000	\$3,800,093	6
Number of projects committed, but not fully disbursed	N/A	N/A	N/A	2	N/A	2	2	2	2	1
Committed, but not fully disbursed (\$)	\$0	\$0	\$0	\$99,907	N/A	\$16,651	\$0	\$99,907	\$99,907	6
Number of projects in process or discussion	0	0	0	0	N/A	0	0	0	0	6
Projects in process or discussion (\$)	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Special Fund Balance yet to be appropriated	\$1,000,000	\$300,000	\$300,000	\$200,093	-33%	\$633,349	\$200,093	\$1,000,000	\$3,800,093	6

Measures described as "Current" are calculated as of the date that the StateStat template is prepared. Calculating a total for these measures is inappropriate and is indicated by the value "N/A" in a bold typeface.

*Special Fund means funds generated through program activities, such as fees and principal and interest repayments.



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF ECONOMIC DEVELOPMENT - OFFICE OF FINANCE

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
FINANCING ASSISTANCE PROVIDED										
All Financing Assistance Provided (\$)	\$1,195,000	\$1,489,000	\$4,415,000	\$13,969,439	216%	\$12,366,393	\$719,920	\$52,410,000	\$74,198,359	6
Allegany	\$0	\$0	\$3,500,000	\$9,655,439	176%	\$2,192,573	\$0	\$9,655,439	\$13,155,439	6
Anne Arundel	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Baltimore City	\$0	\$750,000	\$190,000	\$4,064,000	2039%	\$879,320	\$0	\$4,064,000	\$5,275,920	6
Baltimore County	\$470,000	\$614,000	\$0	\$0	N/A	\$197,333	\$0	\$614,000	\$1,184,000	6
Calvert	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Caroline	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Carroll	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Cecil	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Charles	\$0	\$0	\$0	\$0	N/A	\$33,833	\$0	\$203,000	\$203,000	6
Dorchester	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Frederick	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Garrett	\$0	\$0	\$325,000	\$0	-100%	\$57,500	\$0	\$325,000	\$345,000	6
Harford	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Howard	\$50,000	\$25,000	\$100,000	\$0	-100%	\$45,833	\$0	\$100,000	\$275,000	6
Kent	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Montgomery	\$650,000	\$100,000	\$100,000	\$0	-100%	\$2,814,167	\$0	\$16,035,000	\$16,885,000	6
Prince George's	\$25,000	\$0	\$200,000	\$250,000	25%	\$170,833	\$0	\$550,000	\$1,025,000	6
Queen Anne's	\$0	\$0	\$0	\$0	N/A	\$4,167	\$0	\$25,000	\$25,000	6
Somerset	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
St. Mary's	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Talbot	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Washington	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Wicomico	\$0	\$0	\$0	\$0	N/A	\$4,167	\$0	\$25,000	\$25,000	6
Worcester	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Multiple Jurisdictions	\$0	\$0	\$0	\$0	N/A	\$5,966,667	\$0	\$35,800,000	\$35,800,000	6
MBE's Assisted										
MBE's Receiving Assistance	0	1	1	0	-100%	0	0	1	2	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: December, 2008

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
DIVISION-WIDE										
STAFF ACTIVITY										
Outreach Activities	61	54	41	33	-20%	40	19	61	241	6
Technical Assistance	49	63	37	27	-27%	44	12	77	265	6
PUBLICITY										
Travel Media Exposure (ad value \$)	\$315,203	\$218,901	\$226,903	NA	N/A	\$261,482	\$218,901	\$322,673	\$1,307,410	5
Media Placements	42	43	39	NA	N/A	40	32	43	199	5
Placement Circulation	3,204,788	3,057,377	3,985,737	NA	N/A	3,622,664	3,057,377	4,636,662	18,113,320	5

OFFICE OF TOURISM DEVELOPMENT										
MARKETING/OUTREACH										
Unique Web Users- OTD Web Site	83,872	170,750	73,464	68,679	-7%	93,624	68,679	170,750	561,742	6
OTD Web Site Brochure Downloads	652	342	885	985	11%	1,295	342	2,604	7,772	6
Literature Distribution (number of pieces)	79,751	90,123	23,315	56,761	143%	89,770	23,315	234,064	538,621	6
Consumer e-newsletter distribution	13,048	13,500	13,202	13,268	0%	13,221	12,993	13,500	79,325	6
Industry partner e-newsletter distribution	2,494	2,621	2,804	2,927	4%	2,465	1,782	2,927	14,788	6
ADVERTISING GENERATED INQUIRIES										
Print Advertising Calls	157	120	62	71	15%	151	62	255	903	6
Consumer Labels	3,229	5,082	2,128	889	-58%	2,945	889	5,082	17,671	6
Internet Requests	2,229	3,087	1,183	1,313	11%	2,202	1,183	3,087	13,214	6
TV and Radio Advertising Calls	291	209	75	102	36%	219	75	339	1,315	6
OTD 800 Number	95	57	46	44	-4%	79	44	127	474	6
Internet Clicks- OTD web site ads	16,712	72,255	10,628	9,828	-8%	18,237	0	72,255	109,423	6
Total Advertising Generated Inquiries	22,713	80,810	14,122	12,247	-13%	23,833	5,511	80,810	143,000	6
VISITATION										
Welcome Center Visitation	161,613	145,060	104,853	86,148	-18%	142,862	86,148	184,231	857,173	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
DIVISION OF TOURISM, FILM AND THE ARTS

Reporting Period: December, 2008

	MONTHLY REPORTING PERIODS				% Change From Last Mo	TWELVE MONTH SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08		Average	Minimum	Maximum	Total	Periods
MARYLAND FILM OFFICE										
Unique Web Users- MFO Web Site	8,039	7,899	6,772	7,856	16%	7,718	6,772	8,479	46,310	6
PRODUCTION ACTIVITY										
Feature Films										
Number of Productions	1	1	0	0	N/A	1	0	1	3	6
Estimated Direct Expenditures (\$ millions)	\$0	\$12,244,737	\$0	\$0	N/A	\$2,040,790	\$0	\$12,244,737	\$12,244,737	6
Film Days (Film)	0	29	0	0	N/A	5	0	29	29	6
Television										
Number of Productions (Television)	0	1	1	1	0%	1	0	1	3	6
Estimated Direct Expenditures (\$ millions)	\$0	\$0	\$0	\$0	N/A	\$0	\$0	\$0	\$0	6
Film Days (Television)	0	0	0	0	N/A	0	0	0	0	6
Other										
Number of Productions (Other)	10	3	6	5	-17%	6	3	10	33	6
Estimated Direct Expenditures (\$ millions)	\$842,623	\$1,097,414	\$1,320,000	\$650,000	-51%	\$890,291	\$402,796	\$1,320,000	\$5,341,747	6

Note: The MFO enters data for a film after final reports have been submitted by production companies, not on a month-by-month basis while in production, to avoid misrepresenting associated production days and expenditures.

MARYLAND STATE ARTS COUNCIL										
Unique Web Users- MSAC Web Site	12,988	12,735	12,334	11,365	-8%	13,426	11,365	15,652	80,553	6

	FY06	FY07	FY08	FY09 (YTD)
GRANTS to Organizations				
Number	313	323	354	292
Total Value (\$)	\$7,401,406	\$9,945,616	\$10,637,893	\$9,675,711
GRANTS - Community Arts Development				
Number	29	28	28	30
Total Value (\$)	\$1,888,831	\$2,344,857	\$2,439,843	\$2,390,348
GRANTS to Individuals				
Number	N/A	N/A	N/A	March
Total Value (\$)	N/A	N/A	N/A	March



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
PERSONNEL DATA

Reporting Period: December, 2008

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2009 SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08	From Last Mo	Average	Minimum	Maximum	Total	Periods
NUMBER OF EMPLOYEES PER DIVISION										
Administration and Technology	48	48	47	47	0%	48	47	48	N/A	6
Business Dev. and International	42	42	42	44	5%	42	41	44	N/A	6
EPRLA	9	8	8	8	0%	8	8	9	N/A	6
Financing	30	30	30	29	-3%	30	29	30	N/A	6
Office of the Secretary	34	34	34	33	-3%	34	33	34	N/A	6
Regional Development	25	25	25	25	0%	25	24	25	N/A	6
Small Business	15	15	12	12	0%	14	12	16	N/A	6
Tourism, Film and the Arts	56	56	56	56	0%	56	56	56	N/A	6
OVERTIME (HOURS)										
Administration and Technology	0	0	0	0	N/A	0	0	0	N/A	6
Business Dev. and International	2	1	0	0	N/A	1	0	2	N/A	6
EPRLA	0	0	0	0	N/A	0	0	0	N/A	6
Financing	1	0	0	2	N/A	0	0	2	N/A	6
Office of the Secretary	15	16	10	4	-65%	10	4	16	N/A	6
Regional Development	12	9	13	6	-51%	9	6	13	N/A	6
Small Business	0	0	0	0	N/A	0	0	0	N/A	6
Tourism, Film and the Arts	0	2	0	0	N/A	0	0	2	N/A	6
SICK LEAVE (HOURS)										
Administration and Technology	103	126	160	218	36%	186	103	259	N/A	6
Business Dev. and International	161	239	284	260	-8%	250	161	309	N/A	6
EPRLA	9	58	56	35	-38%	38	9	60	N/A	6
Financing	78	173	161	158	-2%	144	78	173	N/A	6
Office of the Secretary	137	234	338	261	-23%	225	137	338	N/A	6
Regional Development	54	74	59	123	108%	79	51	123	N/A	6
Small Business	216	330	191	47	-75%	196	47	330	N/A	6
Tourism, Film and the Arts	172	404	319	338	6%	289	143	404	N/A	6
ACCIDENT LEAVE (HOURS)										
Administration and Technology	0	0	0	0	N/A	0	0	0	N/A	6
Business Dev. and International	0	0	2	0	-100%	0	0	2	N/A	6
EPRLA	104	0	0	0	N/A	20	0	104	N/A	6
Financing	0	0	0	0	N/A	0	0	0	N/A	6
Office of the Secretary	0	0	0	0	N/A	0	0	0	N/A	6
Regional Development	0	0	0	0	N/A	0	0	0	N/A	6
Small Business	0	0	0	0	N/A	21	0	128	N/A	6
Tourism, Film and the Arts	0	0	0	0	N/A	2	0	8	N/A	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
PERSONNEL DATA

Reporting Period: December, 2008

	MONTHLY REPORTING PERIODS				% Change	FISCAL YEAR 2009 SUMMARY				
	Sep-08	Oct-08	Nov-08	Dec-08	From Last Mo	Average	Minimum	Maximum	Total	Periods
UNSCHEDULED LEAVE (HOURS)										
Administration and Technology	5	1	1	20	3800%	5	1	20	N/A	6
Business Dev. and International	0	0	0	0	N/A	0	0	2	N/A	6
EPRLA	0	0	0	0	N/A	0	0	0	N/A	6
Financing	17	5	13	7	-48%	10	5	17	N/A	6
Office of the Secretary	5	1	7	0	-100%	2	0	7	N/A	6
Regional Development	0	0	0	0	N/A	0	0	0	N/A	6
Small Business	0	0	10	0	-100%	2	0	10	N/A	6
Tourism, Film and the Arts	0	0	8	0	-100%	1	0	8	N/A	6
FROI TO IWIF										
Administration and Technology	0	0	0	0	N/A	0	0	0	N/A	6
Business Dev. and International	0	0	0	0	N/A	0	0	0	N/A	6
EPRLA	0	0	0	0	N/A	0	0	0	N/A	6
Financing	1	0	0	0	N/A	0	0	1	N/A	6
Office of the Secretary	0	0	0	0	N/A	0	0	1	N/A	6
Regional Development	1	0	0	0	N/A	0	0	1	N/A	6
Small Business	0	0	0	0	N/A	0	0	0	N/A	6
Tourism, Film and the Arts	0	0	0	0	N/A	0	0	0	N/A	6
FROI LAG > 3 DAYS										
Administration and Technology	0	0	0	0	N/A	0	0	0	N/A	6
Business Dev. and International	0	0	0	0	N/A	0	0	0	N/A	6
EPRLA	0	0	0	0	N/A	0	0	0	N/A	6
Financing	0	0	0	0	N/A	0	0	0	N/A	6
Office of the Secretary	0	0	0	0	N/A	0	0	1	N/A	6
Regional Development	0	0	0	0	N/A	0	0	0	N/A	6
Small Business	0	0	0	0	N/A	0	0	0	N/A	6
Tourism, Film and the Arts	0	0	0	0	N/A	0	0	0	N/A	6



DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT
StateStat

Reporting Period:
November, 2008

MBE CONTRACT ACTIVITY

Goal Achieved: 4.75% # Waivers requested: 0 # Waivers granted: 0 Goal Achieved: 74.54% # Waivers requested: 1 # Waivers granted: 0

PROCUREMENT/CONTRACT AWARDS	CURRENTLY AVAILABLE PERIOD (Month, Year)						YEAR-TO-DATE					
	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%	Agency Total	Ethnic	Women	Disabled / Non-Profit / Sheltered Workshop	Total MBE/WBE	%
Payment Totals	\$27,594.47	\$7,407.62 26.84%	\$17,081.85 61.90%	\$0.00 0.00%	\$24,489.47	88.75%	\$2,704,921.73	\$409,050.06 \$0.15	\$64,308.14 \$0.02	\$557.28 \$0.00	\$473,915.48	17.52%
Awards Totals	\$98,566.27	\$0.00 0.00%	\$4,683.00 4.75%	\$0.00 0.00%	\$4,683.00	4.75%	\$4,215,067.85	\$3,089,539.00 73.30%	\$50,211.00 1.19%	\$2,289.00 0.05%	\$3,142,039.00	74.54%
Architectural and Engineering					\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction					\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Construction Related					\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Maintenance					\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Services	\$47,809.00				\$0.00	0.00%	\$3,745,198.00	\$3,088,165.00	\$10,543.00	\$2,229.00	\$3,100,937.00	82.80%
Supplies and Equipment					\$0.00		\$4,320.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Services					\$0.00		\$55,005.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%
IT Supplies and Equipment	\$18,206.00				\$0.00	0.00%	\$207,830.00	\$1,374.00	\$19,680.00	\$0.00	\$21,054.00	10.13%
Human, Cultural, Social & Educational					\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Corporate Credit Card	\$15,552.03		\$4,683.00		\$4,683.00	30.11%	\$87,186.46	\$0.00	\$19,988.00	\$60.00	\$20,048.00	22.99%
Direct Vouchers	\$16,999.24				\$0.00	0.00%	\$115,528.39	\$0.00	\$0.00	\$0.00	\$0.00	0.00%

SBR INDICATORS	Agency Total	Total SBR	# Designated Procurements	%	Agency Total	Total SBR	# Designated Procurements	%
Payment Totals	\$266,916	\$37,659	2	14.11%	\$2,681,768	\$372,859	15	13.90%

Economic Indicators: November 2008

Maryland

U.S.

	Maryland		U.S.		Maryland		U.S.		Maryland		U.S.	
	Nov 2008	Oct 2008	Percent Change From Last Month	Nov 2007	Percent Change From Last Year	Nov 2008	Oct 2008	Percent Change From Last Month	Nov 2007	Percent Change From Last Year		
Labor Market												
Labor Force (in thousands)	2,988	3,004	-0.5	2,988	0.0	154,624	155,012	-0.3	154,035	0.4		
Employment (in thousands)	2,834	2,858	-0.8	2,887	-1.8	144,609	145,543	-0.6	147,118	-1.7		
Unemployment Rate (%)	5.1	4.8	6.2	3.4	50.0	6.5	6.1	6.6	4.5	44.4		
Jobs & Sectors (Jobs in Thousands)												
Total Non-Agricultural Employment	2,651.6	2,649.4	0.1	2,638.9	0.5	137,100	137,734	-0.5	139,150	-1.5		
Construction, Mining & Natural Resources	186.9	189.0	-1.1	191.4	-2.4	7,842	8,069	-2.8	8,351	-6.1		
Manufacturing	126.2	126.5	-0.2	131.6	-4.1	13,189	13,291	-0.8	13,806	-4.5		
Trade, Transportation, Utilities	484.1	477.5	1.4	486.1	-0.4	26,371	26,226	0.6	27,163	-2.9		
Information	50.9	50.8	0.2	51.4	-1.0	2,953	2,961	-0.3	3,027	-2.4		
Financial Activities	154.1	154.5	-0.3	156.2	-1.3	8,087	8,137	-0.6	8,247	-1.9		
Professional & Business Services	407.1	408.5	-0.3	401.2	1.5	17,662	17,930	-1.5	18,179	-2.8		
Education & Health Services	389.4	387.4	0.5	379.7	2.6	19,299	19,214	0.4	18,749	2.9		
Leisure & Hospitality	236.4	240.6	-1.7	231.6	2.1	13,189	13,489	-2.2	13,379	-1.4		
Other Services	120.4	121.0	-0.5	118.5	1.6	5,485	5,524	-0.7	5,482	0.1		
Government	496.1	493.6	0.5	491.2	1.0	23,023	22,893	0.6	22,767	1.1		
Average Weekly Earnings (\$) Manufacturing	731.0	715.0	2.2	707.0	3.4	725.4	725.7	0.0	722.9	0.3		
Average Weekly Hours Manufacturing	40.1	39.9	0.5	40.4	-0.7	40.5	40.7	-0.5	41.5	-2.4		
Business & Consumer Markets												
BWI Cargo (Metric Tons)	7,680	9,032	-15.0	9,346	-17.8							
BWI Passengers (Millions)	1.51	1.72	-12.1	1.72	-12.3							
Electric Meters Installed, Commercial	235	160	46.9	192	22.4							
Electric Meters Installed, Residential	654	593	10.3	921	-29.0							
Electricity Sales, Commercial (Millions of MWh)	1.61	1.74	-7.6	1.64	-2.1							
Electricity Sales, Residential (Millions of MWh)	0.99	1.16	-14.9	1.07	-7.6							
Existing Home Sales (U.S. in thousands)	2,740	3,542	-22.6	3,813	-28.1	322	413	-22.0	388	-17.0		
New Auto Sales (U.S. seasonally adjusted)	16,842	23,216	-27.5	27,160	-38.0	868,400	899,200	-3.4	1,362,300	-36.3		
New Residential Permits Authorized	506	682	-25.8	954	-47.0	40,242	61,747	-34.8	86,110	-53.3		
Indexes												
Leading Index (U.S.-ECRI)	120.2	120.7	-0.4	139.4	-13.8	107.8	114.2	-5.6	138.6	-22.2		
Coincident Index (Federal Reserve Philadelphia)	161.0	161.8	-0.5	164.3	-2.0	158.2	158.6	-0.2	158.8	-0.4		
Coincident Index (U.S.-ECRI)						150.3	150.8	-0.3	154.1	-2.5		
Monster Employment Index (Baltimore)	69	74	-6.8	101	-31.7	143	150	-4.7	183	-21.9		
CPI (Washington - Baltimore, CMSA)	138.5	N/A	N/A	135.2	2.5	212.4	216.6	-1.9	210.2	1.1		
Stock Index	189.4	217.0	-12.8	346.1	-45.3	896	969	-7.5	1,481	-39.5		
Tourism												
Hotel /Motel Sales Tax (Millions of Dollars)	10.93	10.86	0.7	8.38	30.5 *	* Sales tax increase effective January 2008						

Notes: Data are not seasonally adjusted except where noted.

Electricity data are for September/August.

Hotel/Motel sales tax data are for October/September